

The Pocock Superannuation Fund

(“The Fund”)

SMSF Investment Strategy

Trustee(s):
Blizzard Pool Shed Pty Ltd

Director:
Gavin Pocock

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INVESTMENT STRATEGY REQUIREMENTS

The trustees/directors of the corporate trustee are required to prepare an investment strategy (or strategies) that provide a framework for making investment decisions to increase members' benefits for their retirement. This duty is codified in section 52(2)(f) of the Superannuation Industry (Supervision) Act 1993 ("SIS Act") and is an operating standard set out in SIS Regulation 4.09, which applied to all trustees.

This investment strategy report considers, at the fund level:

- the risk and likely return from investments;
- the diversification of the investments;
- the liquidity and cash flow requirements;
- the ability of the fund to discharge its liabilities; and
- whether a contract of insurance that provides cover for one or more members is required

This written investment strategy has been prepared to demonstrate that investment decisions comply with the strategy and the various superannuation laws including:

- Sole Purpose test;
- Restrictions on investments and acquisitions from members;
- Ownership and protection of assets;
- Lending to members;
- Placing charges over fund assets (with limited exceptions);
- Investing in collectables and personal use assets
- Investments being made on an arm's length basis; and
- Restrictions on holdings of in-house assets

Complying Status

The Fund is an Australian Superannuation Fund as defined in subsection 295-95(2) of the Income Tax Assessment Act 1997 and Section 45 of the Superannuation Industry (Supervision) Act 1993 ("SIS Act").

ONGOING MONITORING

The obligation for the trustee to formulate and implement an investment strategy also requires the trustee to monitor and regularly review the investment strategy on an ongoing basis to help ensure that the investments made by the trustee(s) continue to be consistent with the investment strategy. Where this is not the case, the trustee(s) will be required to amend the investment strategy to reflect the change in the investment approach.

FUND PROFILE

Fund Benefit Design:	Accumulation Fund
Fund Structure	Self-Managed Super Fund (SMSF)
Approximate Current Fund Assets (\$):	\$450K to \$500K.
Number of Fund Members:	1
Fund Phase:	Accumulation, Pension, Composite
Time horizon of the Fund:	80 y.o.
Member directed investments	Yes (Segregated) / No (Pooled)

Age profile

Age	Number of Members
Less than 40 years	1
41-49 years	
50-59 years	
60-64 years	
65-69 years	
70 years and over	

FUND OBJECTIVES

General Objectives

To provide retirement benefit for the members. In the event of the members' death before retirement, to provide benefits for the dependants of the members. ✓

To ensure that sufficient assets will be available to meet benefit payments when those payments are due to be paid (solvency). ✓

To ensure that sufficient liquid assets will be available to meet benefit payments as and when those payments are due to be paid (liquidity). ✓

To provide protection against the chance of a negative return over any 5 year period. ✓

The Fund has a long investment horizon, therefore the members are prepared to endure a reasonable level of volatility of returns in expectation of long term growth. The members are prepared that there might be years where the returns are negative. ✓

Other (please specify).....
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Specific Objectives

[Select/tick from the following as appropriate]

☒ To achieve the RBA cash rate of return each year. It is expected that the capital value of the Fund is preserved at all times, and to avoid negative returns.

☒ To obtain a rate of return exceeding CPI by 3% over a period of five years. It is expected that the fund may incur occasional negative returns in any one year.

☐ To obtain a rate of return exceeding the benchmark indices by 3% over a period of five years. It is expected investment returns will fluctuate, with the likelihood of negative returns in any one year.

☐ To provide real long term (minimum of ten years) capital growth of at least 5% compounded and a level of income no less than 4%. It is expected that the fund may incur occasional negative returns in any one year.

☐ To borrow funds in order to maximize the growth of the Fund assets over the long term.

☐ Other -
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RISK PROFILE

Risk Tolerance

[Select/tick from the following as appropriate]

- ☐ The members are close to retirement and expect the Fund to invest in risk adverse investments to achieve capital preservation and avoid volatility in returns.
- ☒ The Fund has a relatively long time horizon. The members are prepared to endure a reasonable level of volatility of returns in expectation of long term growth.
- ☐ The composition of the members is diverse and the collective risk tolerance indicates that there should be a balance of reasonable risk and volatility to achieve long term capital and income growth.
- ☐ The Fund is paying a pension income stream(s). Investments should be made in risk adverse investments, which combine reasonable security of capital with the prospect of long term growth, with the view to prolonging the duration of the pension payments.
- ☐ The fund may borrow to acquire the beneficial interest in listed Company shares provided the lender's rights on any default of the borrowing or the sum of the borrowing and charges related to the borrowing are limited to rights relating to those listed shares or any replacement to the listed shares.
- ☐ The Fund may borrow to acquire the beneficial interest in real estate, provided the lenders rights on any default of the borrowing or the sum of the borrowing and charges related to the borrowing are limited to rights relating to that real estate or any replacement to the real estate;
- ☐ Other (please specify)
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Statement on Risk:

[Select/tick from the following as appropriate]

- ☒ Investment risk is borne by the members, as fluctuation in investment returns will affect the level of the members' benefits on withdrawal.
- ☐ Investment risk is borne by the members, as fluctuation in investment returns will affect the level of the members' benefits on withdrawal. The fluctuation is smoothed by the maintenance of a reserve to which returns are credited or debited according to the credit rate policy.
- ☐ Other (please specify)
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DIVERSIFICATION

[Select/tick from the following as appropriate]

- ☐ Diversification across currencies, economies and asset classes is achieved through a mix of international and Australian investments. The Trustee recognises that diversification can result in significant reduction to return volatility while maintaining the level of anticipated return.
- ☐ Diversification is achieved through a mix of Australian investments across a range of asset classes. The Trustee recognises that diversification can result in significant reduction to return volatility while maintaining the level of anticipated return.
- ☐ The funds are primarily invested in equities. The Trustee recognises the higher risk in investing predominantly in only one asset class and the volatility associated with shares. The volatility will be compensated by the prospect of achieving higher return and growth in the longer term. The shares are invested in different industries and sectors, which will spread risk to a satisfactory level.
- ☐ The Fund is invested in a Unit Trust and the underlying assets of the Trust are primarily invested in shares. The Trustee recognises that the Fund is subject to higher risk associated with investing predominantly in one asset class and the volatility associated with shares. The Trustee considers that the higher risk will be compensated by the prospect of achieving higher return and growth in the longer term. The shares are invested in different industries and sectors, which will spread risk to a satisfactory level.
- ☐ The funds are primarily invested in fixed interest securities and deposits. It is considered that investment in this asset class is suitable for the Fund's policy of maximising capital preservation and avoiding negative return.
- ☐ The Fund is invested in a Unit Trust and the underlying asset of the Unit Trust is an investment in a real property. The Trustee recognises that the Fund is subject to a high level of property specific risks. The Trustee considers that real property is a secure investment with the prospect of long term capital appreciation while generating steady income growth.
- ☒ The Fund is invested primarily in one real property. The Trustee recognises that the Fund is subject to a high level of property specific risks. The Trustee considers that real property is a secure investment with the prospect of long term capital appreciation while generating steady income growth.
- ☐ The Fund is invested primarily in cash and cash deposits. The trustee recognizes that the Fund will not be exposed to economic activity and that there will not be any growth in the asset class. The Trustee considers that cash and cash deposits is a secure investment.
- ☐ Other (please specify)

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SMSF Investment Strategy

Indicative asset mix and asset class strategic ranges formulated

[Enter percentages from 0 - 100% in the table below]

Asset Type	Strategic Ranges		Benchmark %
	From %	To %	
Australian Shares (inc. options, futures, Exchange traded options, warrants and CFD's)	0 %	30%	%
Australian Fixed Interest (inc. deposits, debentures, bonds for 12 months & over)	0 %	50%	%
Cash (CMT, Deposits < 12 months, A/c balances)	0 %	50%	%
Managed Funds (covering a range of asset classes)	0 %	30%	%
Direct Property	0 %	85%	%
International Shares	0 %	30%	%
International Fixed Interest (inc. deposits 12 months & over)	0 %	30%	%
Listed Property	0 %	30%	%
Mortgages	0 %	30%	%
Physical Metals and Commodities	0 %	30%	%
Collectibles and Art	0 %	0 %	%
Other	0 %	0 %	%
			100 %

LIQUIDITY

Statement on Liquidity

[Select/tick from the following as appropriate]

- ☒ There is no anticipated benefit payment in the next 20 years. Surplus cash (above anticipated liquidity requirements) will be invested in accordance with the Fund's investment strategy.
- ☐ A lump sum benefit payment will be made. The Trustee will monitor the liquidity position to ensure that there will be sufficient liquid assets to meet the benefit payments as and when they fall due.
- ☐ Members are drawing pension payments at least annually. The Trustee will monitor the liquidity position to ensure that there will be sufficient liquid assets to meet the benefit payments as and when they fall due.
- ☐ The fund has entered into a Limited Recourse Borrowing Arrangement (LRBA). The Trustee will monitor the liquidity position to ensure that there will be sufficient liquid assets to meet loan repayments in accordance with the terms and conditions of the lender.
- ☐ Other (please specify)
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ABILITY OF FUND TO DISCHARGE EXISTING AND PROSPECTIVE LIABILITIES

[Select/tick from the following as appropriate]

- ☒ Sufficient cash flow will be maintained to discharge administration expenses, borrowing costs (where applicable) and other outgoings. The Fund is a defined contribution fund and the members are entitled to the accumulation of contributions and earnings in the members' account on withdrawal. The Fund will be able to meet its obligations to the members and other parties at all times.

☐ Other (please specify)
.....

INSURANCE CONSIDERATIONS

Member insurance:

[Select/tick from the following as appropriate]

- ☒ The trustee considers that a contract of insurance is appropriate for one or more members

Policy holder	Insurance Type	Level of Cover	Comments
Gavin Pocock	Life & TPD	\$3,150,000	

- ☐ The trustees are satisfied that the member(s) have appropriate levels of insurance outside of the Fund
- ☐ The trustees have considered a contract of insurance for the fund members and are satisfied that they are at a stage in life where insurance is not required or is inappropriate
- ☐ Member circumstances prohibit the ability to obtain a necessary contract of insurance.
- ☐ Other (please specify)
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RESERVES MANAGEMENT STRATEGY

[Select/tick from the following as appropriate]

- ☒ The fund does not operate reserves
- ☐ The fund does operate reserves

Type of Reserves operated by fund (if any):

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❖ Trust Deed clause to allow reserves

(Include some detail on types of reserves being used and comments on their prudential management)

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IMPLEMENTATION OF INVESTMENT STRATEGY

Professional Advice

[Select/tick from the following as appropriate]

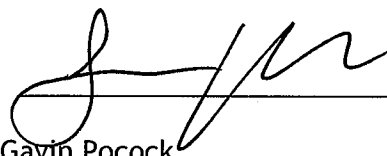
- ☐ The trustee(s) may engage suitably qualified professionals for specialist advice in various asset classes where they are used as part of the investment strategy.
- ☒ The trustees have the sufficient expertise in formulating and implementing the fund's investment strategy.

Ongoing Review of the Investment Strategy

The trustees agree that they will regularly review the investment strategy in order to determine that its objectives continue to meet the needs of the members.

Signed as a true and correct record in accordance with the resolution of the Trustee by:

Trustee Director Signature:



Date: 18/9/2018

Trustee Director Name:

Gavin Pocock

Blizzard Pool Shed Pty Ltd ATF The Pocock Superannuation Fund

REVIEW SCHEDULE

The investment Strategy has been reviewed as per the schedule below:

[illegible]

The Pocock Superannuation Fund

Advice to the Director of the Trustee

One of the most important duties of a trustee of a superannuation fund is the investment of the fund's assets.

The earnings achieved on the investment of the fund's assets plus the concessional tax rate of 15% that is applied to those earnings helps to maximise the entitlement on retirement.

There are 5 guiding rules that trustees should follow:

1. ESTABLISH AND IMPLEMENT AN INVESTMENT STRATEGY

The SIS Act requires that all funds **must** have an investment strategy. Once the trustee has agreed to an investment strategy, the fund's investments should be consistent with that strategy.

2. INVEST IN ASSETS THAT ARE PERMITTED BY THE TRUST DEED

The trust deed may place some restriction on the type and class of asset in which the fund may invest. Ensure that the trust deed gives the trustee power to make an investment that may be proposed.

3. AVOID PROHIBITED INVESTMENTS

The SIS Act prohibits certain investments. Restrictions are placed upon:

- the acquisition of assets from related entities;
- investing in, giving loans to and entering leases and lease arrangements with related parties (in house assets);
- borrowing; and
- lending to members.

In addition, all investment activities must be on an arm's length basis.

Ensure that all investments do not contravene the requirements of the SIS Act.

4. CONSIDER ETHICAL INVESTMENTS

In the Product Disclosure Statement, trustees are required to disclose whether labour standards or environmental, social or ethical considerations are, or will be, taken into account when the trustees select, retain or realise an investment. While the Product Disclosure Statement states that, at this stage, the trustees do not take any such considerations into consideration when selecting, retaining or realising an investment, the trustees should consider incorporating such considerations into its investment strategy.

5. AVOID INVESTMENTS THAT ARE TOTALLY SPECULATIVE

While any investment may be regarded as speculative, as trustees are expected to act prudently, the acquisition of assets that are totally speculative should be avoided, as they may be so speculative so as not to be regarded as an investment.

The trustees are required to develop an investment strategy and invest in a manner that satisfies these guidelines and which takes account of the particular needs of fund members.