Comparative Market Analysis





22-24 GLADSTONE ROAD BILOELA QLD 4715

Prepared on 8th June 2022



Ross Munroe

First National Real Estate Biloela

5 Gladstone Rd BILOELA QLD 4715

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The Proprietor Gladstone Road Biloela QLD 4715

8th June 2022

Dear Janine,

Thank you for the opportunity to appraise your property at 22-24 GLADSTONE ROAD BILOELA QLD 4715

Careful consideration has been taken to provide you with an appraisal for your property in today's market conditions.

To establish a market value, I have carefully considered the premises, size, location, along with current market conditions and similar properties recently sold or currently on the market.

Should you have any questions relating to the information contained within this appraisal, please do not hesitate to contact me on the details below.

If I can be of any further assistance, please do not hesitate to contact me on the details below. I look forward to working with you to achieve your real estate goals.

Yours Sincerely,

Ross Munroe First National Real Estate Biloela 5 Gladstone Rd BILOELA QLD 4715 m: 0488 923 367



Your Property

22-24 GLADSTONE ROAD BILOELA QLD 4715

- 🖹 - 🖨 - ৯ 1,918m² 🗓 775m² 🖸





Your Property History

8 Feb, 2018 - Listed for rent as Not Disclosed

24 Feb, 2016 - Listed for rent as PRICE ON APPLICATION

13 Oct, 2015 - Listed for rent as PRICE ON APPLICATION

28 Jul, 2015 - Listed for rent as PRICE ON APPLICATION

23 Oct, 2013 - Listed for rent at \$70,000 / year

8 May, 2013 - Listed for rent as CONTACT AGENT FOR DETAILS



Introducing Ross Munroe

Serving Biloela property owners since 1993.



Comparable Sales

53-57 GREVILLEA STREET BILOELA QLD 4715

Sold Price

\$650,000



□ - □ - □ 1,870m² □ - □ -Year Built -

DOM

Distance

First Listing -

Sold Date 25-May-22

Last Listing -



Sold Price

\$330,000



 \blacksquare - \bigcirc - \bigcirc 622m² \bigcirc 350m²

Distance 0.2km Sold Date 05-Jul-21

First Listing \$369,000 plus GST

Last Listing \$369,000 plus GST

51A KARIBOE STREET BILOELA QLD 4715

Sold Price

\$162,000



Year Built -DOM 603 Sold Date 20-Jul-21 0.21km Distance

First Listing Offers Above \$160,000

Last Listing Offers Above \$160,000

51B KARIBOE STREET BILOELA QLD 4715

Sold Price

\$162,000



□ - □ - □ 311m² □ - □ -Year Built -606 DOM Sold Date 05-Aug-21 0.21km Distance

First Listing Contact Agent

Last Listing Contact Agent

Sold Price

\$550,000



Year Built DOM Sold Date 25-Jan-22 Distance 0.33km

First Listing -

Last Listing -



DOM = Days on market **RS** = Recent sale

UN = Undisclosed Sale * This data point was edited by the author of this CMA and has not been verified by CoreLogic



Comparable Sales

44 DAWSON HIGHWAY BILOELA QLD 4715

Sold Price \$550,000



□ - □ - □ 2,816m² □ - □ -Year Built -DOM 1,028 Sold Date 06-Sep-21 Distance 1.01km

First Listing REDUCED \$210,000

Last Listing \$550,000 NEG



Sold Price \$320,000



 \blacksquare - \boxdot - \bigcirc - \bigcirc 1,636m² \bigcirc 200m² Sold Date 27-Aug-21 Distance 1.33km

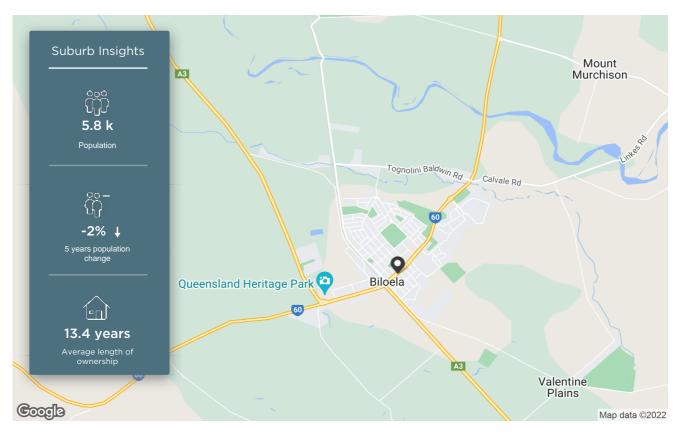
First Listing \$330,000

Last Listing \$330,000



Biloela

Demographic

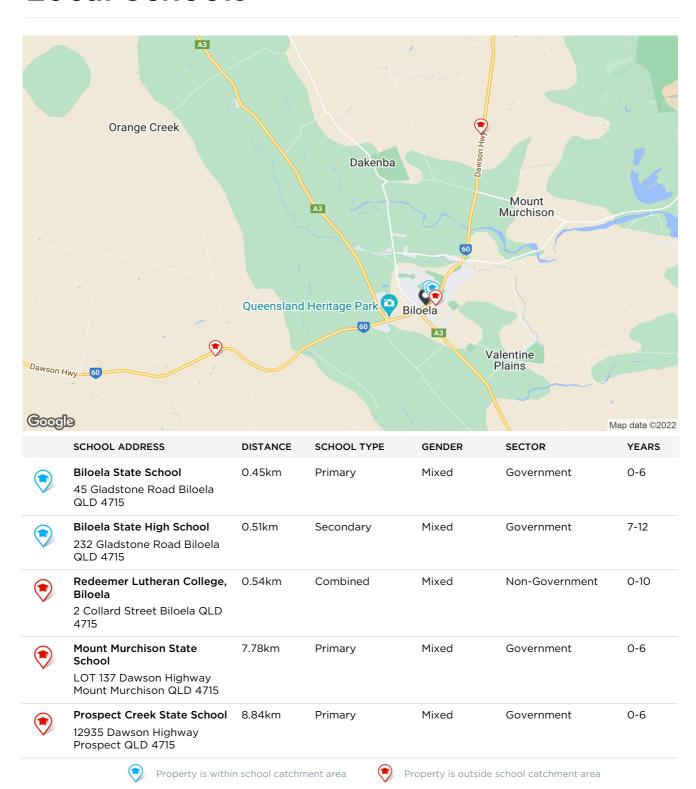


The size of Biloela is approximately 17.6 square kilometres. It has 20 parks covering nearly 3.8% of total area. The population of Biloela in 2011 was 5,884 people. By 2016 the population was 5,770 showing a population decline of 1.9% in the area during that time. The predominant age group in Biloela is 0-9 years. Households in Biloela are primarily couples with children and are likely to be repaying \$1400 - \$1799 per month on mortgage repayments. In general, people in Biloela work in a trades occupation. In 2011, 57.3% of the homes in Biloela were owner-occupied compared with 57.5% in 2016. Currently the median sales price of houses in the area is \$255,000.

HOUSEHOLD STRUCTURE		HOUSEHOLD OCCUPANCY		HOUSEHOLD INCOME		AGE	
TYPE	%	TYPE	%	TYPE	%	TYPE	%
Childless Couples	37.3	Owns Outright	24.7	0-15.6K	2.9	0-9	16.6
Couples with Children	48.2	Purchaser	32.8	15.6-33.8K	10.6	10-19	13.0
Single Parents	13.7	Renting	38.1	33.8-52K	10.8	20-29	13.2
Other	1.5	Other	0.6	52-78K	12.9	30-39	16.4
		Not Stated	3.7	78-130K	26.5	40-49	13.2
				130-182K	13.9	50-59	12.4
				182K+	12.5	60-69	7.6
						70-79	4.4
						80-89	2.9
						90-99	0.5



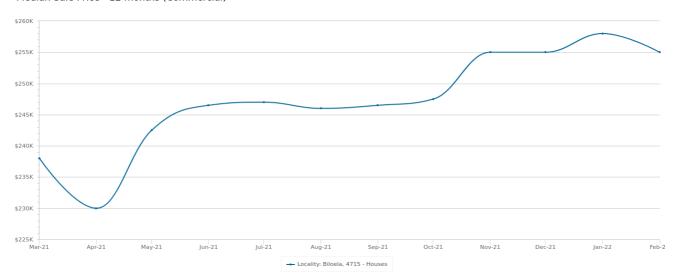
Local Schools





Recent Market Trends

Median Sale Price - 12 months (Commercial)

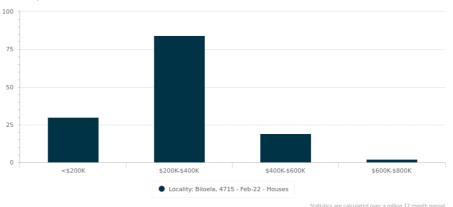


Statistics are calculated over a rolling 12 month period

PERIOD	PROPERTIES SOLD	MEDIAN PRICE	GROWTH	DAYS ON MARKET	LISTINGS	ASKING RENT
Feb 2022	15	\$255,000	-1.2% ▼	70	93	\$340
Jan 2022	5	\$258,000	1.2% 🔺	69	88	\$340
Dec 2021	4	\$255,000	0.0%	70	85	\$330
Nov 2021	13	\$255,000	3.0% 🔺	73	104	\$330
Oct 2021	20	\$247,500	0.4% •	75	110	\$330
Sep 2021	12	\$246,500	0.2% 🔺	75	115	\$330
Aug 2021	27	\$246,000	-0.4% ▼	70	115	\$340
Jul 2021	8	\$247,000	0.2% 🔺	75	124	\$340
Jun 2021	6	\$246,500	1.6%	78	119	\$335
May 2021	11	\$242,500	5.4% 🔺	88	110	\$330
Apr 2021	5	\$230,000	-3.4% ▼	88	111	\$335
Mar 2021	9	\$238,000	-0.4% ▼	78	116	\$340

Sales by Price - 12 months (Commercial)

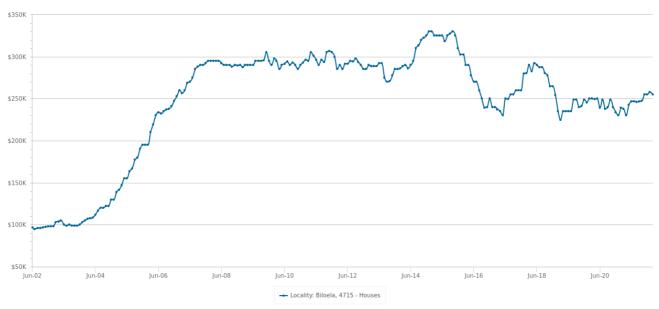
PRICE	NUMBER
<\$200K	30
\$200K-\$400K	84
\$400K-\$600K	19
\$600K-\$800K	2
800K-1M	Ο
1M-2M	0
>2M	0





Long Term Market Trends

Median Sale Price - 20 years (Commercial)



Statistics	are	calcu	lated	over	а	rolling	12	month	period

PERIOD	PROPERTIES SOLD	MEDIAN PRICE	GROWTH	DAYS ON MARKET	LISTINGS	ASKING RENT
2022	135	\$255,000	6.7% 🔺	70	242	\$340
2021	86	\$239,000	-4.4% ▼	92	209	\$335
2020	55	\$250,000	6.4% 🔺	66	194	\$330
2019	59	\$235,000	-16.1% ▼	101	206	\$330
2018	50	\$280,250	16.8% 🔺	85	191	\$320
2017	57	\$240,000	-20.7% ▼	148	219	\$300
2016	52	\$302,500	-8.3% ▼	82	240	\$350
2015	66	\$330,000	15.4% 🔺	87	202	\$360
2014	80	\$286,000	-1.4% ▼	47	165	\$380
2013	125	\$290,000	1.8% 🔺	88	151	\$390
2012	99	\$285,000	-3.9% ▼	94	162	\$355
2011	85	\$296,500	-0.3% ▼	62	141	\$325
2010	130	\$297,500	3.5% 🔺	66	154	\$310
2009	116	\$287,500	-2.5% ▼	62	151	\$297
2008	160	\$295,000	13.5% 🔺	47	164	\$310
2007	167	\$260,000	33.3% 🔺	-	81	\$300
2006	177	\$195,000	40.3% 🛦	-	49	\$230
2005	195	\$139,000	32.4% ▲	-	9	-
2004	243	\$105,000	6.6% 🔺	46	36	-
2003	146	\$98,500	3.7% 🔺	-	-	-



Summary

22-24 GLADSTONE ROAD BILOELA QLD 4715









Appraisal price range \$830,000

Notes from your agent

This appraisal is based on return to investors of above 10%.



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