

SUMMER 2019

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MANAGING DIRECTOR'S REPORT MATT ROBERTS



Dear Investor,

I am pleased to report on the Group activities over the second half of 2019. aaig continues to implement its strategy of building a leading vertically integrated financial services business, with innovative and proprietary technology at its core. in complementary companies; and, expanded our tech-based product and service offerings.

aaig is now a well-established, substantial, FinTech business that is primed for further growth and remains suitably agile. Our mission has always been to harness the power and

2019 HIGHLIGHTS

- ASR petition collects 60,000 signatures to protect cash refunds on unused franking credits April
- Macrovue acquired by HALO Technologies May
- aaig's total Funds Under Advisement passes the \$1 billion mark June
- Strategic investment in ASX listed DomaCom by HALO Technologies September
- HALO launches access to North American equity markets October
- HALO launches mobile App version December

CONTINUING TO BUILD STRONG MOMENTUM

As we approach the end of the final quarter of calendar 2019, it's timely to reflect on aaig's significant achievements over the past two years and the bright outlook given the strength of our strategy and business model. It is fair to begin by saying that aaig has built significant business momentum and competitive advantage as we executed disciplined acquisitions and made sound investments commercial opportunity offered by rapidly developing technology in financial markets; and our strategy remains focused on growth in wholesale services and technology driven solutions. This is where we believe the future of financial services is heading and where our competitive advantage is at its greatest.

Total Funds Under Advice has grown by 130% during the past year and now exceeds \$2.2 billion and continues to grow strongly.¹ This growth is due predominantly to the success of the HALO platform, the addition of the Macrovue business, ASR Wealth's advisory division and research activities and the first-class distribution team spearheaded by ASR. We will continue to apply this proven business model going forward.

2019 ACQUISITIONS

In 2019 we successfully completed two full acquisitions; of Macrovue and Gerling & Co; and acquired a strategic stake in ASX listed DomaCom Limited. We currently hold 40.3 million shares in DomaCom, making us the largest shareholder with 19.99% of its register.

Our investments in these innovative and complimentary businesses progresses our long-term strategic objectives; and provides us with exciting new growth and revenue opportunities for the future.

ACQUISITION OF A STRATEGIC STAKE IN ASX LISTED DOMACOM

In September, HALO Technologies announced it had acquired a strategic stake in ASX listed DomaCom Australia Limited (ASX: DCL). This strategic investment is our first move into the ASX listed company space and will deliver enormous mutual benefits to aaig and DomaCom. As part of the arrangement, George Paxton and I will serve as Non-Executive Directors of DomaCom, in addition to our responsibilities at aaig.

DomaCom is a disruptor in the property investment market. Its platform facilitates fractional investment in a range of assets

1 Includes private dealing, planning and retail platforms such as HALO and ASR. Excludes institutional dealing operations.

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including property and debt securities. It also boasts a functional "property exchange", which in essence is the only truly functional exchange of its type in Australia; for which HALO is the corporate manager. It is our goal to build this exchange in to the 'ASX of property'. DomaCom commands a strong following among a younger investor demographic that is familiar with online investor technology as well as the experienced investor who understands the many unique benefits that the DomaCom structure brings. The significance of HALO taking a cornerstone investment was heavily reported in the media, including major mastheads such as the Australian Financial Review and in key investor publications such Money Management Magazine and Proactive Investor.

DomaCom is a leader in fractional investing in Australia with many attractive attributes, including user platform functionality, reputation strength, and the value proposition of its product offering that uses a unique technological solution, the first of its kind in Australia. It has a broad and growing investor base with access to a significant and stable new asset class, and substantial funds and assets on its platform. Its board and management teams are well known and highly experienced, especially in building a leading investment platform, and have a clear blueprint for growth. The Managing Director of DomaCom, Arthur Naoumidis, is also the founder of Preamium, a market leading fully integrated account management platform with over 500,000 users worldwide.

Arthur Naoumides, CEO of DomaCom, presenting to investors at the annual conference of the Association of Independently Owned Financial Professionals (AIOFP), in Adelaide on 13 November 2019)



aaig staff at a DomaCom presentation dinner held in Sydney on 7 November 2019 and attended by around 70 investors.



We are delighted to be able to invest in this very innovative business on favourable terms and to make use of our extensive investor distribution network and tech capability to help DomaCom accelerate its growth and achieve mutually beneficial outcomes.

MACROVUE

The acquisition of Macrovue was strategically important and has provided the Group with a substantial competitive advantage. aaig now has its own proprietary trading platform – one of only a handful of trade execution platforms in Australia and one of only a couple that allows clients to trade international markets, seamlessly.

aaig's strategy has centered around better performance, better service and superior product, rather than cheaper pricing. Having said this; whilst negotiating the acquisition of MacroVue, management conducted modelling on a highly discounted brokerage service for 'execution only' clientele. Having completed this modeling, management was able to confirm that MacroVue can profitably offer cheaper brokerage than the big 4 banks. It is management's view this is a highly powerful tool that can potentially be deployed in the first quarter of 2020, once additional upgrades/ developments have been completed within the MacroVue Omnibus platform.

Macrovue endows aaig with the ability to deliver its clients with comprehensive advisory and transactional capability with global reach. It offers two versions of its trading platform - a retail platform for doit-yourself investors; and, a B2B platform designed for advisers to use on behalf of their clients.

Macrovue's concentrated global thematic portfolios are a differentiated offering in a crowded market. Its proprietary platform offers customisable portfolios, each of 10 global stocks designed to give diversified exposure to global trends, world issues or investment styles. The portfolios are assembled by an experienced team using a proprietary multi-factor portfolio construction process, and then monitored daily and reviewed quarterly. The performance of the Vues have been exceptional to date. It is also the flexibility of the platform that will be a key driver for the future. MacroVue is currently in discussions with a number of funds to list on its platform.

GROWING THROUGH R&D AS WELL AS ACQUISITION

We continue to maintain appropriate resources to acquire quality complementary niche businesses as opportunities arise and we are particularly attracted to 'bolt on' businesses that help drive costs down and increase efficiency via centralisation of Group functions, while offering new avenues of revenue and growth.

HALO TECHNOLOGIES

A great example of our strategy in action is the expansion of HALO Technologies' suite of products and services, complemented by its acquisition the Macrovue platform.

HALO's development team has nearly completed its work on HALO Mobile, a smartphone app for Android and IOS scheduled for release shortly. This will incorporate the key elements of HALO, and HALO alerts that will really suit the demographic on the move.

Our upcoming next generation of HALO website technology will include more advanced features that will create further opportunities for both end user and B2B clients and keep us well ahead of our competitors. We are also working diligently to develop HALO white labeling opportunities for advisors and financial planners.

HALO continues to push into global markets with the incorporation of key United States market indices. This will provide new opportunities for Australians seeking to invest directly into global markets using the same research and investment tools as professional fund managers, while offshore investors will also soon have access.

One of the most impressive developments within the HALO platform is trade execution. By merging MacroVue's execution technology with HALO, clients will soon be able to execute trades from within the platform, transforming HALO in to what we believe will be the world's most powerful trading platform; offering second to none portfolio analysis, reporting, research and execution in over 80 exchanges worldwide.

HALO will continue to expand its suite of technology driven products and services and will step up its sales and marketing efforts to grow its client base through is already successful business to consumer (B2C) channels and its expanding business to business (B2B) wholesale activities.

INTEGRATED APPROACH TO GROWING OUR CLIENT BASE

aaig recently held its inaugural National Business Development Conference. The purpose of the forum was to assist key personnel from all parts of the aaig group to understand each other's products and services, to review target markets, customer segmentation and buyer personas for each brand/product in the group, identify distribution and marketing synergies and opportunities, and create a robust cross referral and introduction system.

MANAGING DIRECTOR'S REPORT MATT ROBERTS

The goal is to promote wide understanding of group brands and products/services, keep pace with developing client needs and aspirations that drive product and service development, and to capitalise on all possible business development opportunities available to the group in order to keep the market informed on our industry leadership position. Upcoming regulatory changes are also driving a more scientific approach to customer segmentation and marketing.

This financial year we have intensified our marketing activities for the HALO suite of products by showcasing it at a number of important financial services conferences and directly tapping into established distribution channels. In October, HALO was an exhibitor at the Financial Planning Association conference in Melbourne. Financial Planners are a key target market for HALO and represent a high margin opportunity to white label HALO, as well as other products and services from the aaig suite; the ASR platform and MacroVue, and Ascot Securities. Our products and services are designed to deliver instant growth to our B2B partners by enhancing client relationships, and increasing client returns and revenue streams for financial planners.

Macrovue is working hard to further extend its existing distribution arrangements with mid-tier brokers and wealth managers who 'white label' the product to their clients as their international equities trading solution. For advisers, Macrovue delivers an attractive ready-made managed account product that can be used to invest, rebalance and report on model portfolios. It provides a superior proprietary stock trading solution by delivering cost competitive international equities trade execution capability along with the groundbreaking portfolio Vues. Our highly skilled sales team will continue to energetically market and grow circulation of these products as well as pursue new external distribution arrangements with other financial services providers. In wholesale / B2B markets, we continue to support our B2B clients to better serve their clients. The past year saw four-fold growth in our wholesale / B2B client base of financial services providers.

OUTLOOK

Our strategy remains focused on growing our wholesale services and technology driven solutions that challenge the traditional Australian financial services sector model dominated by a handful of large banks, their products, their big fees and onerous terms and conditions.

We continue to plan and prepare for an Initial Public Offering of our business on the ASX, or trade sale or "tech spin-off"; and to monitor global markets to inform our decisions as to timing. As part of this, we will continue to invest in expanding and strengthening the range of functions required to operate effectively in the listed environment.

A key part of this is to optimise our brand presence in the market. Over time, we have acquired several quality businesses and integrated them into a single effective business. Going forward, we need to ensure that our entire business grows whilst protecting its brand equity so that we are able to focus our marketing efforts to maximum effect and continue to recruit the best available talent.

To achieve this, we have commenced a brand review process to consider a 'master brand' concept and develop an integrated approach for the future. The detailed process will include consultation with every part of the Group and is expected to reach a conclusion in the first half of 2020. We look forward to keeping you updated on our progress in what we believe will be a crucial year of both consolidation of past gains, and growth, as we step up our marketing initiatives into international and wholesale markets to continue our momentum.

MATT ROBERTS MANAGING DIRECTOR – aaig

STRATEGIC OVERVIEW

To make our competitors obsolete through superior convenience.

aaig's ultimate strategic goal has always been to provide our wholesale, institutional and private clients, access to all markets and to the most innovative financial products with seamless trade execution; through a single point of access. Our objective is to out-compete the competition through convenience of service and superior technology.

We are now well progressed into the final phase of our current strategic plan - underpinned by a large and loyal direct private client base – to become a leading wholesale provider of proprietary platforms and financial products to a range of established financial service firms. Our wholesale platform is designed to enable our clients to leapfrog their competition in price and service by gaining efficiencies and deploying our advanced technology, which is at the forefront of our strategy. As aaig's standing in the market grows we are able to leverage their distribution channels to further extend our market share and reach.

The future for aaig is as a pre-eminent integrated global provider of powerful online investment tools on a wholesale basis, distributed through a broad network of established financial services providers.





HALO TECHNOLOGIES

It has certainly been a busy few months for HALO Technologies as we grow through targeted acquisition and progress a number of internally generated innovations. In May we acquired Macrovue and in September we announced the acquisition of a \$3 million strategic investment in ASX listed DomaCom Australia Limited, becoming DomaCom's single largest shareholder.

HALO NORTH AMERICA NOW LIVE

After several months of development, we activated our push into global markets at the end of October by incorporating key United States market indices into the HALO platform. This extends HALO's reach and provides new opportunities for Australian investors to gain exposure to international companies and global markets using the same research and investment tools as professional fund managers. The HALO platform will also be made available to offshore investors, offering them superior analysis tools to apply to their home markets.

Clients who have subscribed to HALO North America can now access:

 Multi country selector - enabling the co-mingling of all client's Security lists based on the countries they select.

- Blends applied over all the countries clients you have available, so they don't need to re-create them for other countries.
- Scanners apply for each individual country - This is simply due to the size of the datasets that we have exposed.
- Adding of equity securities from North America into portfolios portfolio positions are viewable in a base currency chosen by the client.

RESEARCH AND DEVELOPMENT AT THE CORE

The development team has been working on creating a miniature version of HALO that will be released as a smartphone app during the fourth quarter of 2019. This will



HALO will release its Mobile App version in December 2019, bringing professional grade analysis capability to investors on the go.

OPERATIONAL SPOTLIGHT



incorporate the key elements of HALO, plus HALO alerts in a mobile format, delivering professional functionality to investors on the move. It will serve as a companion app and complement the capabilities of the web-based program, while also being available as a standalone tool for newer investors.

We are also working on the next generation of HALO website technology, which will introduce more advanced security analysis features, plus new features including Leverage Analysis. Leverage Analysis incorporates correlation models across macroeconomic and industry data. This analysis will enable a much deeper understanding of what should be driving share prices prior to expectations being revised allowing investors to 'get ahead of the curve' There will also be new, more powerful action signals.

After many months of development, we have delivered HALO North America as well as a substantial upgrade to the Portfolio views. The latest integrated development will enable us to provide even faster turnaround in application functionality together with providing the foundation for HALO Mobile v1.0, which is coming soon. This will be a **free add-on** for existing desktop customers for the Regions they are subscribed to.

The additional features are designed to create new opportunities for individual investors and B2B clients. We are working diligently to develop HALO white labeling opportunities for advisors and financial planners. Accordingly, HALO has recruited additional technical personnel and plans, nearly doubling the number of in-house back-end developers. HALO's updated functionality is another compelling reason for traditional 'personal advice' financial planners to use HALO. We continue to position HALO as an essential tool for the self-directed investor and a must have for financial advisers in Australia and around the world.

STRATEGIC INVESTMENT IN EXCITING FRACTIONAL INVESTING PLATFORM

In September, HALO Technologies announced the acquisition of a \$3 million strategic cornerstone investment in ASX listed micro-cap DomaCom Australia Limited. DomaCom is a leader in fractional property investing in Australia and its platform provides an innovative opportunity for the SMSF market , the ASEAN investor market, developers, traders seeking a new investment class, those seeking to enter the property market as well as owners wanting to release equity from their home, or investment property.

Fractional investing is particularly suited to property investors seeking to diversify investment portfolios across multiple properties or for those with limited funds looking for exposure to the property market. It can also provide a foothold into the property market for younger homebuyers unable to afford the purchase of an entire property. Fractional investment is particularly attractive to millennial investors who can now enter the property market with as little as \$1,500 and who also engage well with online technology products.

HALO made its investment on favourable terms in an innovative business with

strong prospects for growth. In turn, HALO provides DomaCom with the financial strength and liquidity to accelerate growth in its funds under management, along with expertise in growing a client base in the technology space. HALO has also negotiated significant contracts with DomaCom that will deliver business opportunities and income streams to it and other companies in the aaig group.

DomaCom has undertaken a Non-Renounceable Rights Issue in November 2019, underwritten by Ascot Securities. In recognition of the strategic nature of HALO's investment, DomaCom has appointed George Paxton and Matthew Roberts to its board as non-executive directors.

With over \$2bn in Funds Under Advice in client portfolios uploaded on to the HALO platform and ownership of the Macrovue platform, we believe that we are well positioned to drive the B2C and B2B distribution of both DomaCom's secondary market and property syndications.



MACROVUE

Joint HALO and Macrovue marketing efforts will be a priority for FY2020. We will step up our marketing activities for the HALO suite of products by showcasing it at a number of important financial services conferences and directly tapping into established distribution channels.

> Macrovue strengthens our strategy of marketing proprietary products that can be white labeled through a variety of distribution channels, including financial advisor networks and equities broking firms. We continue to work diligently to develop those opportunities, especially with advisor networks that use legacy technology solutions. For example, the important Financial Planning Association annual conference was held in October 2019 and provided many valuable lead generation opportunities.

> As well as providing a superior, proprietary stock trading solution that easily enables advisors to trade, monitor and report trading activity on behalf of their clients, the Macrovue platform can be used to invest, rebalance and report

on model portfolios, and deliver an attractive ready-made managed account product to advisors.

Macrovue is also actively reviewing all available marketing channels in an effort to maximise return on marketing investment dollar in 2020. Channels under consideration include conferences/events; LinkedIn/social media; web traffic/blogs/SEO; webinars/ videos series; joint partnership events advertising; Magazines/web publications; Sponsorships; and Public Relations. Accordingly, Macrovue is reviewing a range of events and conferences in 2020 for suitable sponsorship opportunities where the event is likely to generate active business leads.



ASCOT SECURITIES

Ascot continues to actively market its services to financial planning and share advisory firms across Australia where it can use its status as an ASX Participant to provide broking execution services to non ASX participants.

> Ascot is also focused on increasing its execution and settlement capabilities to ensure high levels of service to its clients.

In September, Ascot Securities was appointed as the corporate advisor to DomaCom and to act as underwriter for the latter's \$3 million Non-Renounceable Rights Issue. The agreement underscores the benefits of aaig's diversified and integrated business model.

In November, Ascot Securities released the Ascot / HALO client portfolio portal. This client log in platform designed wholly in-house for Ascot and the client of Ascot is a vast improvement over the previous proprietary platform and rivals the client experience offered by its competitors. Clients can view their portfolio, contract notes, conduct stock analysis and generate reports. In addition to the platform providing a superior and premium service for Ascot clients (including and advisers and advisory firms) Ascot was able to cancel the burden of its highly expensive contract with IRESS which many other firms are forced to on charge to clients. Again, aaig's integrated business model has delivered significant benefits to its business as well as its clients. It is worth noting that Ascot Securities clients do not need to pay fees to gain access to their reporting and portfolio portal.







AUSTRALIAN STOCK REPORT (ASR)

ASR has maintained its high level of market activity in the year to date and continues to successfully grow the subscriber base of its most well-known products.

> This includes the Income Report which caters to the High Net Worth segment and the Investing and other reports that cater to those in the accumulation phase seeking strong and consistent Alpha.

> At December 2019, ASR has enjoyed an increase in traffic to its website of 285.5% compared to 12 months prior. The improvement reflects its successful marketing initiatives, new products and the thousands of leads created by the ASR's franking credits petition in the lead up to the May Federal election.

The ASR team continues to grow and regenerate with the addition of several new team members in the Sydney office and the appointment of a new Sales Manager in the form of David Sefesbi. David possesses a strong customer service background and is extremely motivated to continue to grow client numbers and customer value. He has proven a great asset to the business since joining the sales team last year.

2019 has delivered significant growth, including all-time month on month growth records in client uptake, new product launches and most importantly, in sales revenues.

Combined with a sharpened focus on high value clients, this growth strategy is paying off with significant growth across the board in all revenue streams. The solid foundations laid in 2018 investing in testing new systems and processes, reforming employee costs and strengthening our management structure – have been rewarded with a growing client base this year.





ASR WEALTH

KEY INTERNATIONAL STOCKS ADDED TO RESEARCH COVERAGE

ASR Wealth continues to focus on providing high quality, timely and insightful research into Australian companies that show catalysts and trends that are likely to drive industry and investment performance.

ASR Wealth covers a range of sectors in Australia, and recently added a selection of twenty key international stocks to its research offering, including large US tech stocks such as Apple and Alphabet (Google).

ASR Wealth's move into international markets was made possible by HALO extending its coverage into international markets as well as Macrovue offering execution in equities in the same markets. Without both the Macrovue and HALO business units, international trading would be all but impossible, as is the case for the majority of our competitors and their clientele. We hope to be able to assist these businesses with the same success and opportunities in the near future by providing them with B2B white labeled versions of Macrovue trade and execution and HALO for quality analysis.

In July, we published our forecasts for the Australian corporate reporting season in August along with economic commentary on the likelihood of interest rate cuts in Australia and the USA given sluggish economic trends. Our forecasts were in line with actual corporate results and included some standout calls such as our recommendation on Nanosonics. During the quarter the research team conducted a review of ETFs involved in international REITs, defensive stocks, infrastructure and gold.

Investors may have also noticed from market news feeds that ASR Wealth is now registered as market news provider on Google. This initiative allows us to boost our online exposure and will generate growth in new clients for the business.

KEY INVESTMENT THEMES			
тнеме	WHY IT MATTERS	RESEARCHED COMPANIES	
1. Trade war	The relationship between the USA and China continues to be volatile. Any signs of resolution or good news pushes up the commodities sector and overall market sentiment, with the opposite for negative news.	Boral James Hardie Santos Regis Rio Worley Parsons	
2. Domestic demand	The housing sector is showing signs of recovery after the third successive capital gain in key Sydney and Melbourne markets and first rolling quarter rise since November 2017. Wages growth still running below long- term trend	Baby Bunting Kogan Sydney Airport	
3. Technology	Established sectors and companies will continue to be disrupted and potentially replaced by innovative technologies.	Nanosonics NextDC	
4. China	Despite trade war induced volatility, the Chinese economy will continue to grow, albeit at a slower pace than recent years. Australia will remain an important source of consumer products, mainly in food healthcare.	A2 Milk Company Blackmores CSL	



HIGH CONVICTION GROWTH PORTFOLIO

ASR Wealth Advisers' high conviction growth stocks are expected to deliver sustainable capital growth. Increasing share price valuations driven by falling interest rates coupled with emerging technology disruptors with promising growth trajectories have pushed the Australian market to new highs. With stocks trading at such high multiples it becomes increasingly difficult to find companies that have promising growth at a reasonable price.

To achieve this, we have tasked our research team to source the highest quality stocks from our active buy recommendations which have a sustainable competitive advantage and growth profile, while ensuring a strong regard for capital preservation when deciding which stocks make it into our portfolio.

MODEL PORTFOLIO OVERVIEW

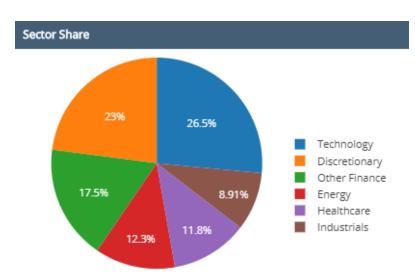
1	ALU	7.99%
2	APX	8.06%
3	BBN	8.36%
4	BIN	7.83%
5	CSL	11.23%
6	KGN	7.51%
7	LVT	3.95%
8	MFG	7.53%
9	MQG	5.67%
10	NXT	5.89%
11	PNI	4.38%
12	SLK	9.17%
13	STO	7.46%
14	WOR	4.99%

Source: HALO Technologies, ASRW

PERFORMANCE V HALO 200



Source: HALO Technologies



MEET THE LEADERSHIP

Each Investor Update we will profile key members of the leadership teams in our businesses. This edition we talk with the head of HALO Technologies Nicolas Bryon, and Head of Australian Equity Research at ASR Wealth Advisors, Tim Montague-Jones.



NICOLAS BRYON HALO TECHNOLOGIES

Nic Bryon is a professional fund manager and also the creator of HALO Technologies. Nic developed the HALO Investment Research Platform based on his significant knowledge and experience in global equity markets investment. Through HALO, Nic has brought institutional-grade analytical frameworks to everyday investors.

Question: What does an average day look like for you?

Nic: My role is to ensure we maintain our focus on the needs of our existing clients and that we are growing our distribution channels. I'm also very 'hands on' in further developing the HALO technology to make the platform even more appealing to investors. Recently, much of my focus has been on execution of our strategic investment in DomaCom; and, the integration of Macrovue's backoffice functions with HALO. We have also been busy expanding our collective marketing efforts and developing the complementary features of the platforms.

Question: What are the key challenges facing your business?

Nic: HALO is obviously growing very quickly, both by acquisition and through research and development. We expect the size of our technology development team to double during the coming year and this will require careful management. The ongoing challenge is to stay ahead of our competitors by creating new tech features that generate opportunities for both retail and business clients.

Question: What are your priorities for FY 2020?

Nic: My main priority is to grow our distribution channels through white labeling opportunities for advisors and financial planners. We are also thinking about how we make the most of the opportunities presented by our investment in DomaCom, particularly around tech-savvy, younger investors.

MEET THE LEADERSHIP



TIM MONTAGUE-JONES ASR WEALTH, HEAD OF AUSTRALIAN EQUITIES RESEARCH

Tim Montague-Jones has more than 20 years' investment management experience working in financial markets. Tim's prior experience includes a ten-year stint at Morningstar as a Senior Equity Analyst/ Portfolio Manager, where he founded the Morningstar Growth Portfolio. He was also a Senior Equity Analyst for Macquarie Group and a member of the winning team to obtain the 2016 LONSEC Fund Manager of the Year award.

Question: What do you focus in your research?

Tim: I am responsible for a small team of equity analysts providing research to clients of the Australian Stock Report ASR Wealth Advisors. We cover a large range of sectors and look for stocks that offer a combination of income, value and growth. Our focus is on companies with strong earnings growth, robust and sustainable business models and a dominant position in their sectors. We take a long-term perspective and focus on business fundamentals as well as macro-economic drivers.

Question: What does your typical day look like?

Tim: Our day starts early as we gather incoming economic and market data from around the world for our daily report and combine that information with emerging local trends and issues and provide commentary on the likely trading day ahead. We also usually focus on some local company opportunities and list important upcoming data releases from major markets in the week ahead.

Question: What are the key challenges facing your part of the business?

Tim: We need to ensure that our team is adequately resourced to keep delivering high quality research for our growing client base. So, I always keep an eye out for quality candidates who will complement the skills and experience in our small, cohesive and high performing team.

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