

Profit and Loss

W & M Pilbeam Family Trust For the year ended 30 June 2021

2021

Trading Income

| | |
|-----------------------------|---------------------|
| Sales | 1,041,761.00 |
| Total Trading Income | 1,041,761.00 |

Cost of Sales

| | |
|----------------------------|-------------------|
| Materials | 5,083.00 |
| Purchases | 305,091.00 |
| Total Cost of Sales | 310,174.00 |

Gross Profit

731,587.00

Other Income

| | |
|---------------------------|-------------------|
| Cashflow Boost | 30,905.00 |
| Dividends Received | 320.00 |
| Employee Contribution | 21,006.00 |
| Government Grants | 10,000.00 |
| Interest Income | 229.00 |
| Jobkeeper Income | 52,500.00 |
| Total Other Income | 114,960.00 |

Operating Expenses

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|---|-----------|
| Accounting Fees | 11,532.00 |
| Bank Fees | 3.00 |
| Computer Expenses | 2,383.00 |
| Electricity & Gas | 7,751.00 |
| Fees & Charges | 2,028.00 |
| Filing Fees | 540.00 |
| Freight & Courier | 1,115.00 |
| Hire of Plant & Equipment | 1,590.00 |
| Immediate Asset Write-Off | 4,000.00 |
| Insurance | 27,394.00 |
| Insurance - Life/Income/Trauma | 42,082.00 |
| Motor Vehicles - Fuel & Oil | 4,574.00 |
| Motor Vehicles - Interest & Finance Charges | 3,144.00 |
| Motor Vehicles - Other | 1,947.00 |
| Motor Vehicles - Registration & Insurance | 12,514.00 |
| Motor Vehicles - Repairs & Maintenance | 7,217.00 |
| Postage | 26.00 |
| Printing & Stationery | 1,414.00 |
| Protective Clothing | 3,371.00 |
| Rates | 11,288.00 |
| Rent | 61,839.00 |
| Repairs & Maintenance | 19,529.00 |

2021

| | |
|-------------------------------------|-------------------|
| Replacements | 3,657.00 |
| Return on Sub-Trust | 5,354.00 |
| Security | 4,027.00 |
| Staff Amenities | 220.00 |
| Superannuation | 21,281.00 |
| Superannuation - Associated Persons | 50,000.00 |
| Telephone | 6,498.00 |
| Wages & Salaries | 414,504.00 |
| WorkCover Insurance | 7,466.00 |
| Total Operating Expenses | 740,288.00 |
| Net Profit | 106,259.00 |
