

12 February 2021

L & G Payne Investment Properties Pty Ltd  
 ATF Payne Family Superfund  
 PO Box 4072  
 MACKAY QLD 4740

Dear Lyn

**Re: Market Appraisal of 6-8 Turner Street, Mackay (RPD: L453 CI2743 & L4 RP706593 Total Land Area: 1,616m2)**

**The Property Particulars**

The properties are on separate titles each having similar industrial style premises comprising approximately 1300m2 under roof with office areas and reception foyer at the front of the premises. The properties have sealed parking and driveway and are fitted with a total of 91 Solar Panels. The buildings appear to be in good condition and there is a related tenant in place which is why we worked with the capitalisation of 9.5%-10.5% net return.

Our office has investigated the above property for an indication of market sale and rent value.

If needed to rent now the expected rental returns are **\$78,675 plus GST plus outgoings for 6 Turner** and **\$65,500 plus GST plus outgoings for 8 Turner Street**, totalling \$144,175 net return plus GST and outgoings. Current leasing rates suggest approximately \$110-\$110 per m2 per annum for shed space and \$140-\$155 per m2 per annum for office space.

My estimate of the sale value of the said property is **\$1,450,000 - \$1,600,000** which is based on calculations and determinations from the capitalisation factor of rental return, less rates, insurance and other costs, then adding value of the balance area of land together with the calculations of per square metre each of the land and square metre each of buildings plus hard stand driveway and carpark space.

Below are similar properties as comparisons which have sold, leased or were listed for sale within the last 12 months:

Address	Land Area	Price
11 Juliet Street, Mackay (Lease)	809m2	\$43,600 (net) – Leased July 2020
13 Juliet Street, Mackay	810m2	\$577,500 – Sold July 2020
108 Sydney Street, Mackay	911m2	\$1,060,000 – Sold July 2020
41 Gordon Street, Mackay	1,418m2	\$1,950,000 – Sold August 2020
123 Sydney Street, Mackay	710m2	\$600,000 (estimate) – For Sale

Refer attached Comparative Market Analysis for further information.

**DISCLAIMER**

1. This opinion is an opinion only on the worth of the property as at the date the opinion is given.
2. The opinion of market worth is not a sworn valuation nor can it be relied on as such.
3. The opinion of market worth is an indication of market value whereas real market value can only be determined by the amount a willing purchaser, lessee or tenant is actually prepared to pay for the property.
4. This opinion is prepared solely for the information of the property owner, and no responsibility is accepted should the opinion or any part thereof be incorrect or incomplete in any way. Although every care has been taken in arriving at the figure, we stress that it is an opinion only and not to be taken as a sworn valuation.

Kind Regards,



Greg Chappell



## Comparative Market Analysis

6 TURNER STREET, MACKAY, QLD 4740

PREPARED BY MITCHELL WESTON, PRDNATIONWIDE MACKAY



## 6 TURNER STREET, MACKAY, QLD 4740



### Owner Details

**Owner Name(s):** L & G PAYNE INVESTMENT PROPERTIES PTY LTD (TTE)  
**Owner Address:** PO BOX 4072, SOUTH MACKAY QLD 4740  
**Phone(s):** \*(07) 4957 4288 (PAYNE)

**Owner Type:** Owner Occupied

### Property Details

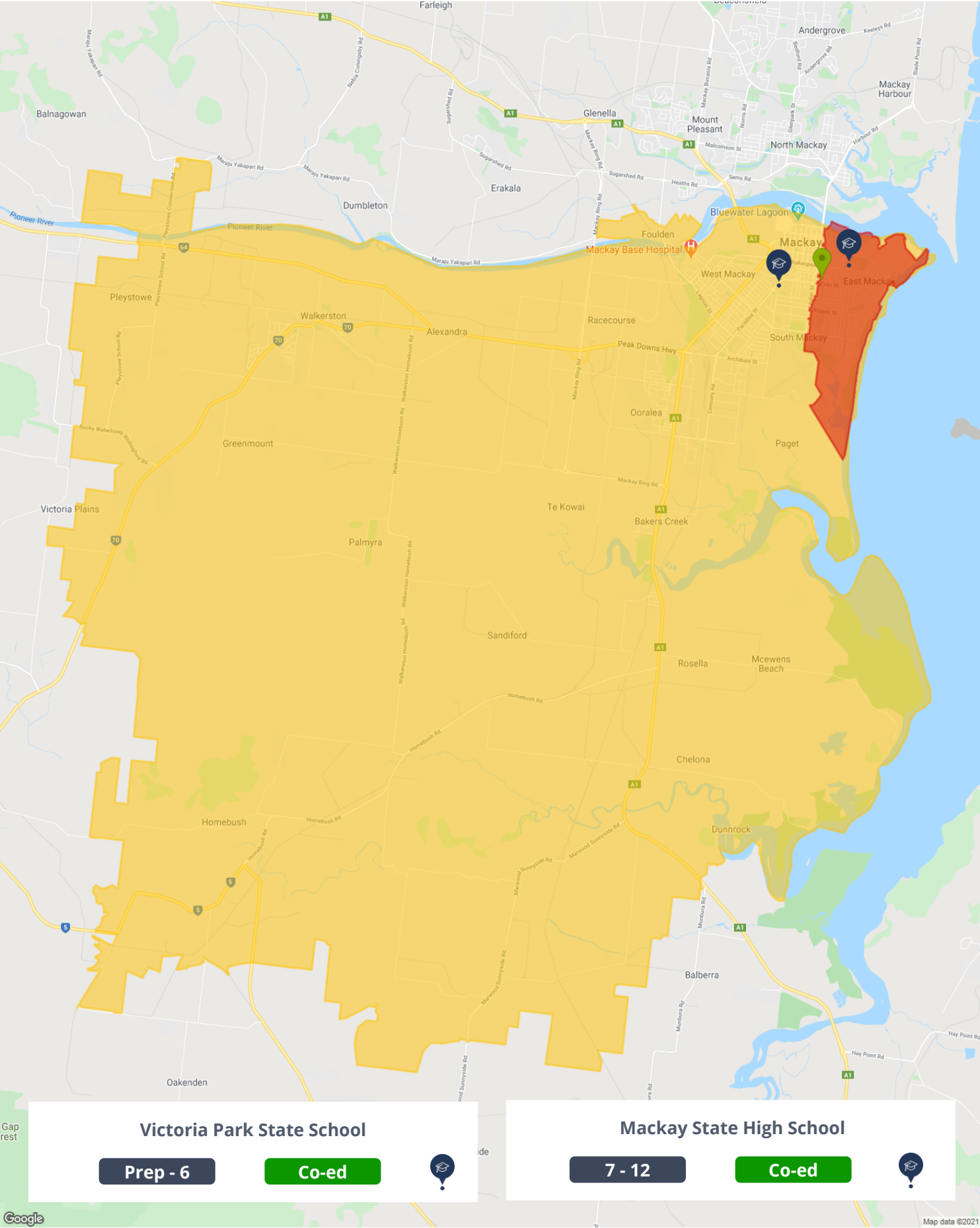
**Property Type:** Industrial - Freehold [Issuing]  
**RPD:** L453 C12743  
**Valuation Amount:** \$197,500 - Site Value on 30/06/2020  
**Valuation Amount:** \$180,000 - Site Value on 30/06/2017  
**Land Use:** LIGHT INDUSTRY  
**Zoning:** LIGHT INDUSTRY  
**Council:** MACKAY REGIONAL  
**Features:**

**Area:** 807 m<sup>2</sup>  
**Area \$/m2:** \$347  
**Water/Sewerage:**  
**Property ID:** 2004286 / QLD893446  
**UBD Ref:** UBD Ref:

### Sales History

Sale Amount:	Sale Date:	Vendor:	Area:	Sale Type:	Related:
\$ 280,000	23/06/1995		804 m <sup>2</sup>	Normal Sale	No
\$ 280,000	23/06/1995	PAYNE PRINT PTY LTD	804 m <sup>2</sup>	Normal Sale	No
\$ 135,000	20/12/1990	VENDOR NOT RECORDED	804 m <sup>2</sup>	Normal Sale	No
\$ 105,000	23/03/1984	VENDOR NOT RECORDED	800 m <sup>2</sup>	Normal Sale	No

School Catchment Areas





## Nearby Sold Properties (Price Range)



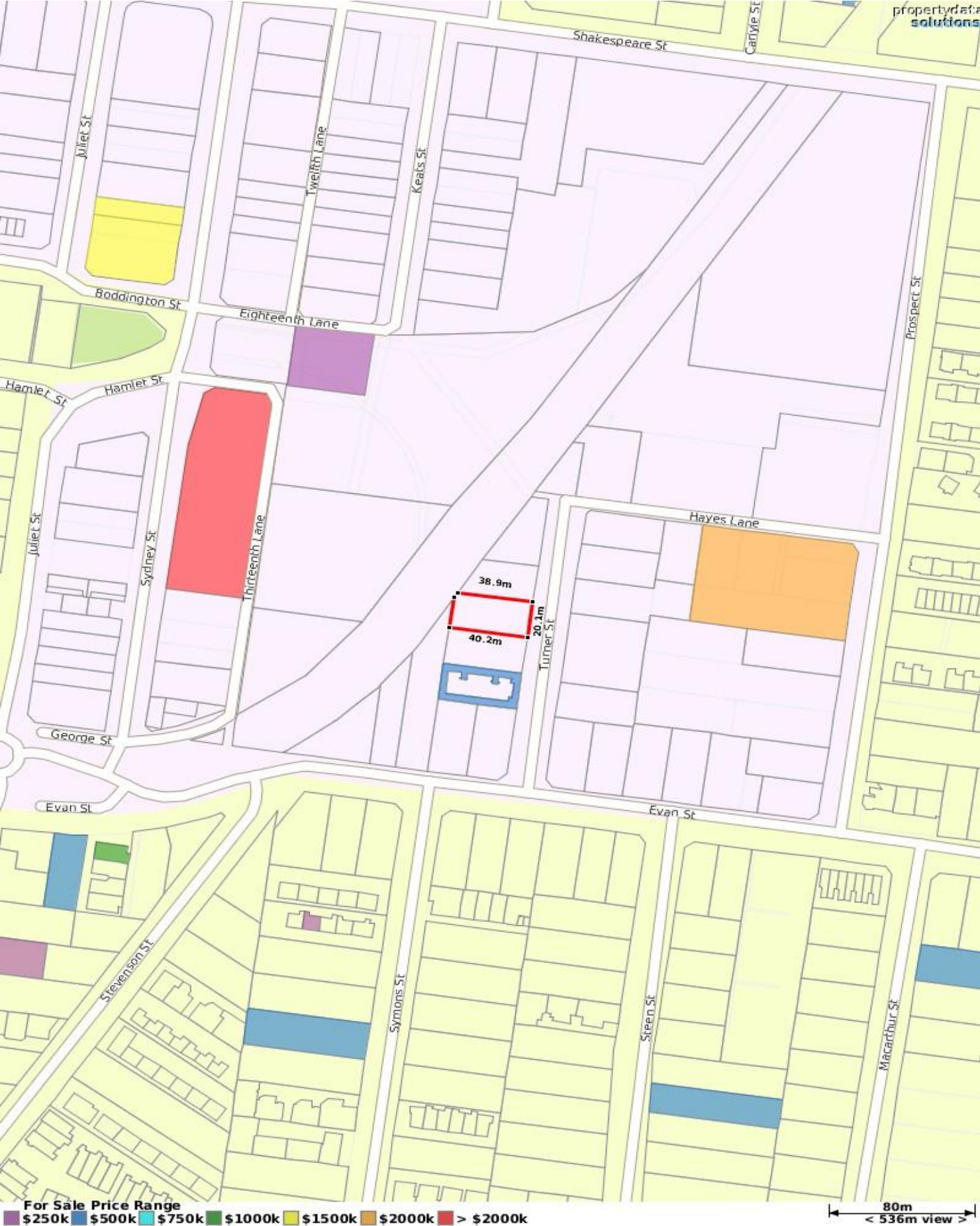


## Nearby Sold Properties (Sale Date)

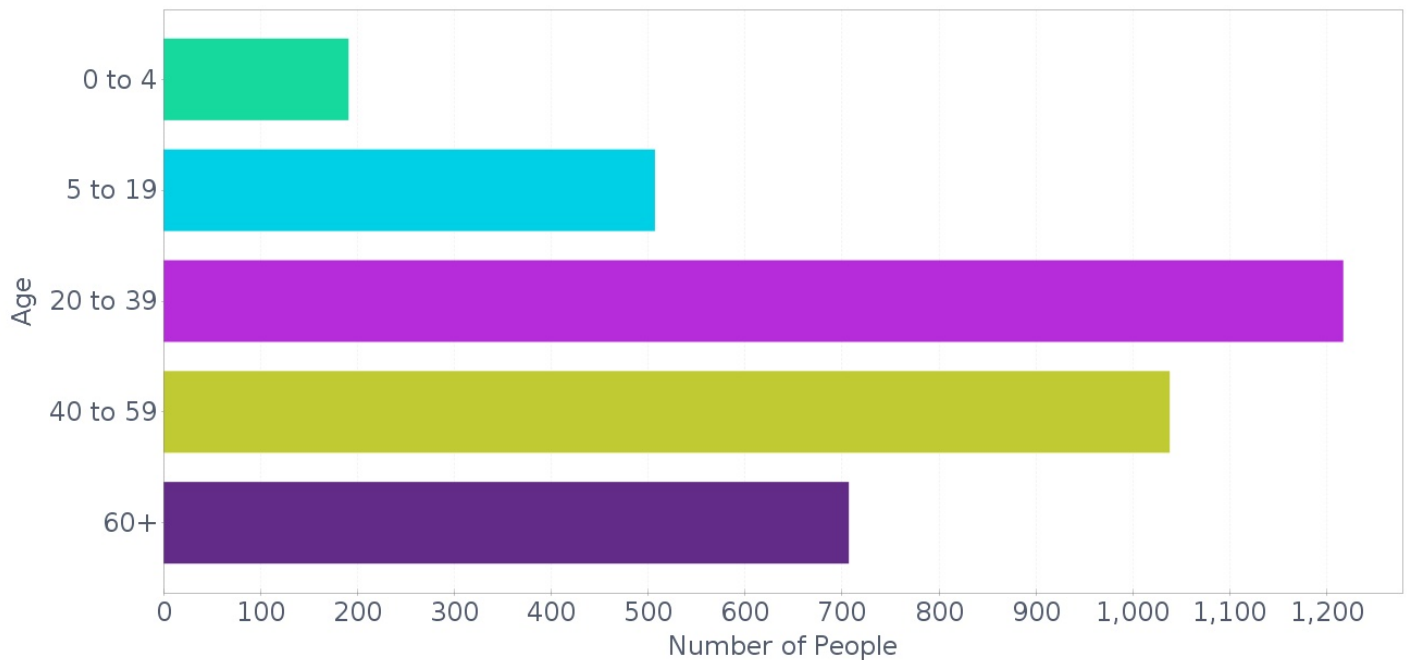




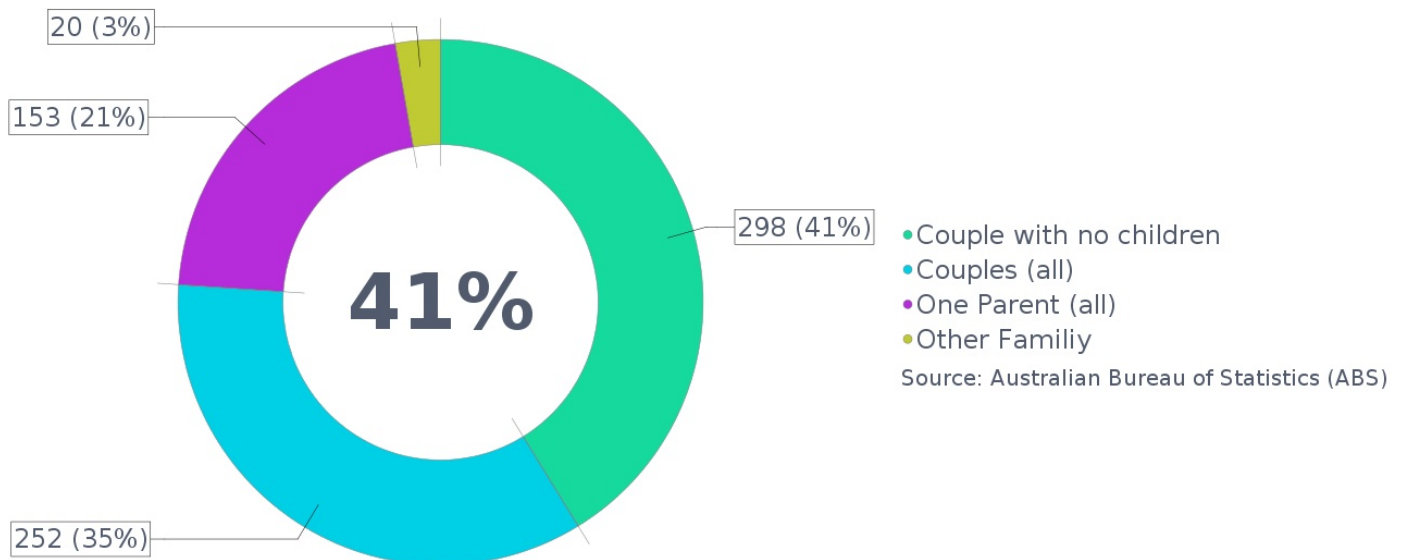
Nearby Properties For Sale



## Age of Population (2016)

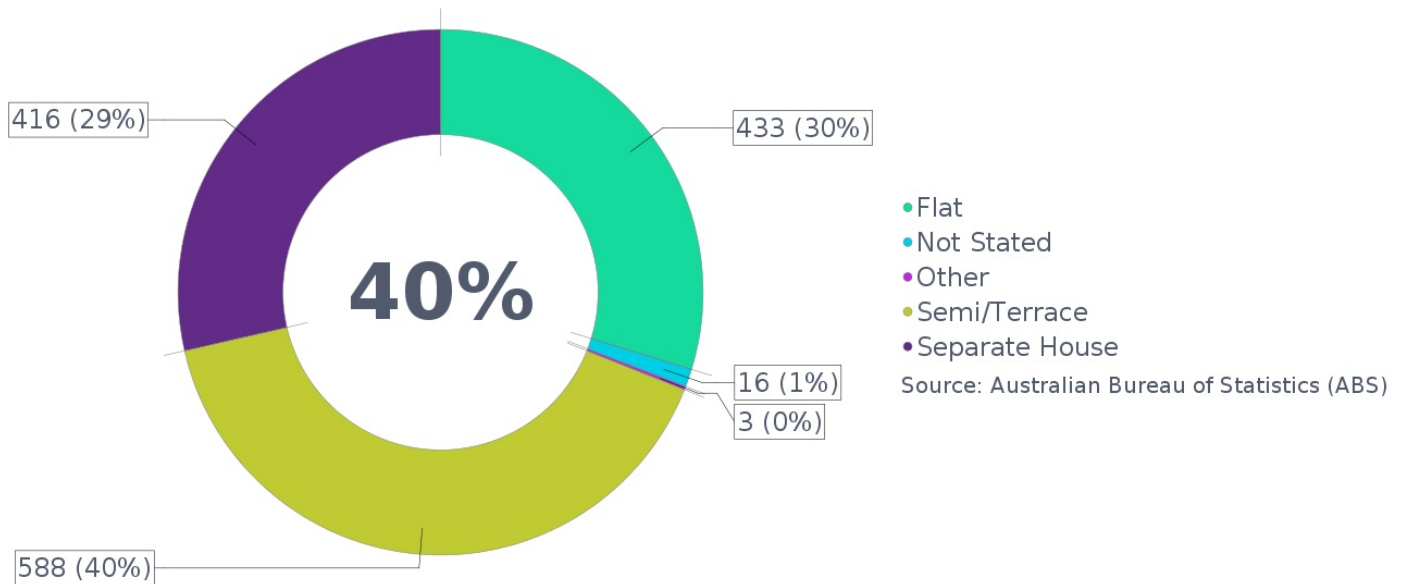


## Family Composition (2016)

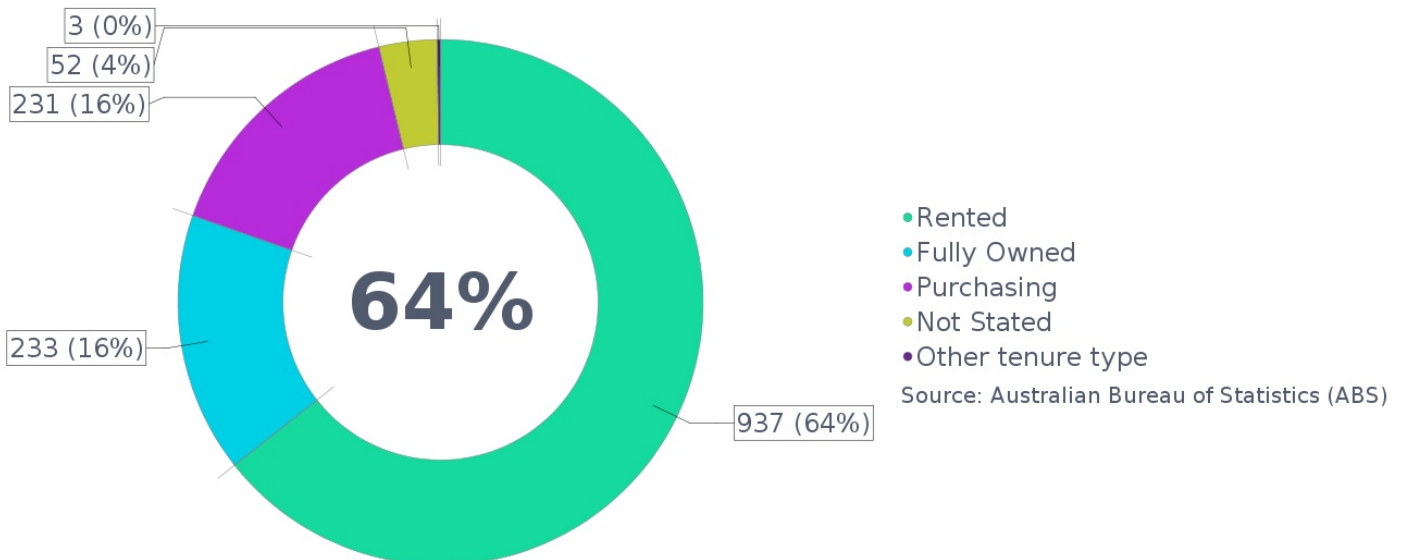




## Dwelling Structure (2016)



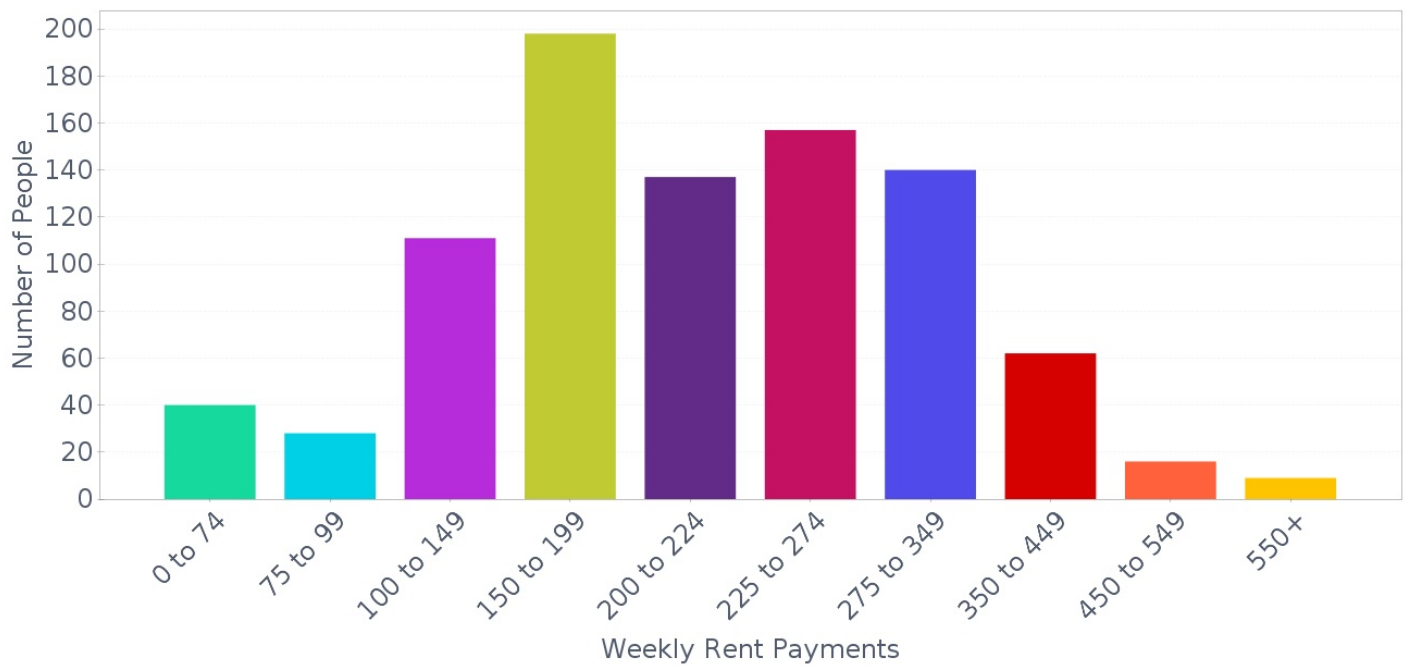
## Home Ownership (2016)



## Home Loan Repayments - Monthly (2016)

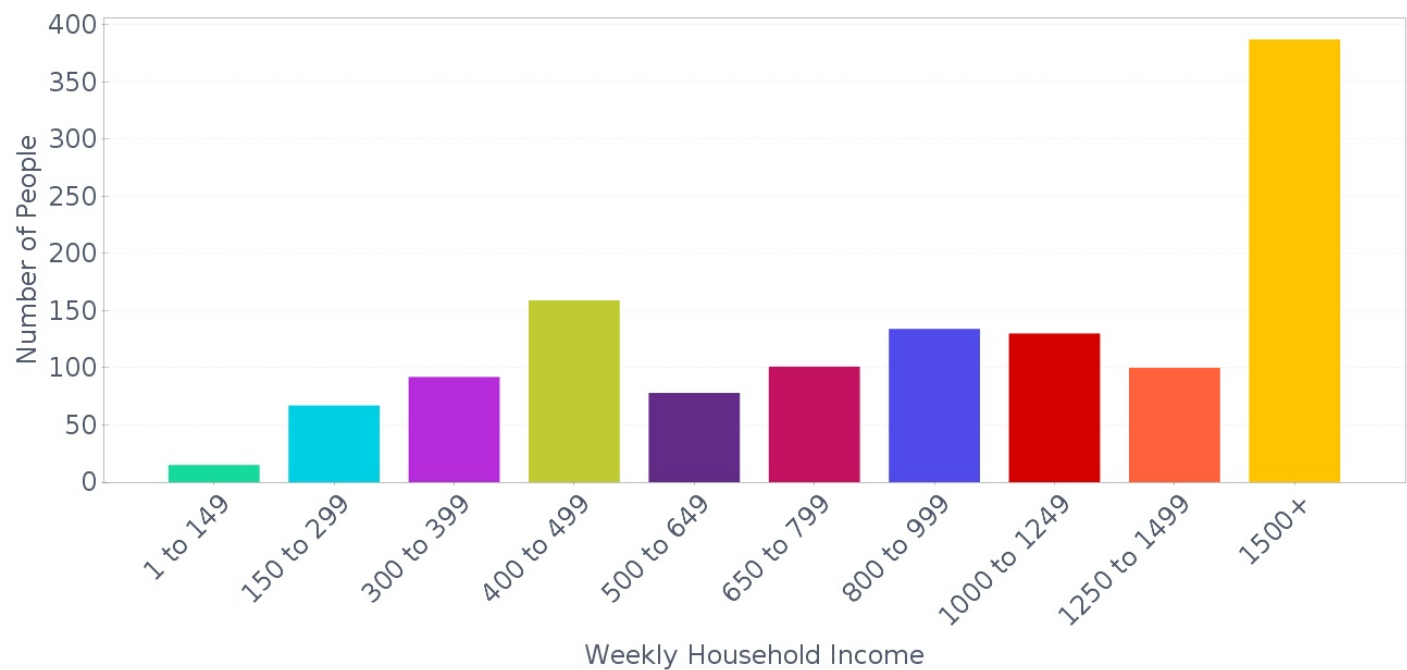


## Rent Payments - Weekly (2016)

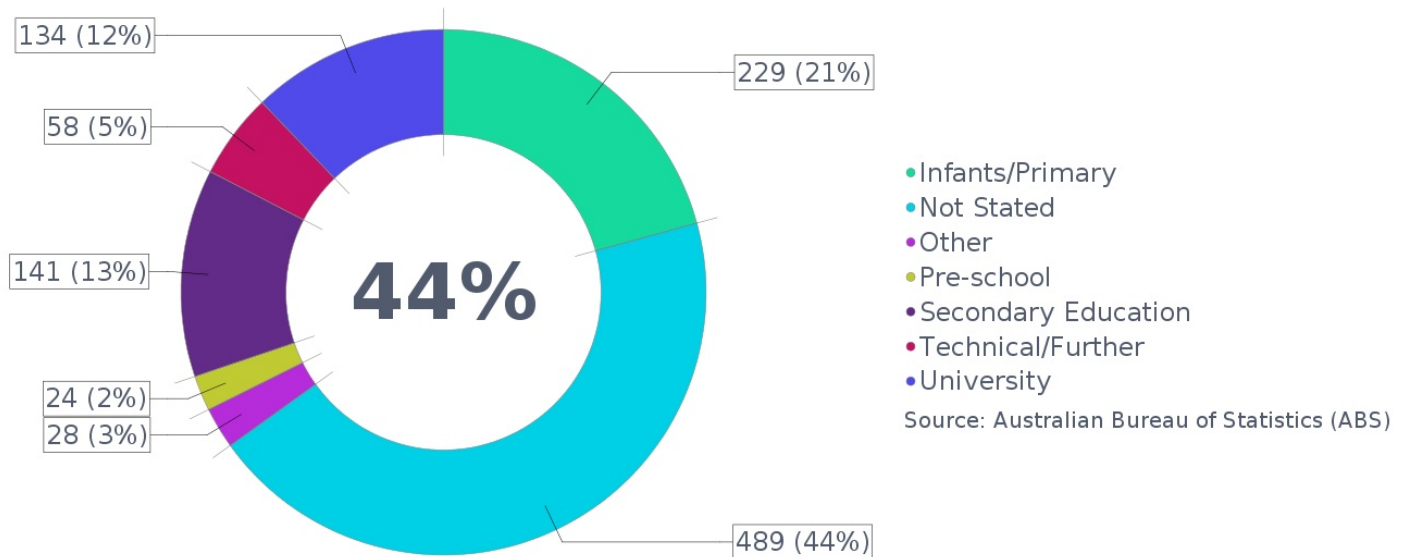




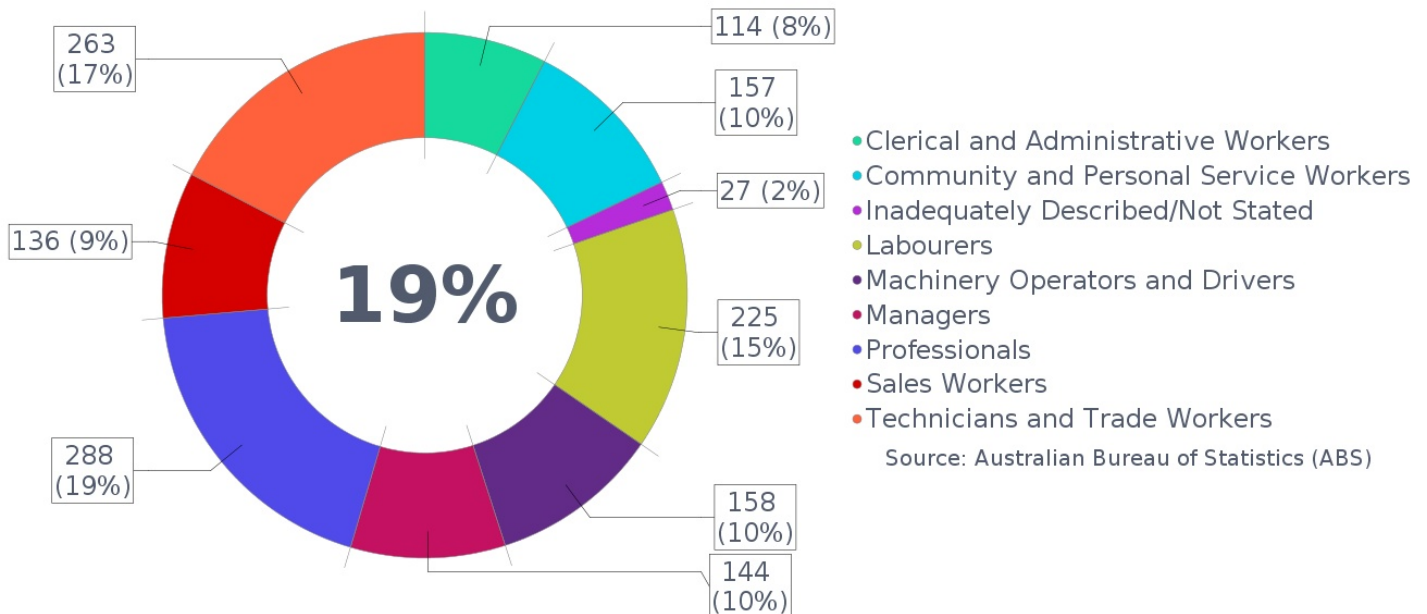
Household Income - Weekly (2016)



## Non-School Qualification: Level of Education (2016)

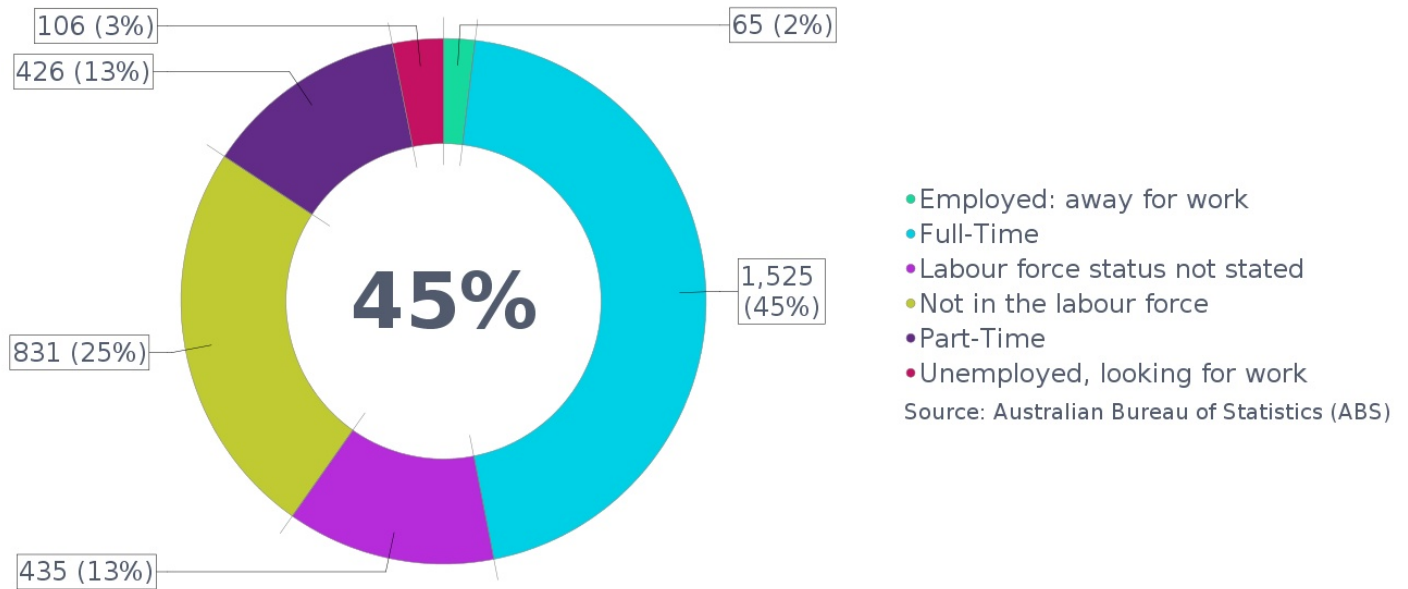


## Occupation (2016)

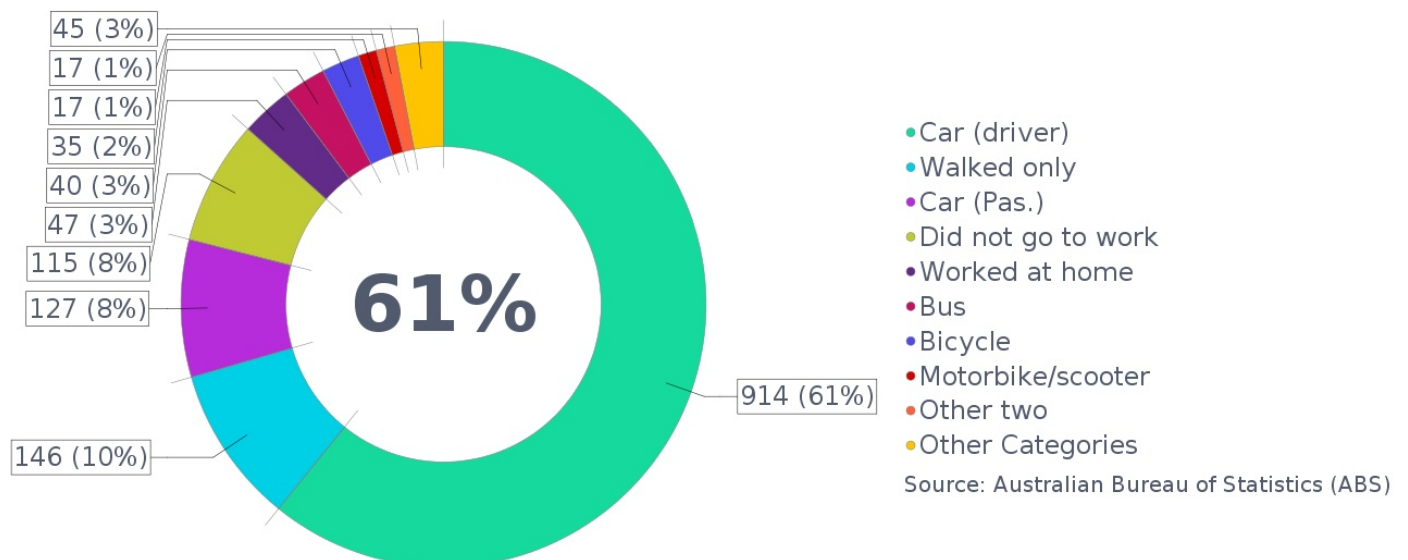




## Employment (2011)

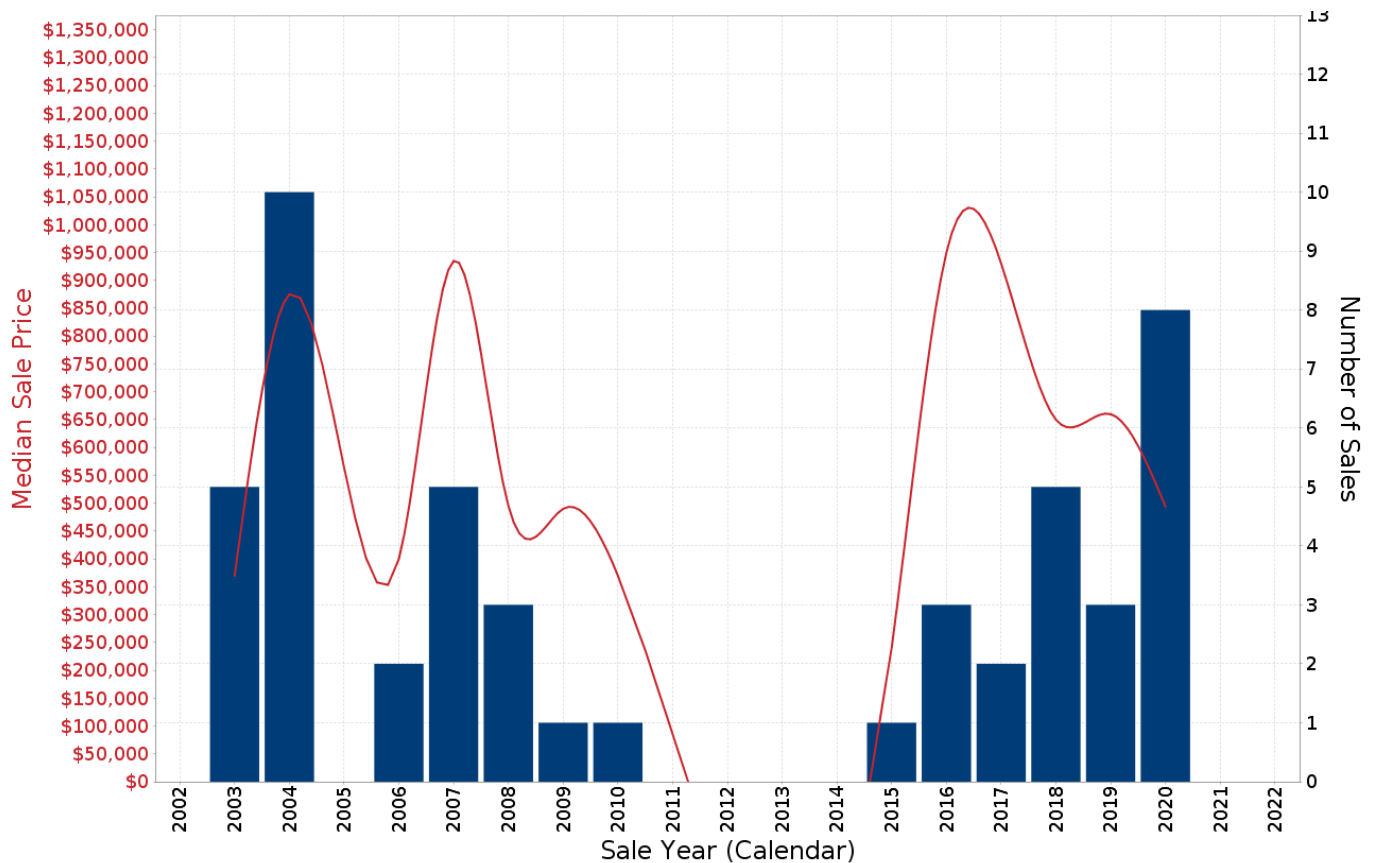


## Method of Travel to Work (2016)



## Sales & Growth Chart (Industrial)

Year	No. of Sales	Average	Median	Growth	Low	High
2003	5	\$ 372,740	\$ 370,000		\$ 113,000	\$ 655,000
2004	10	\$ 906,000	\$ 875,000	136.5 %	\$ 150,000	\$ 1,690,000
2005	0					
2006	2	\$ 400,000	\$ 400,000		\$ 250,000	\$ 550,000
2007	5	\$ 1,006,000	\$ 935,000	133.8 %	\$ 375,000	\$ 2,300,000
2008	3	\$ 517,000	\$ 495,000	-47.1 %	\$ 396,000	\$ 660,000
2009	1	\$ 490,000	\$ 490,000	-1.0 %	\$ 490,000	\$ 490,000
2010	1	\$ 370,000	\$ 370,000	-24.5 %	\$ 370,000	\$ 370,000
2011	0					
2012	0					
2013	0					
2014	0					
2015	1	\$ 240,000	\$ 240,000		\$ 240,000	\$ 240,000
2016	3	\$ 1,237,083	\$ 950,000		\$ 511,250	\$ 2,250,000
2017	2	\$ 930,000	\$ 930,000	-2.1 %	\$ 660,000	\$ 1,200,000
2018	5	\$ 558,000	\$ 650,000	-30.1 %	\$ 250,000	\$ 780,000
2019	3	\$ 849,493	\$ 660,000	1.5 %	\$ 220,000	\$ 1,668,480
2020	8	\$ 486,825	\$ 494,300	-25.1 %	\$ 115,000	\$ 1,000,000
2021	0					

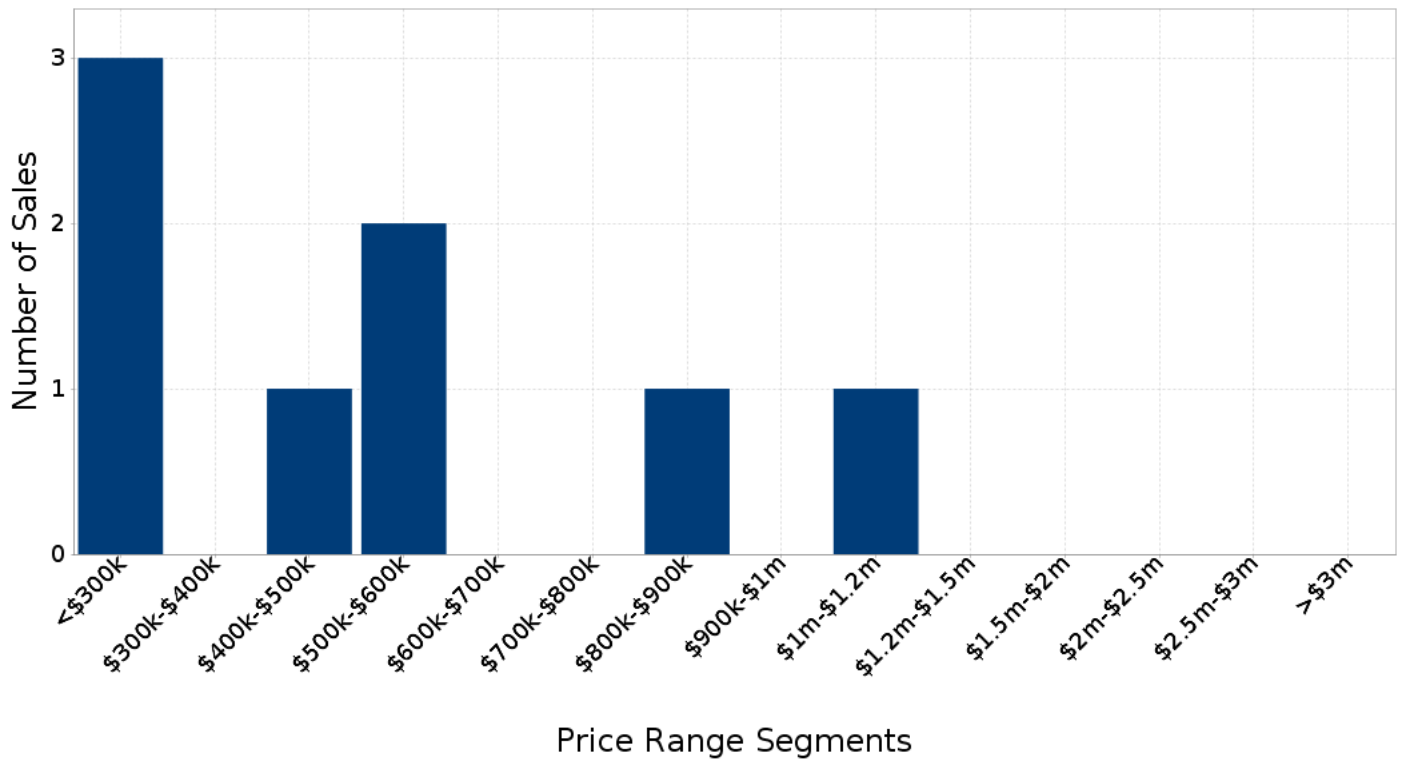


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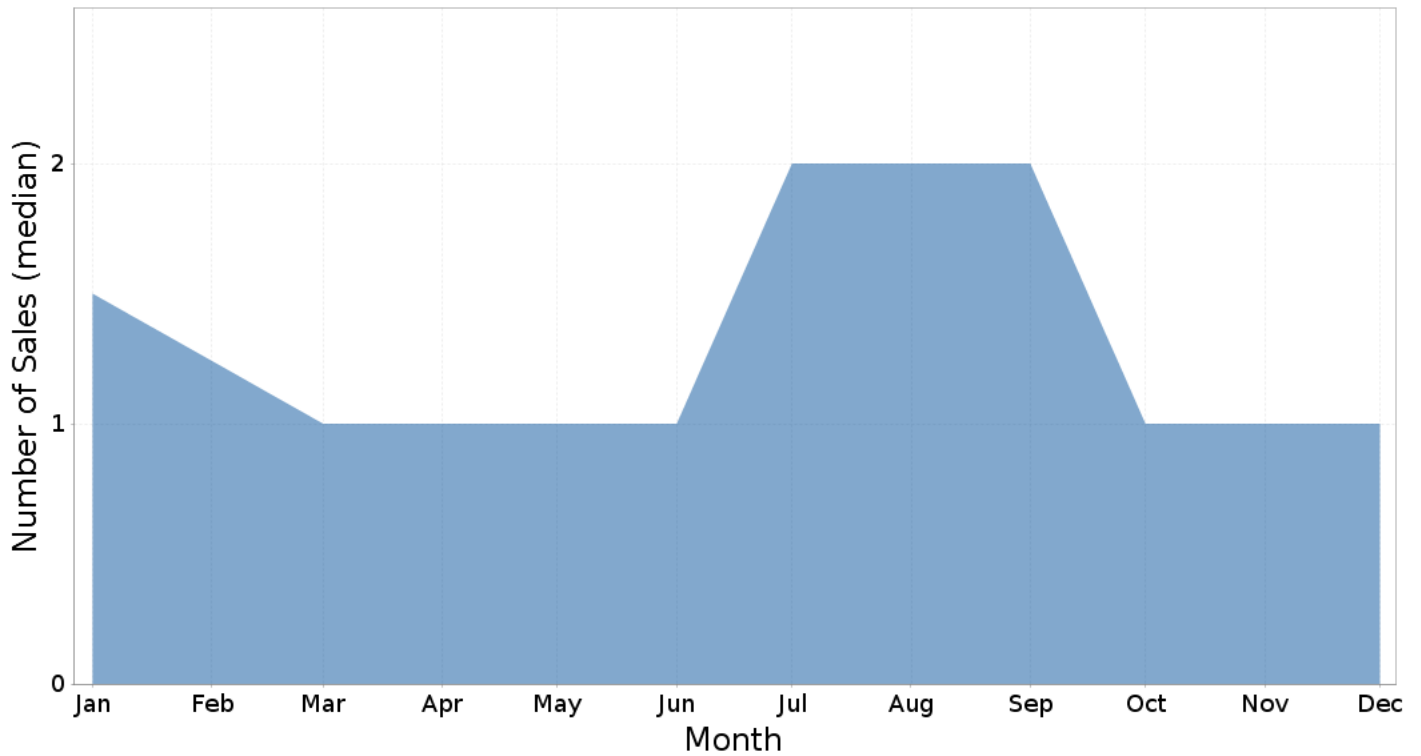
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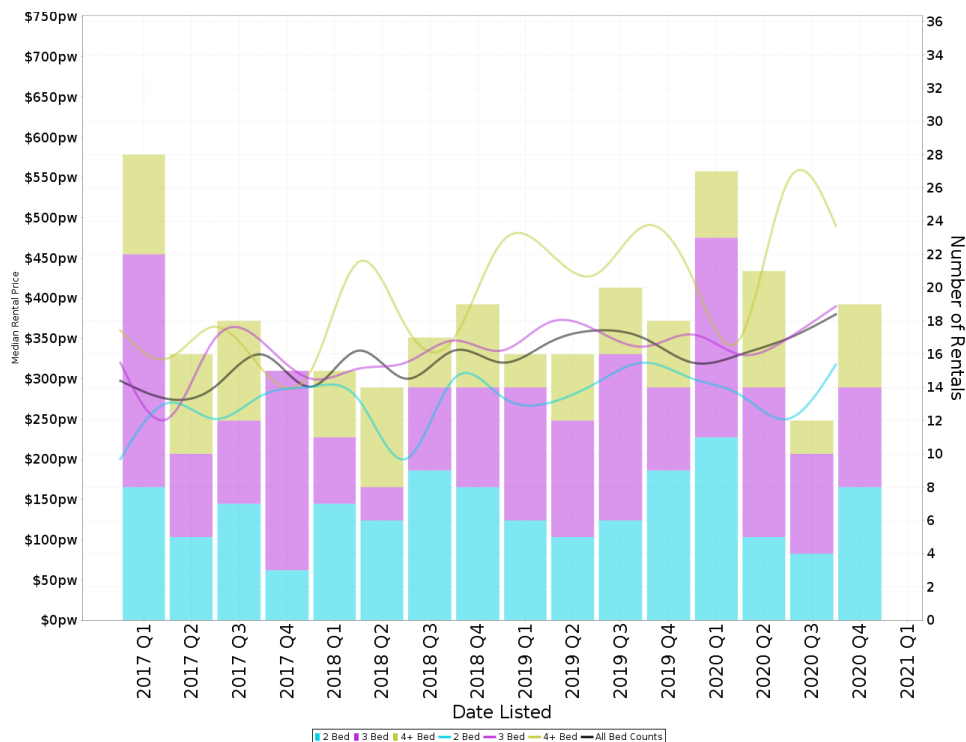
## Price Segmentation



## Peak Selling Periods



## Median Weekly Rents (Houses)



### Suburb Sale Price Growth

**+4.8%**

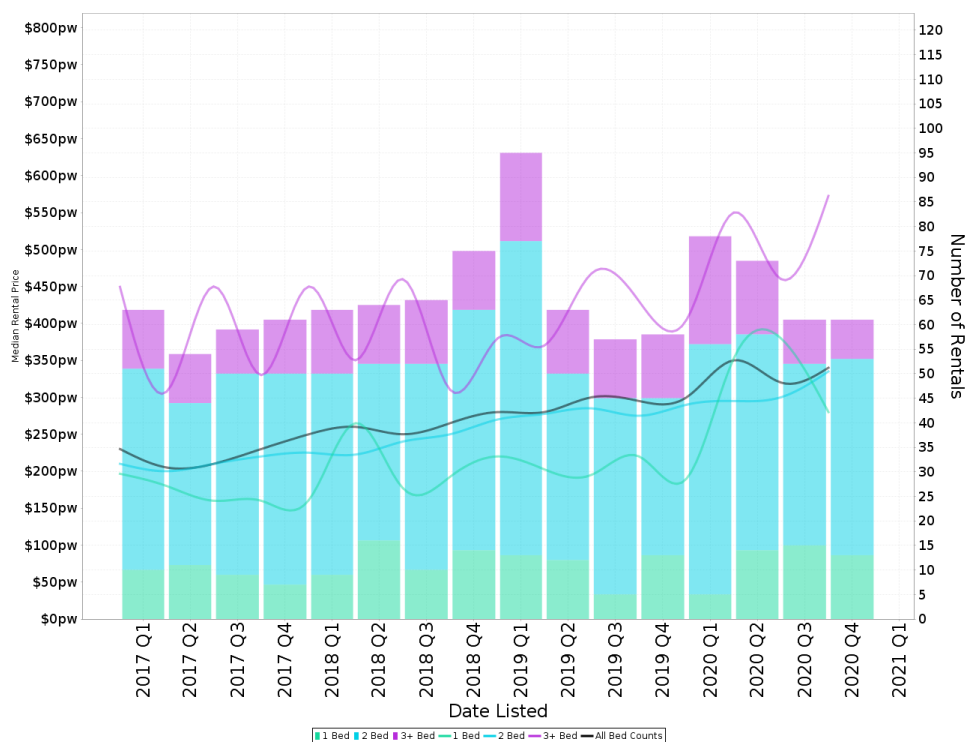
**Current Median Price: \$296,000**  
**Previous Median Price: \$282,500**  
 Based on 40 registered House sales compared over the last two rolling 12 month periods.

### Suburb Rental Yield

**+5.2%**

**Current Median Price: \$296,000**  
**Current Median Rent: \$295**  
 Based on 77 registered House rentals compared over the last 12 months.

## Median Weekly Rents (Units)



### Suburb Sale Price Growth

**-7.7%**

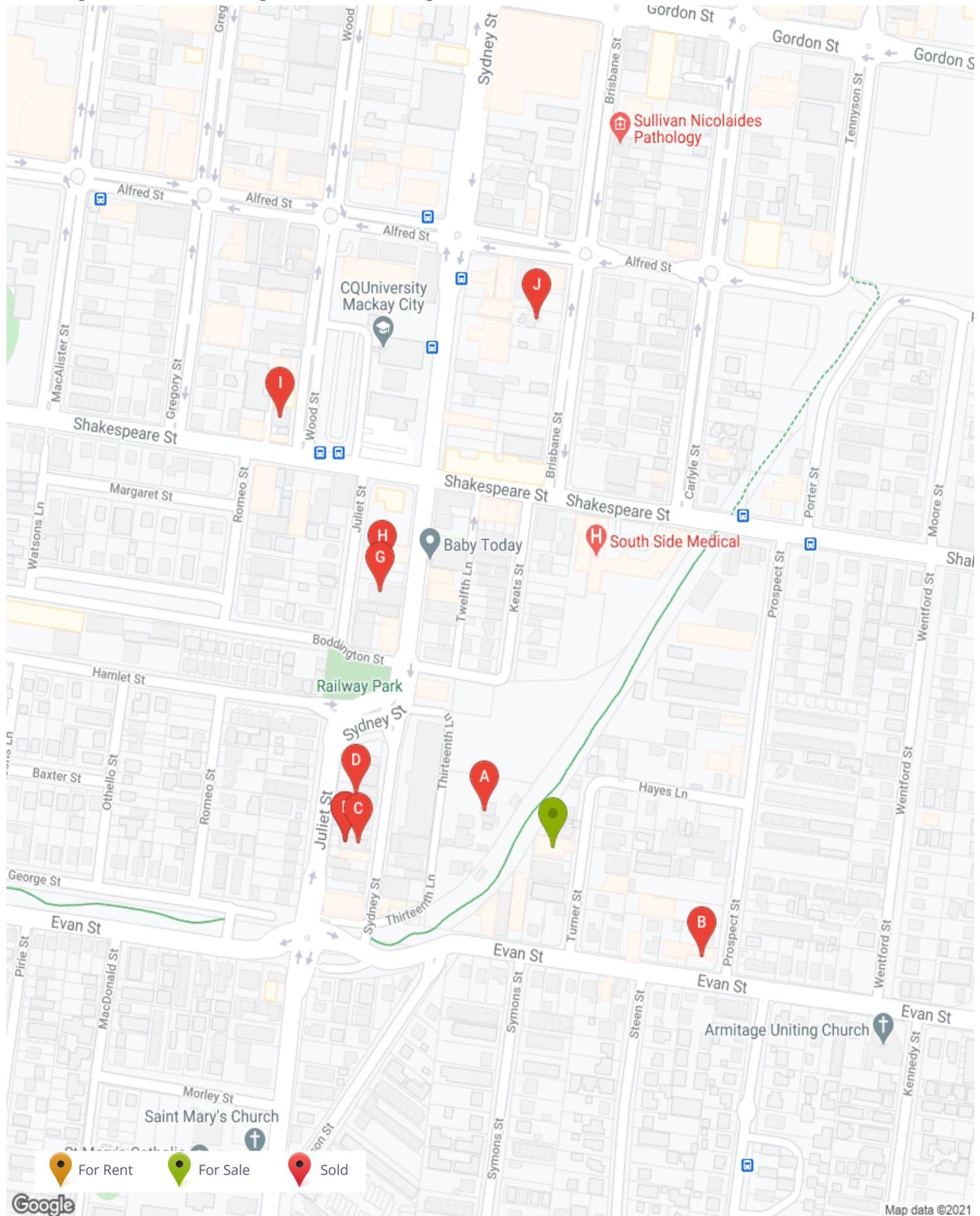
**Current Median Price: \$217,500**  
**Previous Median Price: \$235,750**  
 Based on 96 registered Unit sales compared over the last two rolling 12 month periods.

### Suburb Rental Yield

**+5.3%**

**Current Median Price: \$217,500**  
**Current Median Rent: \$220**  
 Based on 237 registered Unit rentals compared over the last 12 months.

## Comparable Properties Map





## Nearby Comparable For Sale Properties

There are 2 properties selected within the radius of 500.0m from the focus property. The lowest for sale price is \$100,000 and the highest for sale price is \$100,000 with a median sale price of \$100,000. Days listed ranges from 253 to 641 days with the average currently at 447 days for these selected properties.

### PART OF 4/8 MCLENNAN ST, MACKAY 4740

 -  - 



Property Type: Industrial  
Area: 2,427 m<sup>2</sup>  
RPD:

Features:

Current List Price: Expressions of Interest

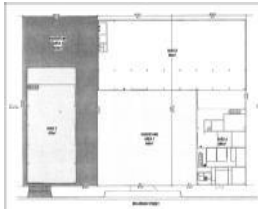
First List Price: Expressions of Interest

Date Listed: 14/05/2019 Days Listed: 641 Days

Listed Price Change:

### MCLENNAN ST, MACKAY 4740

 -  - 



Property Type: Industrial  
Area: 2,427 m<sup>2</sup>  
RPD:

Features:

Current List Price: Expressions of Interest

First List Price: Expressions of Interest

Date Listed: 05/06/2020 Days Listed: 253 Days

Listed Price Change:

## Nearby Comparable Sold Properties

There are 10 sold properties selected within the radius of 1000.0m from the focus property. The lowest sale price is \$115,000 and the highest sale price is \$1,060,000 with a median sale price of \$355,000.

### 15 THIRTEENTH LA, MACKAY, QLD 4740

Distance from Property: 78m  -  -  -



Property Type: Industrial  
Area: 5,213 m<sup>2</sup>  
Area \$/m<sup>2</sup>: \$90  
RPD: L18 SP129630

Sale Price: **\$468,600 (Normal Sale)**  
Sale Date: 12/03/2020 Days to Sell:  
Last Price: Chg %:  
First Price: Chg %:

Features:



### 122 EVAN ST, MACKAY, QLD 4740

Distance from Property: 183m  -  -  -



Property Type: Commercial  
Area: 650 m<sup>2</sup>  
Area \$/m<sup>2</sup>: \$477  
RPD: L21 SP230464

Sale Price: **\$310,000 (Normal Sale)**  
Sale Date: 28/08/2020 Days to Sell:  
Last Price: Chg %:  
First Price: Chg %:

Features:



### 19 JULIET ST, MACKAY, QLD 4740

Distance from Property: 199m  -  -  -



Property Type: Industrial  
Area: 116 m<sup>2</sup>  
Area \$/m<sup>2</sup>: \$1,379  
RPD: L2 BUP70528

Sale Price: **\$160,000 (Normal Sale)**  
Sale Date: 18/09/2020 Days to Sell:  
Last Price: Chg %:  
First Price: Chg %:

Features:



### 13 JULIET ST, MACKAY, QLD 4740

Distance from Property: 207m  -  -  -



Property Type: Industrial  
Area: 810 m<sup>2</sup>  
Area \$/m<sup>2</sup>: \$713  
RPD: L10-11 RP734090

Sale Price: **\$577,500 (Normal Sale)**  
Sale Date: 07/07/2020 Days to Sell:  
Last Price: Chg %:  
First Price: Chg %:

Features:



### 1/19 JULIET ST, MACKAY, QLD 4740

Distance from Property: 212m  -  -  -



Property Type: Industrial  
Area: 143 m<sup>2</sup>  
Area \$/m<sup>2</sup>: \$1,423  
RPD: L1 BUP70528

Sale Price: **\$203,500 (Normal Sale)**  
Sale Date: 21/12/2020 Days to Sell:  
Last Price: Chg %:  
First Price: Chg %:



Features:



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## 1/19 JULIET ST, MACKAY, QLD 4740

Distance from Property: 212m  -  - 



Property Type: Industrial  
Area: 143 m<sup>2</sup>  
Area \$/m<sup>2</sup>:  
RPD: L1 BUP70528

Features:

Sale Price: **Price Withheld (Agents Advice -**  
Sale Date: 25/01/2021 Days to Sell:  
Last Price: Chg %:  
First Price: Chg %:



## 108 SYDNEY ST, MACKAY, QLD 4740

Distance from Property: 299m  -  - 



Property Type: Commercial  
Area: 911 m<sup>2</sup>  
Area \$/m<sup>2</sup>: \$1,164  
RPD: L9 RP881173

Features:

Sale Price: **\$1,060,000 (Normal Sale)**  
Sale Date: 30/07/2020 Days to Sell:  
Last Price: Chg %:  
First Price: Chg %:



## 108 SYDNEY ST, MACKAY, QLD 4740

Distance from Property: 313m  -  - 



Property Type: Commercial  
Area: 910 m<sup>2</sup>  
Area \$/m<sup>2</sup>:  
RPD: L7-8 RP701047

Features:

Sale Price: **Price Withheld (Agents Advice -**  
Sale Date: 28/09/2020 Days to Sell:  
Last Price: Chg %:  
First Price: Chg %:



## 160 WOOD ST, MACKAY, QLD 4740

Distance from Property: 491m  -  - 



Property Type: Industrial  
Area: 358 m<sup>2</sup>  
Area \$/m<sup>2</sup>: \$321  
RPD: L4 RP707225

Features:

Sale Price: **\$115,000 (Normal Sale)**  
Sale Date: 19/08/2020 Days to Sell:  
Last Price: Chg %:  
First Price: Chg %:



## 36 BRISBANE ST, MACKAY, QLD 4740

Distance from Property: 496m  -  - 



Property Type: Commercial  
Area: 894 m<sup>2</sup>  
Area \$/m<sup>2</sup>: \$447  
RPD: L2 RP702080

Features:

Sale Price: **\$400,000 (Normal Sale)**  
Sale Date: 09/03/2020 Days to Sell:  
Last Price: Chg %:  
First Price: Chg %:





## 6 TURNER STREET, MACKAY, QLD 4740



### Contact your agent for further information:



Agent Name: Mitchell Weston  
Mobile: 0455 297 302  
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Office Phone: 07 4944 2800  
Email: [ressales8@prd.com.au](mailto:ressales8@prd.com.au)  
Website: [www.prdnationwide.com.au/mackay](http://www.prdnationwide.com.au/mackay)