



# SMSF ADVISERS NETWORK PTY LTD

ABN 64 155 907 681 AFSL No: 430062  
29-33 Palmerston Crescent, South Melbourne VIC 3205  
Ph: 1800 906 456 Fax: 1300 306 651

Proposed Member/Client Name:

Nigel Pearson

Personal Details			
Full Name	NIGEL IAN PEARSON		
Date of Birth	12-06-1986		
Health Status	<input checked="" type="radio"/> Excellent <input type="radio"/> Good <input type="radio"/> Poor		
Smoking Status	Smoker <input type="radio"/> Non-Smoker <input checked="" type="radio"/>		
Occupation	Director		
Employer	SELF		
Retired	Yes <input type="radio"/> No <input checked="" type="radio"/>	Date Retired:	/ /
Gross Annual Income	\$	120,000	
Estimated annual living expenses	\$	60,000	
Intended Retirement Age	60		
Desired retirement income (today's dollars)	\$	100,000	
Dependants (Ages)	SKYLAR - 9		
Would you consider your job secure? <input checked="" type="radio"/> Yes <input type="radio"/> No			
Will In Place	Yes <input checked="" type="radio"/> No <input type="radio"/>	Updated:	/ / 2020
Power of Attorney	Yes / No	General	Financial Medical

Do you have an existing Self Managed Superannuation Fund? Yes / No

If Yes:

Name of SMSF: P & T Pearson Super Fund		
Trustee Structure: Corporate / Individual		
Trustees / Directors (if applicable)	Members	Member Balance (\$)
	Nigel Pearson	22,543
	Total SMSF Balance	

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**Industry/Retail Superannuation**

Superannuation Fund	Total Balance (\$)	Taxable Component	Tax-Free Component
<b>Total Superannuation Balance</b>			

**Contributions**

Previous Contributions Made	Amount (\$)
Total amount of non-concessional contributions made in the past 12 months	—
Total amount of non-concessional contributions made in the past 3 years	—
Total amount of concessional contributions made in the past 12 months	—

**Contribution sources**

Source of funds	Amount (\$)
Estimated company profit at 30 June	
Surplus income over expenses	
Expected bonus remuneration	
Surplus liquid assets	
Sale of assets	\$10m
<b>Total funds available for contribution</b>	\$10m

**Non-Superannuation Assets**

Asset Type	Value
Bank Accounts	\$4,783
Term Deposits	—
Managed Funds	—
Shares – Listed	\$30,129
Shares – Unlisted	—
Direct Property – Residential	\$1,000,000
Direct Property – Business	—
Collectibles	—
Other	
<b>Total Non-Superannuation Assets</b>	\$ <del>1,034,912</del> 1,034,912

### Liabilities

Liability Type	Value
	—
	—
	—
	—
	—
<b>Total Non-Superannuation Liabilities</b>	<b>\$ —</b>

### Personal Insurance

Insurance Type	Total Cover	Annual Premium	Inside Super? Y/N
Home	\$1.0m \$400K	\$1,204	N

### Risk Profile

Please circle or highlight the answer most appropriate to your situation.

How many years until you reach retirement?	16 or more	11-15	6-10	3-5	1-2	Now
Are you concerned about the rising cost of living over time	Want growth in my investments to cover this	Very concerned	Concerned	More concerned with having stable investments	Not concerned	I'm unsure of what this means
What is your investment experience?	Very experienced	Experienced	Some experience	Little experience	No experience	Bad experience
Would you prefer to reduce your retirement expectations or take more investment risk to achieve your retirement goals	Take more risk			Reduce expectations		
Would you prefer fixed return investments or ride with the market?	Ride with the market			Fixed returns		
Will you make regular contributions?	Yes			No		

**Other information**

*Is there anything else we should know to assist in our analysis of your superannuation fund needs?*

## Overall Goals & Objectives

What are you wanting to achieve in seeking advice? e.g. more control over superannuation investments; invest in property within super etc.

Please prioritise your listed goals and objectives – 1 being the most important to you.

①	MORE CONTROL
②	RESIDENTIAL PROPERTY INVESTMENTS
③	COMMERCIAL " "

### Area/s of advice requested

- ☒ Establishment of an SMSF
  - ☒ Borrowing to invest (Limited Recourse Borrowing Arrangement)
  - ☒ Making contribution to superannuation
  - ☐ Establishing a pension for retirement
  - ☐ Establishing a pension in the lead-up to retirement
  - ☒ Restructuring superannuation components for estate planning purposes
  - ☐ Winding up an SMSF – move to another super fund
  - ☐ Winding up an SMSF – withdrawal of money from superannuation
  - ☐ Other:
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### Declaration and Authority

- In providing the information in this document I/we give permission for an analysis of my/our overall position, and request a recommendation as per the outlined "Areas of advice requested"
- I/We confirm that the information provided is correct as I/we understand it and that any recommendations made based on incomplete data may not be appropriate for my/our needs.
- I/We understand that a fee will be charged to cover the time spent in analysis of the situation and for the collation of a report prepared as a Statement of Advice. I/We understand that this fee is payable whether or not I/we decide to proceed with the recommendations made.
- I/We understand that the fee payable will be \$1,100 (including GST) for this Statement of Advice.

**Signed:**



Date

