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Valuation Report

124-128 Fitzgerald Street East Northam, Western Australia 6401 File Ref: 9606012



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- 2. Opteon prepared the Valuation Report in accordance with the Lender's instructions (**Instructions**). When preparing the Valuation Report and providing it to the Lender, Opteon acted solely and exclusively for the Lender and owed no duty to advise the Lender's Customer or to consider their circumstances or position.
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 - a. deciding whether or not to enter into a transaction or alter their financial position; or
 - b. seeking finance from a third party, and should seek their own advice and valuation in such circumstances.
- 7. The insurance value (if any) set out in the Valuation Report is an estimate of the cost to replace the property new and is based on construction costs at the date of valuation. The value includes some, but not all, ancillary costs that may be encountered when rebuilding the property as detailed in the Valuation Report. The insurance value should not be relied on as a full and accurate estimation of the insurance value for the purposes of making a decision as to the level of insurance coverage you should maintain.
- 8. The contents of the Valuation Report are confidential and Opteon does not authorise the disclosure of the Valuation Report by the Lender's Customer to any third party.
- 9. The Lender's Customer should take note of the date of valuation of the subject property and be aware that the Valuation Report is current at the date of valuation only. The market value of the property may change significantly over a short period of time.
- 10. The Lender's Customer should direct any questions relating to the Valuation Report to the Lender because Opteon is unable to speak to you directly due to privacy and confidentiality obligations owed to the Lender.



VALUATION REPORT



124-128 Fitzgerald Street East Northam, Western Australia 6401

Prepared For	Australia & New Zealand Banking Group Limited
Report Purpose	First mortgage security purposes
Valuation Date	22 July 2019
Our Reference	9606012
Client Reference	N/A / VXJ-000011819426

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1.0 Executive Summary

1.1 Instructions

Instructing Party	Ebony Rossi, Australia & New Zealand Banking Group Limited.	
Client / Authorised Party	Australia & New Zealand Banking Group Limited.	
Borrower	Delobrien Pty Ltd ACN 146 087 194 in its own capacity and as trustee for the Delobrien Superannuation.	
Client Reference	N/A / VXJ-000011819426.	
Valuation Purpose	First mortgage security purposes.	

1.2 Property Details

Property Address	124-128 Fitzgerald Street East, Northam, Western Australia 6401
Property Description	A circa 1950's built single level retail shop with a gross lettable area retail of 480sqm. Construction of the property comprises brick elevations and an asbestos sheet covered roof. The property is located within the Northam Town site some 100kms east of Perth CBD.
Title Reference	Lot 1 Diagram 7638 Volume 1118 Folio 484.
Tenure Type	Freehold.
Registered Proprietor	Kimron Pty Ltd.
Total Site Area	524 sqm.
Encumbrances	Refer section 3.2 for details on encumbrances.
Lettable Area	480 sqm.
Zoning	"Commercial" - Shire of Northam.

1.3 Risk Overview

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Cashflow Certainty – Are there significant concerns with the ability of the property to sustain the market net income over the next three years?

Response: No.

Lettability if Vacant – If vacant or owner occupied does the valuer reasonably believe the property may not be lettable within a six month period at the adopted market rent? Response: No.

Saleability – Are there any attributes of the property which would significantly impact on its ability to be saleable at the assessed value level within a six month marketing period? **Response:** No.

Market Volatility –Is the market for this asset likely to have an abnormally high degree of volatility?

Response: Yes, due to the;

- Nature of local economy Weak or declining local conditions; and
- Regional locality.



1.4 Property Profile & Risk

Market			Medium		
Marketability	Reasonable, given its street front positioning to Fitzgerald Street in a fairly centralised location with good exposure to passing traffic and well present retail space.				
Market Activity	Limited number of comparable commercial transactions within Northam and comparable surrounding townships in recent years.			d	
	assessment	•	re subjective tha	ring within the locality n the norm. Neverthel vant.	
Recent Market Direction	It is extremely difficult to gauge the direction of the market due to the high volatility of the regional property market (which is usually subject to local economic performance), though in general terms, the market is subdued throughout Western Australia.				
Market Volatility	agricultural i properties ir	The economy of Northam is relatively volatile as it is highly reliant on the local agricultural industry. In the event of a market correction or deterioration it is likely that properties in regional areas will be more acutely affected in comparison to properties in the Perth Metropolitan Area.			
Stock Levels	Limited num townships.	ber of comparable pre	mises available w	thin Northam and surr	ounding
Selling Period	Estimated 3-6 months, assuming proper marketing and a realistic asking price. The estimated selling period is typical for this type of property in this location.				
Likely Buyer Profile	Private inves	stor.			
Last Known Sale	\$675,000 on	10 May 2011.			
Prior Sale Comment	The GST exclusive sale price is assumed at \$675,000.				
Asset	Low	Low – Medium	Medium	Medium – High	High
Highest & Best Use	The highest	and best use for the pr	operty is consider	ed to be the existing us	ie.
Functionality	The property is functional for the existing use. As noted above could be divided to create two (2) smaller retail areas or a combination of office at rear with retail at street frontage.				
Specialisation	Non-speciali	sed asset.			
Capital Expenditure	During our inspection we did not note any items requiring immediate capital expenditure, other than items which would normally be undertaken as part of an ongoing regular maintenance program.				
Acquisition / Resumption	Nil noted.				
Occupancy/Cash Flow			Medium		
Occupancy Status	The property is currently occupied by related parties, and in accordance with Valuation Standards our valuation for mortgage security purposes has been calculated assuming party related arrangements are null and void, and has been assessed on a vacant possession basis.				
Leasing Demand	Leasing demand for the property is currently soft/weak.				



Letting Period	Estimated 6-9 months but in the current market it may take a longer period.
Reletting	Re-letting prospects are reasonable with potential tenants in the market assuming the property is appropriately marketed for lease at a reasonable asking rent.
Foreseeable Factors Likely to Impact on Value 3-5 yrs	Currently foreseeable factors which may impact specifically on the future value of the subject property include: Local economic performance which may be reliant on the local agricultural industry; Property market conditions throughout Western Australia (on a more macro-basis); and An increase or lack of supply of similar style properties within the locality or surrounding townships.
Incentives	It is usual in the current market to provide some form of incentive to tenants at the commencement of a new lease.
Asset Management	Low Low – Medium Medium – High High
Asset Complexity	The property is a standard asset class.
Current Management	The property is currently managed by the owner.
Quality of Management	The property currently appears to be appropriately managed.

1.5 SWOT Analysis

Strengths	 Fairly central location on Fitzgerald Street; Wide shop frontage to Fitzgerald Street; Ample street parking; Adequate and well-presented improvements; A large public car park is directly behind the subject and the rear entrance to the shop leads from this parking area; and Proximity to major arterial roads including Fitzgerald Street, Peel Terrace and Newcastle Road.
Weaknesses	 Current economic conditions and property market; Limited leasing demand; The subject is in a regional location and hence is unlikely to command the depth of demand that would be associated with a metropolitan property; and Currently occupied by an entity related to the owner. In the event had to lease to a third party likely to take some time as evidenced by ongoing availability of other shops in the immediate vicinity of the subject.
Opportunities	 Lease to third party to generate income (retail or possibly office user); Improvement in current economic conditions and/or property market; Sell to owner occupier or investor; and If required split to create two (2) retail tenancies with narrower frontages or a smaller retail unit with wide frontage and an office area to rear (subject to obtaining all necessary statutory consents).
Threats	 An extended selling period is considered likely due to Regional location; Competing properties for lease; Competing properties for sale; Deterioration in macro and micro economic conditions resulting in an escalation of interest rates; Downturn in the property market and demand for such properties; and Inherent property risks (including insurable and un-insurable risks).



1.6 Mortgage Considerations

Conditions Precedent to Issue of Mortgage Funds	• Nil.
Suitability as Security	Whilst the suitability of the property as security is the commercial prerogative of the lender, the subject property is considered to be suitable security for first mortgage security purposes, subject to the comments within this report.
Compliance Statement	To the best of our knowledge this valuation has been prepared in accordance with applicable valuation standards. This valuation has been prepared in accordance with the API's Australia and New Zealand Valuation and Property Standards (or RICS Valuation and Professional Standards) and ANZ's 'Professional Services Brief – Valuations' (June 2017). Our valuation has been prepared in accordance with the Australian Property Institute Practice Standards and Guidance Notes. We confirm that the valuer does not have any pecuniary interest that would conflict with the proper valuation of the property.
Prudent Lender	This Valuation is given subject to the following Prudent Lending Clause, unless; the person or entity making such loan is an authorised deposit taking institution within the meaning of the Banking Act 1959 (including but not limited to any bank, building society or credit union). The Valuation is prepared on the assumption that the Lender as referred to in the valuation report (and no other) may rely on the valuation for mortgage finance purposes and the Lender has complied with its own lending guidelines as well as prudent finance industry lending practices, and has considered all prudent aspects of credit risk for any potential borrower including the borrowers' ability to service and repay any mortgage loan. Further, the valuation is prepared on the assumption that the Lender is providing mortgage financing at a conservative and prudent loan to value ratio (LVR). The valuer accepts no liability whatsoever if prudent lending practices fail to be strictly observed and/or if the lender relies solely on this valuation, and no other criteria, to advance loan funds.

Assumptions & Recommendations:

Verifiable Assumptions	• The instructions and information supplied contain a full disclosure of all information that is relevant.
	• All values expressed within this report are exclusive of GST unless otherwise noted.
	• The Valuation is prepared based on the Assumptions Conditions and Limitations appended to the rear of this Report.
Assumptions Requiring Further Consultancy	• Nil.
Recommended Documents	None recommended.

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1.7 Key Valuation Outputs (after non-recoverable outgoings)

Market Net Income	\$44,880 per annum.
Market Yield	7.67%.
Reversionary Yield	8.16%.
Capitalisation Rate	8.00%.
Market Value Rate	\$1,146/sqm lettable area; and \$1,050/sqm site area.



1.8 Valuation Details

Market Value As Is:

Market Value with Vacant Possession:	\$550,000
Market Net Rental Value (after non-recoverable outgoings):	\$44,880 pa

This valuation is exclusive of GST

Interest Valued	Fee simple with vacant possession			
Date of Inspection	22 July 2019			
Date of Valuation	22 July 2019	22 July 2019		
Date Issued	24 July 2019			
Currency of Valuation	90 days from the date of valuation, or such earlier date if you become aware of any factors that have any effect on the valuation.			
Pecuniary Interest	We confirm that the valuer does not have any pecuniary interest that would conflict with the proper valuation of the property.			
Signatories	Tarea Leleseo	Daniell		
	Taila Zelesco AAPI CPV	Dan Hill AAPI CPV		
	Certified Practising Valuer	Regional Director - Commercial &		
	API No: 86428 WA Lic No: 45009	Agribusiness		
	Inspecting Valuer	API No: 65214 WA Lic No: 44361		

Counter Signatory

Important	This Executive Summary must be read in conjunction with the remainder of this report. The Executive Summa is only a synopsis designed to provide a brief overview and must not be acted upon in isolation to the contents of the valuation report.
Third Party Disclaimer	This report has been prepared for the private and confidential use of our client, Australia & New Zealand Banking Group Limited for the specified purpose. It should not be reproduced in whole or part without the express written authority of Opteon Property Group Pty Ltd or relied upon by any other party for any purpose and the valuer shall not have any liability to any party who does so. Our warning is registered here, that any party, other than those specifically named in this paragraph should obtain their own valuation before acting i any way in respect of the subject property.
Counter Signatory	The counter signatory has reviewed the valuation report and working papers in the capacity of Supervising Member and is satisfied that there is a reasonable basis for the valuation opinion. The counter signatory confirms that the report is genuine and is endorsed by Opteon Property Group Pty Ltd. The counter signatory did not inspect the subject property and may not have inspected comparable evidence. The opinion of value has been arrived at by the Valuer who undertook the inspection and prepared the valuation calculations.
Digital Copies of Reports	Where a report has been provided in digital copy and has not been received directly via our firm, the report contents, especially the valuations and critical assumptions, should be verified by contacting the issuing office to ensure the contents are bona fide. In particular if the reader of this report has suspicions that the report appears to be tampered or altered then we recommend the reader contact the issuing office.
Reliance on Whole Report	This valuation should be read in its entirety, inclusive of any summary and annexures. The valuer and valuatio firm does not accept any responsibility where part of this report has been relied upon without reference to the full context of the valuation report.



2.0 Location

Location	Northam is located approximately 100 kilometres north east of Perth on the Great Eastern Highway and is the Regional Service Centre for the sub-region known as the Avon Arc, which forms the western portion of the Wheatbelt Region of Western Australia.
	More specifically, the subject property is located south east of Minson Avenue, north east of Grey Street, south west of Ensign Dale Place and north west of Fitzgerald Street.
Neighbourhood	The Northam Shire has a current population of approximately 10,557 persons comprising approximately 4,326 constructed dwellings.
	The main industries within the Northam district are sheep and grain/wheat and barley farming together with tourism.
Access	The subject is located on the north western side of Fitzgerald Street East and has good access to a sealed road with constructed kerbs, gutters and foot paths.
	Secondary access to the property is available at the rear of the property via a commercial car park accessible via Grey Street and Minson Avenue.
Parking	On site car parking is not provided. Street car parking along Fitzgerald Street is available along with commercial car parking to the rear of the subject property.
Transport & Infrastructure	The property has good access to major arterial roads including Fitzgerald Street, Peel Terrace and Newcastle Road.

Location Map



Sourced from Google Maps

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Specific Location Map



Sourced from Google Maps

3.0 Tenure

3.1 Title Particulars:

Title Reference	Tenure	Registered Proprietor	Title Area
Lot 1 Diagram 7638 Volume 1118 Folio 484	Freehold	Kimron Pty Ltd	524 sqm
Total Site Area			524 sqm

3.2 Easements, Encumbrances & Other Interests Noted on Title

Encumbrances	 Easement Benefit T778/1943. See Sketch on Vol 1118 Fol 484. Registered 24 February 1943.
	• Easement Burden T778/1943. See Sketch on Vol 1118 Fol 484. Registered 24 February 1943.
• (Lease L393080 to Shaneil Holdings Pty Ltd of 52 Stoneham Road, Attadale. Expires: See Lease. As to portion only. Registered 5 August 2010. Mortgage L634006 to Australia and New Zealand Banking Group Ltd. Registered 23 May 2011.
	Our valuation assumes the property would be offered for sale subject to an unencumbered Certificate of Title with the exception of the following encumbrances that are expected to remain registered on the Title upon transfer of the property:



Encumbrances (continued)	 February 1943. Easement Burden T778/1943. See Sketch on Vol 1118 Fol 484. Registered 24 February 1943. Lease L393080 to Shaneil Holdings Pty Ltd of 52 Stoneham Road, Attadale. Expires: See Lease. As to portion only. Registered 5 August 2010. Our valuation assumes the property is only affected by encumbrances as noted on the Title as at the Date of Search. We have not searched other Government or relevant entities to ascertain whether any other encumbrances exist over the subject property.
	This valuation specifically assumes there are no instruments registered on the Title between the Date of Search and the Date of Valuation. If any other encumbrances are found to exist they should be referred back to the valuer for comment as to any potential impact on the property.
Encumbrance Comment	We note that the Easement detailed on the Certificate of title which depicts the above mentioned Easement Benefit and Burden arising from a shared party wall to the adjoining lots. This encumbrance is not considered to have an adverse impact on our assessment of market value.

4.0 Planning

Regional Planning	N/A.	
Local Government Area	Shire of Northam.	
Planning Scheme	Town Planning Scheme No. 6.	
Current Zoning	"Commercial" - Shire of Northam.	
Overlays	"Special Control Area 1: Avon and Mortlock Rivers" - Shire of Northam.	
Existing Use	Retail.	
Permitted Uses	Permitted uses within the Commercial zoning classification include:	
	Art Gallery; Betting Agency; Bulky Goods Showroom; Childcare Premises; Club Premises; Consulting Rooms; Exhibition Centre; Fast Food Outlet; Health Studio; Home Office; Laundromat; Lunch Bar; Office; Produce Stall; Public Utility; Reception Centre and Restaurant.	
	Discretionary uses within the Commercial zoning classification include:	
	Aged Persons Hostel; Amusement Parlour; Carpark; Cinema/Theatre; Civic Use;	
	Community Purpose; Convenience Store; Dry Cleaning Premises; Educational	
	Establishment; Holiday Accommodation; Home Business; Home Occupation; Hostel; Industry (Cottage); Market; Medical Centre; Multiple Dwelling; Museum; Place of Worship; Recreation (Private); Residential Building; Shop; Showroom; Tavern; Telecommunications Infrastructure; Tourist Accommodation Tourist Development; Trade Display; Trade Supplies and Workers Accommodation.	
Zoning Effect	Discussions with the Shire of Northam revealed that the property conforms under the current zoning as a shop; however there have been no applications submitted or approvals on file.	
Heritage Issues	Not listed.	



Zoning Comment	The subject property is situated within Special Control Area 1: Avon and Mortlock Rivers. The purpose of this area is to;
	 Preserve the ecological values of the Avon and Mortlock Rivers as a significant drought refuge for freshwater fishes and water birds;
	 Avoid development that would negatively impact upon the ecological values and landscape qualities of the area;
	 Ensure that land use in the area, including grazing, cultivation and recreational activities does not degrade the area;
	 Ensure that any development takes place in such a manner so as to safeguard the welfare of people in the area; and
	e) Ensure that future infrastructure development does not adversely alter the capacity of the area to convey floodwaters.
Native Title Application	The subject property lies within a widespread area subject to an Indigenous Land Use Agreement (ILUA) between the WA Government and the "Ballardong People". It is our understanding that the ILUA binds these parties to enter into a Noongar Standard Heritage Agreement (NSHA) when conducting Aboriginal Heritage surveys unless they have an existing heritage agreement.
	Our valuation has been prepared on the basis of there being no surviving native title rights and interests that impact on the tenure, utility and therein marketability of the subject property. If this is found to not be the case, we reserve the right to review our valuation.

5.0 Site

5.1 Site Details

Site Description	The site comprises a regular shaped internal allotment that is generally level throughout. The site has an excellent profile to passing pedestrian and vehicular traffic.	
Street Frontage	14.1 metres to Fitzgerald Street.	
Depth	37.80 metres to both the north eastern and south western boundaries and 13.64 metres to the north western boundary.	
Dimensions	The shape and dimensions of the property are shown on the Title plan.	
Site Area	524 sqm.	
Identification	Certificate of Title, Street number in conjunction with online Cadastral Plan ad Physical Inspection.	

5.2 Services

Services

Electricity, town water, sewerage and telephone services are connected.

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6.0 Improvements

6.1 Existing Improvements















124-128 Fitzgerald Street East Northam, Western Australia 6401 Our Reference: 9606012





Main Building Type	Retail shop currently being utilised as part pharmacy and part retail shop to the rear.	
Style	Single storey, dated.	
Accommodation	Open plan retail area with service and prescription counters, single consulting room, two (2) kitchenettes, storage area, rear retail shop (approximately 47sqm) and single unisex disabled ablution (approximately 7sqm).	
Construction:		
Floors	Timber floor boards.	
Main External Walls	Brick (painted).	
Windows	Aluminium.	
Roof	Asbestos.	
Main Interior Linings	Carpeted/tile/vinyl floor coverings, painted plastered/gyprock stud walls and face brick walls.	
Ceilings	Suspended acoustic panel ceilings in t-bar framing and suspended plasterboard ceilings.	
Construction Year	Circa 1950	
Additions	Nil.	
Building Services		
Lighting	Recessed strip fluorescent tubes and recessed halogen down-lights.	
Air-conditioning / Ventilation	Ducted air conditioning.	
Lifts	Nil.	
Electrical	Standard.	
Fire Services	Emergency exit signs and fire blanket.	
Security Systems	CCTV and alarm.	
Disability Access	Yes - level access and disabled ramp to front and rear entrances.	
Access	Front: dual glazed automatic sliding doors. Rear: two (2) glazed personnel doors.	
	A single manual elevated roller door is located at the rear of the property (being 2.56m high x 3.05m wide).	



6.2 Plant & Equipment

Included within our valuation is all plant and equipment (such as air-conditioning plant and equipment, fire services, or the like) which forms an integral part of the property. Our valuation excludes all non-integral plant and equipment, fit-out, furniture and equipment and personal items/contents.

6.3 Building Areas

Total Lettable Area	480 sqm.
Building Area Measurement Basis	Gross Lettable Area Retail (GLAR).
Source of Areas	The building areas have been obtained from on-site measurements.

Accommodation:	Measurement Basis:	Lettable Area:
Retail shop	Gross Lettable Area Retail (GLAR)	480 sqm
Total Lettable Area:		480 sqm

6.4 Other Improvements

Existing Improvements: An enclosed courtyard is located towards the north eastern boundary. We were unable to access this area.

6.5 Condition and Repairs

Internal Condition	Generally appears in average condition.	
External Condition	Generally appears in average condition.	
Repairs & Maintenance	At the time of inspection the building appeared to be in reasonable condition with no significant requirements for repairs being noted other than items which would normally be undertaken as part of regular repairs and maintenance.	
Essential Health & Safety	Annual maintenance certificate not sighted.	
Pest Infestation	Our inspection of the subject property did not reveal any visible signs of pest infestation. It is recommended that regular inspections (and chemical treatments if necessary) are undertaken by a suitably certified pest control firm to ensure the property remains free of any pests.	

7.0 Environmental Issues

7.1 Environmental Hazards

Flooding/Inundation	The property is within a known flood prone area however occurrences are infrequent and considered a normal part of the management of the property. Flooding has been taken into account in our valuation by consideration of the possible long term average negative effects and consideration of sales of properties in similar situations.		
Landslip	The property is not within a publicly known landslip area however this could be confirmed by obtaining copies of relevant searches from the Council and other authorities should this be considered necessary.		

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Subsidence	The property is not within an area which is publicly known to be subject to subsidence however this could be confirmed by enquiries from the Council and other authorities
Bushfire Area	should this be considered necessary. Online database searches with the Department of Fire & Emergency Service Bushfire Prone database do not suggest that the subject property is within a Bushfire Prone area It must be recognised that we are not experts in this field. Should it subsequently transpire that an expert report establishes that there is a Bushfire Prone risk we reserve
	the right to review this valuation.

7.2 Contamination Questionnaire

Qu	estion	Response
His	torical Use	
1.	Is there any indication that there has been previous noxious or potentially contaminating use of the property?	No
Pla	nning Controls	
2.	Is the property subject to an environmental planning overlay that could constrain land use and development, or an overlay that indicates the need for an environmental audit as part of any development approval process?	No
Ad	oining Planning Controls	
3.	Is land adjoining the property the subject of an overlay that indicates adjoining land could be contaminated?	No
Ne	ighbouring Land Use	-
4.	Based on a visual inspection to the extent that it is reasonably possible to do so, are there adjoining sites that appear to or are known to have or have had noxious or potentially contaminating uses?	No
Cui	rent Operations at the Property	
5.	Have your investigations identified industrial processes onsite that involve the use of chemicals or hazardous materials?	No
6.	Have your investigations identified there having been, past or present, the underground storage of fuels, chemicals or hazardous materials at the Property?	No
Re	gisters, Notices and Orders	
7.	Is the property included in the current register of contaminated sites, or the subject of a contaminated land audit as indicated on that public register?	No
En	vironmental Licensing	
8.	Are the operations at the premises subject to an environmental license, resource consent or equivalent?	No



Asbestos

9a Could any buildings or improvements at the property predate 1990?	Yes		
9b Is asbestos containing material known to be present at the Property?	Yes		
10. Were there any observed non-compliances with statutory requirements pertaining to asbestos or hazardous materials (e.g. failure to maintain current asbestos register / record?)	Unknown		
11. Did the asbestos register / record indicate the presence of asbestos?	Unknown		
12. Is an Asbestos Management Plan in place for the Property?			
Aluminium Composite Cladding			
13. Based on a visual inspection to the extent that it is reasonably possible could any buildings or improvements at the property incorporate aluminium composite cladding as part of their design /build?	No		
14. If 'yes' to the above (Q13) has the Property Owner taken additional measures to confirm the authenticity of the external wall cladding used, or to be used on the building, in particular, whether the product being used is of acceptable quality, meets Australian standards (BCA) and is fit for its intended purpose? Please attach any supporting documents as an annexure to the report.	N/A		

7.3 Contamination Commentary

Current Use	Retail.
Past Use	Unknown.
Site Contamination	Based on our site observations, current and past uses along with surrounding uses, contamination of the site is considered unlikely.
API List of Potentially Contaminating Activities	The current and past uses are not listed on the API List of Potentially Contaminating Activities, Industries and Land Uses.
Contaminated Sites Register	On 1 December 2006 the Contaminated Sites Act (2003) took effect and the Department of Environment and Conservation have made available a database of known or suspected Contaminated Sites (ie "CS Database"). However, this Database does not provide a guarantee that the subject land or adjoining land is not contaminated, only that there is no known contamination present. A search of this database revealed the subject property is currently not listed as a contaminated site.
Environmental Audit	We have not been provided with an environmental audit, nor are we aware of the property being affected by soil contamination. We have not investigated the site beneath the surface or undertaken vegetation or soil sampling.

7.4 Asbestos

Asbestos Register	We were not able to sight an asbestos register.
Inspection Observations	Our inspection revealed asbestos is present. We have not inspected concealed sections of improvements (wall cavities, roof space etc). Our valuation reflects the construction type and condition of the building having regard to sales evidence of similar type property, but has been prepared without the benefit of an expert's report on asbestos.

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8.0 Occupancy and Lease Details

Occupancy Status	The property is currently occupied by related parties, and in accordance with Valuation Standards our valuation for mortgage security purposes has been calculated assuming
	party related arrangements are null and void, and has been assessed on a vacant possession basis.

9.0 Market Evidence

9.1 Rental Evidence

Given the lack of recent comparable evidence occurring within the locality, our assessment is considered to be more subjective than the norm. Nevertheless, the included evidence is considered to be the most relevant.

Address	Date	Term & Options	Total Rent	Lettable Area	Overall Rate
Ground Floor, 98 Wellington Street, Northam, WA	Sep 2017	Term: 2 yrs + 10 mths Options: 3 yrs	\$31,200 pa Net	146 sqm	\$214

Comments: The property comprises a circa 1980 built two (2) level commercial premises constructed of brick elevations and tile roof cover. The subject tenancy comprises of the ground floor with a lettable area of 146 sqm.

Ground floor leased to Aboriginal Legal Service of Western Australia Ltd for a two (2) year and ten (10) month term expiring 30 June 2020, with one (1) further three (3) year option. The rent is reviewed annually in accordance with movements in the CPI. Incentives include a one (1) month rent free period starting on the Commencement Date. Passing rent \$31,200 p.a. net (\$214/sqm).

Avon Shearing Supplies	Jul 2015	Term: 3 yrs	\$15,600 pa	80 sqm	\$195
& Country Clothing, Lot 1, 228 Fitzgerald Street		Options: 3 yrs	Semi-Gross		
East, Northam, WA					

Comments: A circa 1930's commercial unit having a Gross Lettable Area of 80sqm. Construction comprises brick (rendered) elevations and corrugated galvanised iron roof cover. The units occupy a street front position on a 209sqm survey-strata allotment.

Leased to Avon Shearing Supplies & Country Clothing (tenant), commencing on 1 July 2015. Rent reviews are annual to CPI with Market Review at option. We have been advised that the tenant was allowed to occupy the premises two (2) months prior to the first rental payment. Effective rent reflects \$184/sqm.

Ic Frith & Associates, Lot	Dec 2014	Term: 5 yrs	\$16,428 pa	83 sqm	\$198
1, 228 Fitzgerald Street		Options: 5 yrs	Semi-Gross		
East, Northam, WA					

Comments: A circa 1930's commercial unit having a Gross Lettable Area of 83sqm. Construction comprises brick (rendered) elevations and corrugated galvanised iron roof cover. The units occupy a street front position on a 209sqm survey-strata allotment.

Leased to IC Frith & Associates (WA) (tenant), commencing on 1 December 2014. Rent reviews are annual to CPI. We have not been advised on any incentives.



Address	Date	Term & Options	Total Rent	Lettable Area	Overall Rate
2 Elliott Street, Midvale, WA	Apr 2019	Term: 5 yrs Options: 5 yrs	\$71,194 pa Net	432 sqm	\$165

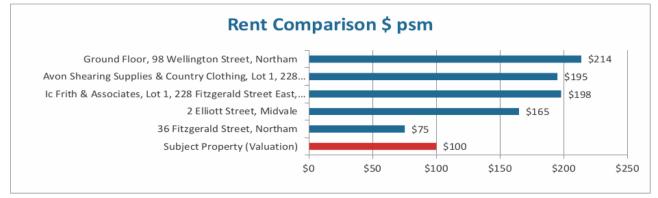
Comments: A circa 1990 built retail development of brick elevations and metal deck roof cover construction situated on an 892sqm allotment. The property provides a Gross Lettable Area Retail (GLAR) of 432sqm and features great exposure to passing vehicular traffic, ample on site car parking, double door entry, roller door access and office amenities.

The rent is increased annually by 3% and is reviewed to market at the commencement of the option. Incentives include a three (3) month rent free period. Effective rent reflects \$157/sqm.

36 Fitzgerald Street,	Sep 2017	Term: 3 yrs + 4	\$43,260 pa	575 sqm	\$75
Northam, WA		mths Options:	net		
		3+3 yrs			

Comments: A circa 1954 built office workshop leased to Beaurepairs on a prime corner location within Northam and situated on a 1,580sqm corner allotment. Office, showroom and workshop for tyre repair and service. Extensive concrete hardstand. The property has a gross lettable area of 575sqm apportioned as 459sqm of warehouse and 90sqm of office/showroom.

Passing rent as at September 2017 where the property was leased for \$43,260 per annum plus outgoings and GST expiring February 2021 with two (2) further options of three (3) years each.



Market Rent Conclusions:

From our analysis of the above market evidence we consider the subject property to have a current market net rental of \$100psm per annum. The adopted market rent has been based on our investigations and available rental evidence, a selection of which is summarised above. There is a scarcity of recently leased property in Northam. The level of rental is predominantly determined by the age, presentation, size of accommodation, quality of building and location.



9.2 Sales Evidence

Given the lack of recent comparable evidence occurring within the locality, our assessment is considered to be more subjective than the norm. Nevertheless, the included evidence is considered to be the most relevant.

Property	123 Fitzgerald Street East, I	123 Fitzgerald Street East, Northam, WA				
Sale Price	\$285,000					
Sale Date	24-Aug-17					
Sale Status	Settled					
Site Area	361 sqm					
Zoning	"Commercial" - Shire of Nor	tham				
Lettable Area	108 sqm					
Property Description	A circa 1969 constructed sir and metal deck roof cover of being located on Fitzgerald and is situated on a 362 sqn Sold Vacant Possession. We plus GST and outgoings (\$25 letting up allowance and a t	sonstruction. The Street. The prop n allotment in th have estimated 50/sqm). Include	e property provides a good perty provides 108sqm of N ne rural locality of Northam a net market rent of \$27,0 ed in our analysis is a six (6)	level of exposure let Lettable Area n. 000 per annum		
Analysis	Market Net Yield Site Rate	8.64 % \$789/sqm	Reversionary Yield Lettable Area Rate	9.47 % \$2,639/sqm		
Comparability	A dated sale sold in superio proximity the subject prope lettable area. More modern A higher quantum of value, is considered applicable to t market conditions.	rty with similar era of construc a lower capitalis	exposure benefits. Smaller tion. Overall inferior. sation rate and lower rate p	site area. Smaller per square metre		



Property	198 Fitzgerald Street, No	ortham, WA		
Sale Price	\$225,000			
Sale Date	14-Feb-18			
Sale Status	Settled			
Site Area	630 sqm			
Zoning	"Commercial" - Shire of N	Northam		
Lettable Area	185 sqm			
Property Description	shops providing approxin 630 sqm allotment benef Fitzgerald Street). Sold with Vacant Possess	nately 185 sqm of I fitting from two (2) ion. We have estin goings. Included in	ich has been converted int ettable area. The property street frontages (Minson nated a net market rent of our analysis is a six (6) mo rent free incentive.	s situated on a Avenue & \$30,250 per
Analysis	Market Net Yield Site Rate	11.67 % \$357/sqm	Reversionary Yield Lettable Area Rate	13.44 % \$1,216/sqm
Comparability	proximity the subject pro Older era of construction A higher quantum of valu	pperty with similar 1. Larger site area. (1. a lower capitalis	ons. Similar zoning. Locate exposure benefits. Smaller Overall inferior. sation rate and lower rate rtue of its larger lettable a	[.] lettable area. per square metre



Property	141 Fitzgerald Street East, Northam, WA	
Sale Price	\$715,000	
Sale Date	18-Dec-18	
Sale Status	Settled	
Site Area	548 sqm	
Zoning	"Commercial" - Shire of Northam	
Lettable Area	350 sqm	
Property Description	An elongated, regular shaped corner site of 54 Improvements to the site include a heritage pr construction and has been utilised as a bank p 350 sqm.	rotected, two (2) level building of brick
	Sold subject to a five year lease to NAB who ha Existing lease term commenced 1 October 201 review upon renewal, with one (1) further opti Passing rent at date of sale was \$58,000 pa ne	.8, with annual CPI reviews and market ion term available of five (5) years.
Analysis	Existing lease term commenced 1 October 201review upon renewal, with one (1) further optionPassing rent at date of sale was \$58,000 panerWALE4.8 yearsMarket Net Yield8.11 %	.8, with annual CPI reviews and market ion term available of five (5) years.



Property	39 Fitzgerald Street, Northam, WA
Sale Price	\$750,000
Sale Date	23-Aug-17
Sale Status	Settled
Site Area	1,629 sqm
Zoning	"Commercial" - Shire of Northam
Lettable Area	220 sqm
Property Description	 A circa 1984 constructed single level commercial building of concrete tilt panel elevations and metal deck roof cover construction. The property provides a good level of exposure being located on the corner of Peel Terrace and Fitzgerald Street. The property provides 220sqm of Net Lettable Area and is situated on a 1,632 sqm allotment in the rural locality of Northam. Sold as a going concern. Leased at the date of sale to Chicken Treat for \$108,461 (\$493/psm).This is considered to be above current market levels. Rent was reviewed to market in 2016 with a further CPI review in 2017. We have been advised the tenants will not be renewing their lease and is due to expire November 2018. Due to the lease being above market we have taken into account a rental premium in our analysis of the estimated market rent. We have estimated a net market rent at \$77,000 pa plus GST and outgoings (\$350/sqm). Included in our analysis is a calculated rental premium of \$31,461 and Present Value Rental Reversion of \$35,625 (10.75%).
Analysis	WALE1.3 yearsLand Value Rate\$460/sqmInitial Net Yield14.46 %Market Net Yield10.78 %Reversionary Yield10.27 %Site Rate\$460/sqmLettable Area Rate\$3,409/sqm\$3,409/sqm
Comparability	A dated sale sold in superior market conditions. Similar zoning. Located within close proximity the subject property with superior exposure benefits. Smaller lettable area. More modern era of construction. Larger site area. Overall superior. A lower quantum of value, a lower capitalisation rate and lower rate per square metre is considered applicable to the subject by virtue of its larger lettable area, inferior market conditions and exposure benefits and older era of construction.



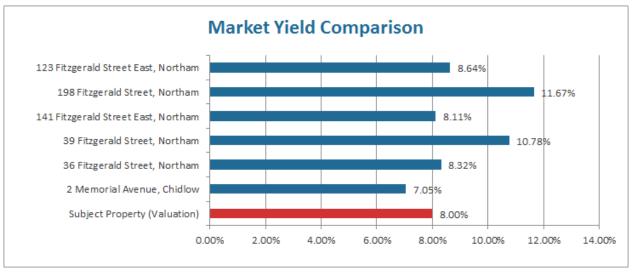
Property	36 Fitzgerald Street, Nor	tham, WA		
Sale Price	\$520,000			
Sale Date	19-Sep-17			
Sale Status	Settled			
Site Area	1,669 sqm			
Zoning	"Commercial" - Shire of N	Vortham		
Lettable Area	575 sqm			
Property Description	within Northam and situa workshop for tyre repair	ated on a 1,580sqm and service. Extens	Beaurepairs on a prime con corner allotment. Office, s sive concrete hardstand. Th as 459sgm of warehouse an	howroom and e property has a
	office/showroom.	ed for \$43,260 per	annum plus outgoings and	
Analysis	office/showroom. Sold going concern. Leas	ed for \$43,260 per	annum plus outgoings and	·



Property	2 Memorial Avenue, Chidlow, WA					
Sale Price	\$785,000					
Sale Date	10-May-18					
Sale Status	Settled					
Site Area	1,400 sqm					
Zoning	"Local Centre (Chidlow Village Centre Precinct)" - Shire of Mundaring					
Lettable Area	316 sqm					
Property Description	A circa 1998 built retail/commercial development of brick elevations and metal deck roof cover construction comprising of five (5) tenancies offering a total lettable area of 316 sqm situated on a 1,404 sqm allotment on the corner of Memorial Avenue and Thomas Street within the outer Metropolitan Area of Chidlow.					
	Sold as a Going Concern.					
	<u>Shop 1 (123 sqm) -</u> Leased to The Bay Tree Bakery and Cafe for a six (6) year term expiring 1 June 2021, with one (1) further three (3) year option. Rent is reviewed annually to CPI. Passing rent \$20,796 p.a (\$169/sqm).					
	<u>Shop 2 (50 sqm) -</u> Leased to Chidlow Health Clinic for a three (3) year term expiring 30 November 2018, with two (2) further thee (3) year options. Rent is reviewed annually CPI. Passing rent \$10,706 p.a. (\$214/sqm).					
	<u>Shop 3 (50 sqm) -</u> Vacant.					
	<u>Shop 4 -</u> Leased to Lenay Hair and Beauty for a six (6) year term expiring 31 December 2021, with one (1) further three (3) year option. Rent is reviewed annually to CPI. Passing rent \$10,788 p.a. (\$216/sqm).					
	Shop 5 - Leased to Childlow Pharmacy for a seven (7) year term expiring 30 June 2021 with one (1) further three (3) year option. Rent is reviewed annually to CPI. Passing re \$11,087 p.a. (\$256/sqm).					
Analysis	WALE2.3 yearsInitial Net Yield6.27Market Net Yield7.05 %Reversionary Yield7.04Site Rate\$561/sqmLettable Area Rate\$2,484/sq					
Comparability	Located within a broadly comparable location within superior exposure benefits. Smaller lettable area. More modern era of construction. Superior leased tenure. Over superior. A lower quantum of value, a higher capitalisation rate and lower rate per square meth is considered applicable to the subject by virtue of its larger lettable area, inferior tenure and older era of construction.					



Sales Evidence Conclusions:





Sales Analysis Summary								
Address	Sale Price	Date	Site Area	Lettable Area	\$ psm Site	\$ psm Lettable	Market Yield	WALE
123 Fitzgerald Street East, Northam	\$285,000	Aug-17	361 sqm	108 sqm	\$789	\$2,639	8.64%	VP
198 Fitzgerald Street, Northam	\$225,000	Feb-18	630 sqm	185 sqm	\$357	\$1,216	11.67%	VP
141 Fitzgerald Street East, Northam	\$715,000	Dec-18	548 sqm	350 sqm	\$1,305	\$2,043	8.11%	4.80 yrs
39 Fitzgerald Street, Northam	\$750,000	Aug-17	1,629 sqm	220 sqm	\$460	\$3,409	10.78%	1.30 yrs
36 Fitzgerald Street, Northam	\$520,000	Sep-17	1,669 sqm	575 sqm	\$312	\$904	8.32%	3.40 yrs
2 Memorial Avenue, Chidlow	\$785,000	May-18	1,400 sqm	316 sqm	\$561	\$2,484	7.05%	2.30 yrs
Subject Property (Valuation)	\$550,000	Jul-19	524 sqm	480 sqm	\$1,050	\$1,146	8.00%	VP

The available evidence shows rates generally ranging between \$904psm to \$3,628psm of lettable area. The available evidence shows yields generally ranging between 7.05% to 11.67%. Comparative comments have been included within our Sales Evidence analysis.



10.0 Valuation Methodology & Conclusions

10.1 Adopted Valuation Approach

The most appropriate method of valuation for a property of this nature is the direct market comparison approach, (whereby the subject property is compared with sales of comparable properties and adjustments made for points of difference), supported by the capitalisation of income approach. These various methodologies are described in greater detail below.

10.2 Market Approach

Direct Comparison Method

This valuation method is the most frequently used method and involves comparison of the property to be valued with sales of similar properties. Points of difference are taken into account by the valuer including the location of the properties, differences in size and quality of accommodation, land areas etc.

Direct Compa	rison Valuation Method	l (rate psm Lettak	ole Area)	
Lettable Area:	480 sqm 480 sqm 480 sqm	@ \$1,100 @ \$1,150 @ \$1,200		Market Value \$528,000 \$552,000 \$576,000
Indicates Total Market Value:		Rounding	\$10,000	\$550,000

10.3 Income Approach

Market Income Capitalisation Method

We have utilised the capitalisation method as a secondary check methodology.

The capitalisation method is a method that can be applied across a broad cross-section of asset types (including income producing property, going concerns, specialised assets, and intangible assets) and can be applied to varying types of income. Typically in assessing the Market Value of "property" the capitalisation method is applied to rents whilst in assessing the Market Value of "going concerns" the method is applied to net profits.

The capitalisation method is based on the concept that for income producing assets the price a prospective purchaser will be prepared to pay will be based on (amongst other things) the level of income and the return required for the investment of capital.

The capitalisation method is most commonly used as the primary valuation method to determine the Market Value of income producing assets (i.e. including investment properties whether leased properties, owner occupied properties, or vacant properties intended to be held as an investment).Our valuation calculations are summarised as follows:

Market Rental Analysis

Market Income Assessment						
Level/Tenancy		Market Rental Rate	Net or Gross	Market Rent	Recoverable Outgoings	Market Income
Retail shop	480 sqm	@ \$100	Net	\$48,000	\$14,400	\$62,400
Totals:		@ \$100		\$48,000	\$14,400	\$62,400



Non-Recoverable Outgoings

In accordance with the Retail Tenancies Act, we have allowed a non-recoverable property management fee of 5% of gross market rental per annum. We have estimated outgoings are \$14,400 per annum (\$30 psmpa), which reflects a total non-recoverable outgoing of \$17,520 per annum and is displayed within our calculations table below.

Capital Adjustments (Letting up and Incentives)

Letting Up Allowance and Incentives						
Level/Tenancy	Letting Up Period	Letting Costs	Letting Up Allowance	Rent Free	Incentives	
Retail shop	4 mths	\$6,552	\$20,800	2 mths	\$8,000	
Totals:		\$6,552	\$20,800		\$8,000	

Market Income Capitalisation Method Calculations

		Market Inco	me Capitalisatio	n Method		
Market Annual In	come:					\$62,400
Less Non-recover	able outgoings				_	-(\$17,520)
Net Market Annu	al Income:					\$44,880
Capitalised						@ 8.00%
Capitalised Value	(before adjusti	ments):				\$561,000
Capital Adjustme	ents:					
Lettin	ng Up Allowance					-(\$20,800)
Leasi	ng Costs					-(\$6,552
New	Tenant Incentive	25				-(\$8,000
Sub-T	fotal:				_	-(\$35,352
Total Market Val	ue:				_	\$525,648
Indicates, Total N	larket Value					
multares, rotariv	laiket value.					\$530,000
						\$530,000
Sensitivity Analys	iis:			\$44,880	\$44,880	
Sensitivity Analys Net Market Annu	iis:			\$44,880 @ 7.75%	\$44,880 @ 8.00%	\$44,880
Sensitivity Analys Net Market Annu Capitalised	s is: al Income:		_			\$44,880 @ 8.259
Sensitivity Analys Net Market Annu Capitalised Capitalised Value	sis: al Income: e:		_	@ 7.75%	@ 8.00%	\$44,880 @ 8.25% \$544,000
Sensitivity Analys Net Market Annu Capitalised Capitalised Valu Capital Adjustme	sis: al Income: e: ents:		_	@ 7.75% \$579,097	@ 8.00% \$561,000	\$44,880 @ 8.259 \$544,000 -(\$35,352
Sensitivity Analys Net Market Annus Capitalised Capitalised Value Capital Adjustme Total Market Val Indicates Total N	iis: al Income: e: ents: ue:	Rounding	\$10,000	@ 7.75% \$579,097 -(\$35,352)	@ 8.00% \$561,000 -(\$35,352)	\$44,880 @ 8.25% \$544,000 -(\$35,352 \$508,648
Sensitivity Analys Net Market Annu Capitalised Capitalised Valu Capital Adjustme Total Market Val Indicates Total N	sis: al Income: e: ents: ue: Market Value:	<i>Rounding</i>	\$10,000	@ 7.75% \$579,097 -(\$35,352) \$543,745	@ 8.00% \$561,000 -(\$35,352) \$525,648	\$44,880 @ 8.25% \$544,000 -(\$35,352 \$508,648 \$510,000
Sensitivity Analys Net Market Annu Capitalised Capitalised Valu Capital Adjustme Total Market Val	iis: al Income: e: ents: ue: Market Value: Reversio		\$10,000	@ 7.75% \$579,097 -(\$35,352) \$543,745 \$540,000	@ 8.00% \$561,000 -(\$35,352) \$525,648 \$530,000	\$530,000 \$44,880 @ 8.25% \$544,000 -(\$35,352) \$508,648 \$510,000 8.80% \$1,063



10.4 Valuation Reconciliation & Conclusion

Valuation Reconciliation

Valuation Reconciliation	
Market Approach (Direct Comparison rate psm Lettable Area)	\$550,000
Market Yield Income Approach	\$530,000
Adopted Valuation:	\$550,000
Adopted Valuation reflects:	
Rate psm Land Area:	\$1,050
Rate psm Lettable Area:	\$1,146
Market Yield:	7.67%
Reversionary Yield:	8.16%

Having regard to the above calculations, and after taking into account both the positive and negative attributes of the property, from an objective and unbiased, yet balanced point of view, we are of the opinion that the Market Value of the property is **\$550,000**.

We acknowledge the variance between our two (2) methods of valuation. We have had most consideration for our primary direct comparison method.

11.0 Estimated Insurance Value

Insurance Estimate	We have determined the replacement value for insurance purposes at \$500,000 nclusive of GST. In the event of a loss, actual replacement costs may vary depending upon the design and specifications of buildings and other improvements which are to b rebuilt.	
Basis of Estimate	Our insurance replacement value has been assessed in accordance with the Australian and New Zealand Valuation Technical Information Paper Valuations for Insurance Purposes	



12.0 Assumptions, Conditions & Limitations

Area Disclaimer	In the event actual surveyed areas of the property are different to the areas adopted in this valuation the survey should be referred to the valuer for comment on any valuation implications. We reserve the right to amend our valuation in the event that a formal survey of areas differs from those detailed in this report.
Asbestos Disclaimer	We are not experts in the identification of Asbestos and therefore, in the absence of an environmental consultant's report concerning the presence of any asbestos fibre within the subject property, this valuation is made on the assumption that there is no: asbestos material present; health risk from asbestos within the property; or there is any material expense relating to the repair, management or replacement of asbestos materials in the foreseeable future. Should an expert's report establish that there is an asbestos related health risk or a requirement to undertake asbestos remediation works then we reserve the right to review this valuation.
Building Services Disclaimer	No documentation or certification has been sighted to verify the condition of building services, and we have assumed that all building services are: adequate in specification; in good operational condition; and satisfactorily maintained.
Encroachments	The valuation is made on the basis that there are no encroachments (unless otherwise noted) by or upon the property and this should be confirmed by a current survey report and/or advice from a land surveyor. If any encroachments are noted by the survey report the valuer should be consulted to assess any effect on the value stated in this report.
Environmental Disclaimer	This report is not an environmental audit and no advice is given in any way relating to environmental or pollution matters. Any comments given as to environmental or pollution factors in relation to the property are not given in the capacity as an expert. This assessment of value is on basis that the property is free of contamination or environmental issues affecting the property not made known to the valuer. In the event the property is found to contain contamination the matter should be referred to this office for comment. Given contamination issues can have an impact on the Market Value of the property, we reserve the right to review and if necessary vary our valuation if any contamination or other environmental hazard is found to exist.
Full Disclosure Disclaimer	Whilst we have attempted to confirm the veracity of information supplied, the scope of work did not extend to verification of all information supplied or due diligence. Our valuation and report has been prepared on the assumption the instructions and information supplied has been provided in good faith, is not in any way misleading or deceptive, contains a full disclosure of all information that is relevant, there are no undisclosed agreements in place that affect the property. The valuer and valuation firm does not accept any responsibility or liability whatsoever in the event the valuer has been provided with insufficient, false or misleading information.
Future Value	Any comments are made in relation to future values are based on general knowledge and information currently available. These comments should not be construed as a prediction of future value levels or a warranty of future performance as the property market is susceptible to potential rapid and unexpected change caused by multiple factors. Ultimately current expectations as to trends in property values may not prove to be accurate. Due to possible changes in the property market, economic conditions, occupancy status and property specific factors, we recommend the value of the property be reassessed at regular intervals
Geotechnical	We have not sighted a geotechnical engineers' survey of the property. We are not experts in the field of civil o geotechnical engineering and we are therefore unable to comment as to the geotechnical integrity of the ground and soil conditions. It is specifically assumed that there are no adverse geotechnical conditions that compromise the utility of the property for the current or highest and best use. In the event there is found to be adverse ground conditions we recommend the matter be referred to this Company for comment.
Heritage Disclaimer	Our valuation has been assessed having regard to the nature of any buildings on the property and any known heritage listings. However we have not obtained formal confirmation of heritage listings beyond what is available in the public domain and identified in this report. Our valuation assumes, unless otherwise specified, that any heritage issues (including Aboriginal) do not impact on the continued and/or highest and best use of the property. If there is doubt in relation to such issues we recommend written application be made to the relevant authorities.
Identification	The property has been identified as per details provided within this report. The identification comments are no provided in the capacity of an expert, and a surveyor (not a valuer) would be able to confirm the identification of the property and/or any encroachments by way of undertaking a site survey.



Inconsistencies in Assumptions	If there is found to be any variance, inconsistency or contradiction in any of the assumptions within this report then this may have an impact on the market value of the property and we recommend this valuation be referred back to the Valuer for comment.
Insurance Value	The insurance reinstatement value includes GST but excludes all personal items and contents; loss of rental income or profits; any allowance for loss in land value as a consequence of the existing improvements not being permitted to be rebuilt due to changes in planning controls, development standards or the extinguishment of existing use rights; any increase in proportionate costs as a consequence of a partial loss; costs for removal of asbestos; and increased costs as a consequence of widespread catastrophic events. Some or all of the itemised cost factors could be automatically excluded in the insurance policy; therefore it is important to establish the extent of such inclusions with the insurer. We recommend you investigate the terms and conditions of your insurance policy to determine the extent of inclusions and exclusions or discuss the issue with your insurance broker or insurer. This Insurance Value should only be regarded as an estimate and should a more accurate assessment be required we recommend a quantity surveyor be engaged.
Market Change	This valuation is current as at the Date of Valuation only. The value assessed herein may change significantly and unexpectedly over a relatively short period (including as a result of general market movements or factors specific to the particular property). We do not accept liability for losses arising from such subsequent changes in value. Where the valuation is being relied upon for mortgage purposes, without limiting the generality of the above comment, we do not assume any responsibility or accept any liability where this valuation is relied upon after the expiration of 90 days from the date of the valuation, or such earlier date if you become aware of any factors that have any effect on the valuation. We recommend the valuation be reviewed at regular intervals.
Market Evidence Information Availability	 In preparing this valuation we have undertaken those investigations reasonably expected of a professional valuer having regard to normal industry practice so as to obtain the most relevant, available, comparable market evidence. Whilst we believe the market evidence information and any other information provided to be accurate, not all details can and have been formally verified. Due to privacy laws, confidentiality agreements and other circumstances beyond our control, the valuer may not have had access to: Personal details of parties involved in transactions (including the relationship of the parties); Information on recent transactions that are yet to become public knowledge; and Copies of leases or contracts to confirm rents or prices and to ascertain whether or not rents or prices are inclusive or exclusive of GST.
Market Value	"Market Value is the estimated amount for which an asset or liability should exchange on the Valuation date between a willing buyer and a willing seller in an arm's length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently and without compulsion".
Native Title Assumption	We are not experts in native title or the property rights derived there from and have not been supplied with appropriate expert advice or reports. Therefore, this valuation is made assuming there are no actual or potential native title interests affecting the value or marketability of the property.
Owner Occupied Property	Owner-occupied properties valued for lending purposes will normally be valued on the assumption that the property is transferred unencumbered by the owner's occupancy, i.e., that the buyer is entitled to full legal control and possession. Our valuation is prepared on the basis of vacant possession and in the event the property is unable to be transferred unencumbered we reserve the right to review our valuation.
Planning Disclaimer	Town planning and zoning information was informally obtained from the relevant local and State Government authorities and is assumed to be correct. Should the addressee require formal confirmation of planning issues then we recommend formal application be made to the relevant authorities to confirm planning details.
Publication of Report	The publication of the valuation or report in whole or any part, or any reference thereto, or the names and professional affiliations of the valuers is prohibited without the prior written approval of the valuer as to the form and context in which it is to appear.
Short Form Valuation Report	This valuation report has been prepared for mortgage security purposes and is presented in a short form as per standing instructions where applicable. A more comprehensive valuation report can be provided if required.



Site Survey Disclaimer	This report is not a site survey and no advice is given in any way relating to survey matters. Any comments given in relation to the property are not given in the capacity as an expert, however, are based on our inspection of the property and review of the Certificate of Title plans. Should the addressee require absolute certainty in relation to the site area, dimensions or possible encroachments we recommend that a surveyor be engaged to provide appropriate advice and a survey of the property if considered necessary. In the event there are any fundamental inconsistencies between any site survey undertaken and site detail adopted in this valuation, the survey should be referred to the valuer for comment on any valuation implications (including amendment of our valuation if considered necessary).
Structural Disclaimer	This report is not a structural survey and no advice is given in any way relating to structural matters. Any opinion given as to the condition of the improvements on the property is not given in the capacity as an expert. A structural report on the building and/or its plant and equipment has not been sighted, and nor have we inspected unexposed or inaccessible portions of the premises. Therefore we cannot comment on the structural integrity, any defects, rot or pest infestation (or damage from pest infestation) of the improvements, any use of asbestos or other materials now considered hazardous or areas of non-compliance with the Building Code of Australia, other than matters which are obvious and which are noted within this report. This valuation assumes the building is structurally sound; that building services are adequate and appropriately maintained; the building complies with applicable Council, building, health, safety and fire regulations, laws, bylaws, rules, licences, permits and directives; and is free of asbestos or other defects, unless specified otherwise. Should an expert's report establish that there is any damage of the varieties noted above then we reserve the right to review this valuation.
Third Party Disclaimer	This report has been prepared for the private and confidential use of our client, Australia & New Zealand Banking Group Limited for the specified purpose. It should not be reproduced in whole or part without the express written authority of Opteon Property Group Pty Ltd or relied upon by any other party for any purpose and the valuer shall not have any liability to any party who does so. Our warning is registered here, that any party, other than those specifically named in this paragraph should obtain their own valuation before acting in any way in respect of the subject property.
Title and Unregistered Instruments	For the purpose of this report we have assumed that the title information provided to us is correct. Our Valuation has been assessed assuming the property is only affected by encumbrances noted on Title with the exception of registered instruments (eg. mortgages or caveats) that are normally and expected to be discharged prior to transfer of the property. If there are any encumbrances, encroachments, restrictions, leases or covenants which are not noted on the title, they may affect the assessment of value. If there are errors or omissions found to exist on the title documents we should be notified and we reserve the right to review our valuation.

Appendices

- 1. Instructions
- 2. Certificate of Title



APPENDIX 1

INSTRUCTIONS

Unaccredited Valuer

The valuer, Office Valuer LIXI, is not accredited with the funder connected to this job and will not be allowed to deliver this job.

Commercial Report		Communication Path - Valfirm to Client Indicates that the Valfirm can only liaise with the Client
124-128 Fitzgerald Street East, NORTHAM WA 6401		Where do I source documentation from? Client to Provide Ensure you add a Delay to request the Documentation Contacts
ValEx ID 11819426		Inspection Contacts
Ordered By	/ Ebony Rossi	Sharon Monique De Longville - <i>Owner</i>
-	Ebony.Rossi@anz.com Phone (08) 6165 5010	sharon@savemor.com.au Mobile 0417 174 024
Funder	Australia and New Zealand Banking Group Limited - ANZ BANK	Add/Edit Contacts
		Additional Instructions / Notes
Client Agre	ement Level 2	
Client	Australia and New Zealand Banking Group Limited - ANZ -	Please provide quotes for the valuation of 124-128 Fitzgerald Street East, Northam, WA, 6401 (property only) for mortgage security
Cheffe	BUSINESS BANKING	purposes.
Client Type	Bank	
Valuation	Opteon (Western Australia) Pty Ltd	
Firm		
Valuer	Office Valuer LIXI	
Valuation	Standard Mortgage	
Type Order Date	e Fri 5th July 2019, 10:21am AWST	
Fees	Quoted Fees	
	\$1,136.36 (ex GST)	
	Valuation Fee \$1,136.36 Payment Info	
	Valuer Quoted Fees N/A	
Banker	Kate Sheehan	
Name	Kata Mitchell@ana.com	
Banker Email	Kate.Mitchell@anz.com	
Loan Ref	N/A	
Other Ref	N/A	
Borrowers	Delobrien Pty Ltd ACN 146 087 194 in its own capacity and as trustee for the Delobrien Superannuatio	
Additional	I Contraction of the second seco	
Ordering Contact		
Owners	N/A	
Prices	\$600,000 (estimated)	
	Accounting	
Purpose	Mortgage	
Property	Office/Commercial	
Туре		
Occupancy	Leased to Related Entity	
Number of Units/Lots	N/A	
Previous Sale	N/A	
Property Value	N/A	
Complex Security	Yes	
RP Data Pty	Ltd ABN 67 087759171 / 2019 / Copyright. All Rights Reserved	



APPENDIX 2

CERTIFICATE OF TITLE

SOLUTIONS WITH EXCELLENCE Liability limited by a scheme approved under Professional Standards Legislation

			register number 1/D7638		
WESTERN		AUSTRALIA	duplicate edition 2	DATE DUPLIC	
RECORD OF	CERTIFIC	ATE OF TI	ГLЕ	volume 1118	folio 484

UNDER THE TRANSFER OF LAND ACT 1893

The person described in the first schedule is the registered proprietor of an estate in fee simple in the land described below subject to the reservations, conditions and depth limit contained in the original grant (if a grant issued) and to the limitations, interests, encumbrances and notifications shown in the second schedule.



REGISTRAR OF TITLES

LAND DESCRIPTION:

LOT 1 ON DIAGRAM 7638

REGISTERED PROPRIETOR: (FIRST SCHEDULE)

KIMRON PTY LTD OF 52 STONEHAM ROAD, ATTADALE

(T L634005) REGISTERED 23/5/2011

LIMITATIONS, INTERESTS, ENCUMBRANCES AND NOTIFICATIONS: (SECOND SCHEDULE)

- 1. T778/1943 EASEMENT BENEFIT SEE SKETCH ON VOL 1118 FOL 484. REGISTERED 24/2/1943.
- 2. T778/1943 EASEMENT BURDEN SEE SKETCH ON VOL 1118 FOL 484. REGISTERED 24/2/1943.
- 3. L393080 LEASE TO SHANEIL HOLDINGS PTY LTD OF 52 STONEHAM ROAD, ATTADALE EXPIRES: SEE
- LEASE. AS TO PORTION ONLY REGISTERED 5/8/2010.
- 4. *L634006 MORTGAGE TO AUSTRALIA & NEW ZEALAND BANKING GROUP LTD REGISTERED 23/5/2011.

 Warning: A current search of the sketch of the land should be obtained where detail of position, dimensions or area of the lot is required.
 * Any entries preceded by an asterisk may not appear on the current edition of the duplicate certificate of title. Lot as described in the land description may be a lot or location.

-----END OF CERTIFICATE OF TITLE-----

STATEMENTS:

The statements set out below are not intended to be nor should they be relied on as substitutes for inspection of the land and the relevant documents or for local government, legal, surveying or other professional advice.

SKETCH OF LAND: PREVIOUS TITLE: PROPERTY STREET ADDRESS: LOCAL GOVERNMENT AUTHORITY: 1118-484 (1/D7638) 1082-457 124 FITZGERALD ST EAST, NORTHAM. SHIRE OF NORTHAM

NOTE 1: DUPLICATE CERTIFICATE OF TITLE NOT ISSUED AS REQUESTED BY DEALING L634006.

