

Trilogy Operations	TFM	Trilogy Financing	Trilogy Private	SPFM No 2	RELM	TRILOGY SERVICES	TGH	Eliminations	Consolidated
\$	\$	\$		\$	\$	\$	\$	\$	\$
114,468	6,045,095	631,285	20,720	12,388	43,657	6,023,048	4,055		12,894,717
251,457	-	-	-	-	-	-	-	-	251,457
3,553	-	(357,535)	-	-	-	-	271	-	(353,711)
-	-	-	2,654,314	-	-	-	-	-	2,654,314
1,650	-	357,535	-	-	-	744,404	-	-	1,103,589
249,802	-	1,038	-	-	6,407	-	-	-	257,247
-	-	-	-	-	-	-	-	-	-
198,541	-	-	-	-	551,498	-	-	-	750,040
-	-	-	-	-	-	3,103,150	734,000	(3,103,150)	734,000
216,418	(216,427)	(604,383)	(1,641,835)	(12,379)	(214,815)	(10,419,814)	4,844,690	9,503,355	1,454,809
-	8,450	-	-	-	-	-	-	-	8,450
1,035,889	5,837,117	27,941	1,033,199	10	386,747	(549,212)	5,583,016	6,400,205	19,754,912
355,184	208,224	32,561	-	-	20,210	(3)	3,862,889	9,503,355	13,982,420
223,631	-	-	-	-	-	-	-	-	223,631
-	176,817	(654)	-	-	-	-	(0)	-	176,162
-	-	-	1,033,099	-	-	-	-	-	1,033,099
(79,103)	577,660	(3,738)	-	(0)	(7,766)	(557)	-	-	486,496
560,284	32,500	0	-	4,500	-	1,003	-	-	598,287
429,397	-	-	-	-	-	-	-	-	429,397
-	650,000	-	-	-	-	350,000	-	-	1,000,000
-	-	-	-	-	-	-	-	-	-
-	48,824	-	-	-	-	-	-	-	48,824
1,489,394	1,694,025	28,169	1,033,099	4,500	12,444	350,443	3,862,889	9,503,355	17,978,317
(453,505)	4,143,092	(228)	100	(4,490)	374,303	(899,655)	1,720,127	(3,103,150)	1,776,595
100	1,952,400	100	100	10	966,438	550,370	395,000	(3,103,150)	761,368
-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	(9,520,489)	1,400,000	-	(8,120,489)
(453,605)	1,331,920	(9,365,874)	(10,970)	(793,272)	(605,388)	(50,025)	(5,606,377)	-	(15,553,592)
-	858,772	9,365,546	10,970	788,772	13,253	8,120,489	5,531,504	-	24,689,307
(453,505)	4,143,092	(228)	100	(4,490)	374,303	(899,655)	1,720,127	(3,103,150)	1,776,595
(75,550)	461,128	(357,535)	-	(0)	0	0	271	-	28,314
79,103	(461,128)	-	-	0	(0)	(0)	-	-	(382,025)
3,553	-	(357,535)	-	-	-	-	271	-	(353,711)
249,802	-	1,038	-	-	6,407	-	-	-	257,247
-	-	-	-	-	-	-	-	-	-
249,802	-	1,038	-	-	6,407	-	-	-	257,247
-	-	-	-	-	817,807	-	-	-	-
-	-	-	-	-	77,346	-	-	-	-
-	-	-	-	-	(676,145)	-	-	-	-
-	-	-	-	-	219,008	-	-	-	-
271,673	-	-	-	-	602,210	-	-	-	-
(73,132)	-	-	-	-	(269,719)	-	-	-	-
198,541	-	-	-	-	332,491	-	-	-	-
198,541	-	-	-	-	551,498	-	-	-	750,040
-	650,000	-	-	-	-	350,000	-	-</	

TRILOGY FUNDS GROUP
CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS
FOR THE YEAR TO DATE TO AS AT 30 JUNE 2020

	Trilogy Operations	TFM	Trilogy Financing	Trilogy Private	SPFM No 2	RELM	TRILOGY SERVICES	TGH	Eliminations	Consolidated
PROFIT & LOSS	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
<i>Income</i>										
Lending - Admin & Monitoring Fees	-	10,519,308	-	-	-	-	-	-	-	10,519,308
Lending - Application Fees	-	6,334,480	-	-	-	-	-	-	-	6,334,480
Lending - Exit Fees	-	540,984	-	-	-	-	-	-	-	540,984
Lending - Extension Fees	-	1,512,255	-	-	-	-	-	-	-	1,512,255
Lending - Borrower Fees (Rebated)	-	(2,668,382)	-	-	-	-	-	-	-	(2,668,382)
Lending - Management Fees	-	3,718,907	-	-	76,975	(253)	-	-	-	3,795,629
Lending - Wholesale Rebate	-	(117,702)	-	-	-	-	-	-	-	(117,702)
Lending - Management Costs	-	112,082	-	-	-	-	-	-	-	112,082
Scheme Establishment Fees	-	-	-	-	501,000	-	-	-	-	501,000
Scheme Performance Fees	-	-	-	-	658,266	-	-	-	-	658,266
Investment Management Income	-	-	14,153,487	-	504,940	6,255	65,956	-	(14,730,637)	-
Rental Income	11,222	-	-	-	-	-	-	-	-	11,222
Recharges	81,263	(65,766)	0	-	(12,843)	102,253	-	-	-	104,907
Registry Fee Income	-	-	-	-	-	435,362	-	-	-	435,362
Interest Income	13,155	191,074	32,199	4	-	-	24,708	52	-	261,191
Other Income	264,450	(147)	(25,000)	14,091	122,924	-	-	-	-	376,318
Dividend Income	-	-	-	-	-	-	-	-	-	-
Distribution Income	-	-	-	-	-	-	10,179,311	5,684,342	(15,863,653)	-
Overhead Recoveries	8,617,861	-	-	-	(193,397)	-	-	-	(8,424,463)	-
	8,987,949	20,077,093	14,160,686	14,095	1,657,864	543,618	10,269,974	5,684,394	(39,018,754)	22,376,921
<i>Expenses</i>										
Administration Costs	77,283	3,275	233,874	12	4,799	35,649	21,782	136	-	376,810
Insurance	292,994	-	-	-	-	-	-	-	-	292,994
Bad Debts	-	-	429,160	-	-	-	-	150,000	-	579,160
IT & Communications	483,887	-	58	-	-	124,826	-	-	-	608,771
Investment Management Expense	-	18,726,901	(2,623,827)	-	(80,324)	254	(1,287,401)	-	(14,730,637)	4,965
Adviser Fees	-	86,184	-	-	-	-	-	-	-	86,184
Licence Fees	-	-	-	-	-	56,363	-	-	-	56,363
Marketing & Advertising	499,897	-	885,522	-	-	3,920	-	-	-	1,389,339
Occupancy	604,715	-	-	-	-	-	-	-	-	604,715
Professional Fees	30,039	3,586	200,563	3,113	5,046	(154)	60,305	2,755	-	305,252
Salaries & Wages	4,372,673	15,162	-	-	-	-	-	-	-	4,387,834
Annual & LSL Provision	500,343	-	-	-	-	-	-	-	-	500,343
Legal Fees	6,960	1,938	112,041	-	688	-	7,175	-	-	128,801
Payroll Tax	136,578	-	-	-	-	-	-	-	-	136,578
Contractors	922,720	-	-	-	26,381	-	-	-	-	949,101
Recruitment	171,702	-	-	-	-	-	-	-	-	171,702
Other Staff Costs	150,965	-	27,477	-	-	925	-	-	-	179,367
BDM Commission	245,000	-	-	-	-	-	-	-	-	245,000
Staff Incentive Scheme Expenses	102,022	-	-	-	-	-	-	-	-	102,022
Travel & Entertainment	228,390	-	-	-	-	-	-	-	-	228,390
Registry	-	-	97,400	-	-	(145,340)	40,252	-	-	(7,688)
Financial Assurance Expense	-	-	1,348,919	-	-	-	-	-	-	1,348,919
Overhead Expenses	114	300	4,083,184	-	912,502	148,376	3,279,987	-	(8,424,463)	-
Other Expenses	6,435	-	-	-	-	18	-	-	-	6,453
	8,832,716	18,837,345	4,794,372	3,125	869,092	224,837	2,122,098	152,890	(23,155,101)	12,681,374
EBIDTA	155,233	1,239,748	9,366,315	10,970	788,772	318,781	8,147,876	5,531,504	(15,863,653)	9,695,547
Depreciation	149,986	-	769	-	-	305,528	-	-	-	456,282
Interest Expense	5,248	54,562	-	-	-	-	27,387	(0)	-	87,197
Income Tax Expense	-	326,413	-	-	-	-	-	-	-	326,413
Fully Franked Dividends Paid	-	-	-	-	-	-	-	-	-	-
	155,233	380,975	769	-	-	305,528	27,387	(0)	-	869,892
NET PROFIT/(LOSS)	-	858,772	9,365,546	10,970	788,772	13,253	8,120,489	5,531,504	(15,863,653)	8,825,655