

TRILOGY FUNDS GROUP
CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS
FOR THE YEAR TO DATE TO AS AT 30 JUNE 2020

	Trilogy Operations	TFM	Trilogy Financing	Trilogy Private	SPFM No 2	RELM	TRILOGY SERVICES	TGH	Eliminations	Consolidated
PROFIT & LOSS	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
<i>Income</i>										
Lending - Admin & Monitoring Fees	-	10,519,308	-	-	-	-	-	-	-	10,519,308
Lending - Application Fees	-	6,334,480	-	-	-	-	-	-	-	6,334,480
Lending - Exit Fees	-	540,984	-	-	-	-	-	-	-	540,984
Lending - Extension Fees	-	1,512,255	-	-	-	-	-	-	-	1,512,255
Lending - Borrower Fees (Rebated)	-	(2,668,382)	-	-	-	-	-	-	-	(2,668,382)
Lending - Management Fees	-	3,718,907	-	-	76,975	(253)	-	-	-	3,795,629
Lending - Wholesale Rebate	-	(117,702)	-	-	-	-	-	-	-	(117,702)
Lending - Management Costs	-	112,082	-	-	-	-	-	-	-	112,082
Scheme Establishment Fees	-	-	-	-	501,000	-	-	-	-	501,000
Scheme Performance Fees	-	-	-	-	658,266	-	-	-	-	658,266
Investment Management Income	-	-	14,153,487	-	504,940	6,255	65,956	-	(14,730,637)	-
Rental Income	11,222	-	-	-	-	-	-	-	-	11,222
Recharges	81,263	(65,766)	0	-	(12,843)	102,253	-	-	-	104,907
Registry Fee Income	-	-	-	-	-	435,362	-	-	-	435,362
Interest Income	13,155	191,074	32,199	4	-	-	24,708	52	-	261,191
Other Income	264,450	(147)	(25,000)	14,091	122,924	-	-	-	-	376,318
Dividend Income	-	-	-	-	-	-	-	-	-	-
Distribution Income	-	-	-	-	-	-	10,179,311	5,684,342	(15,863,653)	-
Overhead Recoveries	8,617,861	-	-	-	(193,397)	-	-	-	(8,424,463)	-
	8,987,949	20,077,093	14,160,686	14,095	1,657,864	543,618	10,269,974	5,684,394	(39,018,754)	22,376,921
<i>Expenses</i>										
Administration Costs	77,283	3,275	233,874	12	4,799	35,649	21,782	136	-	376,810
Insurance	292,994	-	-	-	-	-	-	-	-	292,994
Bad Debts	-	-	429,160	-	-	-	-	150,000	-	579,160
IT & Communications	483,887	-	58	-	-	124,826	-	-	-	608,711
Investment Management Expense	-	18,726,901	(2,623,827)	-	(80,324)	254	(1,287,401)	-	(14,730,637)	4,965
Adviser Fees	-	86,184	-	-	-	-	-	-	-	86,184
Licence Fees	-	-	-	-	-	56,363	-	-	-	56,363
Marketing & Advertising	499,897	-	885,522	-	-	3,920	-	-	-	1,389,339
Occupancy	604,715	-	-	-	-	-	-	-	-	604,715
Professional Fees	30,039	3,586	200,563	3,113	5,046	(154)	60,305	2,755	-	305,252
Salaries & Wages	4,372,673	15,162	-	-	-	-	-	-	-	4,387,834
Annual & LSL Provision	500,343	-	-	-	-	-	-	-	-	500,343
Legal Fees	6,960	1,938	112,041	-	688	-	7,175	-	-	128,801
Payroll Tax	136,578	-	-	-	-	-	-	-	-	136,578
Contractors	922,720	-	-	-	26,381	-	-	-	-	949,101
Recruitment	171,702	-	-	-	-	-	-	-	-	171,702
Other Staff Costs	150,965	-	27,477	-	-	925	-	-	-	179,367
BDM Commission	245,000	-	-	-	-	-	-	-	-	245,000
Staff Incentive Scheme Expenses	102,022	-	-	-	-	-	-	-	-	102,022
Travel & Entertainment	228,390	-	-	-	-	-	-	-	-	228,390
Registry	-	-	97,400	-	-	(145,340)	40,252	-	-	(7,688)
Financial Assurance Expense	-	-	1,348,919	-	-	-	-	-	-	1,348,919
Overhead Expenses	114	300	4,083,184	-	912,502	148,376	3,279,987	-	(8,424,463)	-
Other Expenses	6,435	-	-	-	-	18	-	-	-	6,453
	8,832,716	18,837,345	4,794,372	3,125	869,092	224,837	2,122,098	152,890	(23,155,101)	12,681,374
EBIDTA	155,233	1,239,748	9,366,315	10,970	788,772	318,781	8,147,876	5,531,504	(15,863,653)	9,695,547
Depreciation	149,986	-	769	-	-	305,528	-	-	-	456,282
Interest Expense	5,248	54,562	-	-	-	-	27,387	(0)	-	87,197
Income Tax Expense	-	326,413	-	-	-	-	-	-	-	326,413
Fully Franked Dividends Paid	-	-	-	-	-	-	-	-	-	-
	155,233	380,975	769	-	-	305,528	27,387	(0)	-	869,892
NET PROFIT/(LOSS)	-	858,772	9,365,546	10,970	788,772	13,253	8,120,489	5,531,504	(15,863,653)	8,825,655