

TRILOGY

Trilogy Industrial Property Trust

ANNUAL FINANCIAL REPORT
30 JUNE 2020

ARSN 623 096 944

INDUSTRIAL



Issued by Trilogy Funds Management Limited
in its capacity as responsible entity.

[TRILOGYFUNDS.COM.AU](https://trilogyfunds.com.au)

29 October 2020

MESSAGE FROM THE EXECUTIVE DEPUTY CHAIRMAN

As we all know FY 2020 was a particularly difficult one for all investors.

Our investors experienced another year of consistent and stable returns during the 2019-20 financial year. Despite market disruption, due to COVID-19, we were able to maintain our focus on preserving investors' capital and managing risk and continued to pay monthly distributions.

One sector that has experienced increased investor demand is the industrial property sector. Consequently, the task of sourcing and acquiring suitable assets increased significantly.

We thank you for your continued support of the Trilogy Industrial Property Trust and remain committed to helping you achieve your financial goals. If you have any questions, please contact a member of our Investor Relations team on 1800 230 099 or email investorrelations@trilogyfunds.com.au.

Yours sincerely,



Rodger Bacon

Executive Deputy Chairman

Trilogy Funds Management Limited

Trilogy Industrial Property Trust
Contents page

	Page
Directors' report	1
Auditor's independence declaration	5
Statement of profit or loss and other comprehensive income	6
Statement of financial position	7
Statement of changes in equity	8
Statement of cash flows	9
Notes to the financial statements	10
Directors' declaration	26
Independent auditor's review report	27

Trilogy Industrial Property Trust
Directors' report
30 June 2020

The Directors of Trilogy Funds Management Limited, the Responsible Entity of the Trilogy Industrial Property Trust (Scheme), present their report together with the financial statements of the Scheme for the year ended 30 June 2020.

Responsible Entity

The Responsible Entity is incorporated and domiciled in Australia. The registered office and principal place of business of the Responsible Entity and the Scheme is Level 23, 10 Eagle Street, Brisbane, QLD, 4000.

Directors

The names of the directors in office at any time during, or since the end of the period, are:

<i>Name and qualifications</i>	<i>Age</i>	<i>Experience and special responsibilities</i>
Robert M Willcocks Independent Non-Executive Chairman BA, LL.B, LL.M	71	Member of the Audit Committee Former partner with Mallesons Stephen Jaques (now King & Wood Mallesons) Mr Willcocks has been a non-executive director (sometimes Chairman) of a number of listed companies and is currently a director of one such company Chairman - Responsible Entity since 9 October 2009
Rodger I Bacon Executive Deputy Chairman BCom(Merit), AICD, SFFin	74	Member of the Audit Committee Former executive director of Challenger International Limited Mr Bacon is a former director of several companies including, Financial Services Institute of Australasia. Director – Responsible Entity since 9 July 2004
John C Barry Executive Director BA, FCA	68	Chairman of the Audit Committee Former executive director of Challenger International Limited Mr Barry is a director of several companies, including former Chairman of Westpac RE Limited Director – Responsible Entity since 9 July 2004
Philip A Ryan Executive Director and Company Secretary LL.B, Grad Dip Leg Prac, FTIA, FFIN	59	Member of the Compliance Committee Mr Ryan is a solicitor and member of the Queensland Law Society Inc. Former partner of a Brisbane law firm Mr Ryan is a director of several companies Director – Responsible Entity since 13 October 1997
Rohan C Butcher Non-Executive Director Grad Dip PM, BASc(QS), Registered Builder, Licensed Real Estate Agent	51	Member of the Audit Committee Member of the Lending Committee Consultant to several major companies providing development management services Director – Responsible Entity since 29 July 2008

Principal activities

The Scheme is domiciled in Australia. The principal activity of the Scheme during the period was to acquire direct property investments in industrial real estate and manage those investments subsequent to acquisition. The Scheme did not have any employees during the period.

Trilogy Industrial Property Trust
Directors' report
30 June 2020

Impact of COVID-19 and review of operations and results

COVID-19

Uncertainty arising from the COVID-19 pandemic has had an adverse impact on financial markets, and as a result the performance of real estate assets across the globe. Despite the global impact of COVID-19, the Scheme has continued to maintain its performance, with no direct impact on rental income to date. This continues to be monitored on an ongoing basis, with potential risks detailed in note 15. As at reporting date, no rent deferral or waiver agreements have been made with tenants of the Scheme in accordance with the National Cabinet's issued Code of Conduct.

Investment property acquisition

During the period the Scheme acquired properties located at 19-29 Bosso Street, Paget QLD 4740 (\$12,400,000), 15-17 Bosso Street, Paget QLD 4740 (\$600,000), and 11 Elysium Road, Carrara QLD 4211 (\$12,050,000). Settlement for the Bosso Street properties took place on 20 December 2019, and the Elysium Road property on 13 December 2019.

Acquisition of the property was funded via an equity raising campaign in which 19,467,091 units in the Scheme were offered to external investors at \$1.02 per unit (\$19,856,433 in total), in conjunction with an increase of \$14,361,000 in the existing \$11,109,000 commercial bill facility already established with Westpac Banking Corporation.

Financial overview

The profit attributable to unitholders for the year totalled \$870,674 (2019: profit of \$168,890). During the year the Scheme generated rental income, this income however was largely offset by depreciation expense of \$1,441,417 (2019: \$655,631), as well as costs incurred in the acquisition of the additional properties during the period, as outlined in the Product Disclosure Statement (PDS) of the Scheme.

The total carrying value of the Scheme's assets as at 30 June 2020 was \$61,035,806 (2019: \$30,492,815), comprised primarily of the investment properties acquired.

Distributions to unitholders

The return to unitholders of the Scheme for the period was as follows:

	2020	2019
	\$	\$
Distributions paid during the period	2,332,864	1,171,603
Distributions payable at year end	267,292	133,774
	2,600,156	1,305,377
Distribution p.a. per unit post December 2018 settlement (i)	8.25 cents	
Distribution p.a. per unit post December 2019 settlements (ii)	8.16 cents	

(i) Since 13 December 2018 (Gillman settlement date), distributions have been paid to investors at a rate of 8.25 cents p.a. per unit.

(ii) Since 20 December 2019 (latest property settlement date), cash distributions have been paid to investors at a rate of 8.16 cents p.a. per unit. Unitholders who purchased units for \$1.02 received a cash yield of 8.00% p.a.

Net asset value per unit

The Scheme's net asset value per unit as at 30 June 2020 is \$1.02 (2019: \$0.99) (refer Note 12).

Indirect cost ratio (ICR)

The ICR for the Scheme for the period ended 30 June 2020 is 3.41% p.a (30 June 2019: 3.95% p.a). The initial costs incurred to acquire the investment property and establish the Scheme are included in the calculation of the ratio.

Trilogy Industrial Property Trust
Directors' report
30 June 2020

Impact of COVID-19 and review of operations and results (continued)

Units on issue

During the year 19,467,091 additional units were issued (2019: 7,800,000), and no units were redeemed from the Scheme (2019: nil). The Scheme had 38,822,091 units on issue as at 30 June 2020 (2019: 19,355,000).

Interests of the Responsible Entity

The following transactions occurred between the Scheme and the Responsible Entity and its associates during the period (refer note 14(c)).

	2020	2019
	\$	\$
<i>Expenses</i>		
Management and administration fees	607	5,313
Professional fees	33,664	4,523
Compliance fees	2,396	709
Registry fees	21,550	19,200
Responsible Entity management fees	25,322	14,161
Asset origination fees	513,525	280,000
Scheme establishment fees	286,751	196,150
	883,815	520,056

Units held by the Responsible Entity

The Responsible Entity (including its associates) does not hold any units in the Scheme as at 30 June 2020 (2019: nil).

Significant changes in the state of affairs

In the opinion of the Responsible Entity there were no significant changes in the state of affairs of the Scheme that occurred during the year.

Events subsequent to the end of the reporting period

In September 2020 a PDS was issued for the acquisition of a new property located at 37 Gravel Pit Road, Darra QLD. Due diligence and settlement of the property occurred on 16 October 2020. The purchase price was \$11,880,000, with the PDS stating the intention to raise \$18,155,000 from investors based on a \$1.02 unit price, with no additional bank debt being raised. The \$18,155,000 has since been successfully raised in full. Including existing cash held by the Scheme, the Responsible Entity may consider investing excess funds up to a maximum of 15% of funds under management into other registered managed investment schemes operated by the Responsible Entity, being Trilogy Monthly Income Trust (TMIT) and Trilogy Enhanced Income Fund (TEIF). These investments would not be a long term strategy, with the capital being available to deploy for potential new property acquisitions.

Other than the items noted above, there has not arisen in the interval between the end of the financial period and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the Responsible Entity, to affect significantly the operations of the Scheme, the results of those operations, or the state of affairs of the Scheme, in future financial years.

Likely developments and expected results of operations

The Scheme will continue to pursue its principal activities in the next financial year in order to achieve the target return for unitholders.

Environmental regulation

The operations of the Scheme are not subject to any particular or significant environmental regulation under a law of the Commonwealth or of a State or Territory. There have been no known significant breaches of any other environmental requirements applicable to the Scheme.

Trilogy Industrial Property Trust
Directors' report
30 June 2020

Options

No options were:

- (i) Granted over unissued units in the Scheme during or since the end of the period; or
- (ii) Granted to the Responsible Entity.

No unissued units in the Scheme were under option as at the date on which this report is made. No units were issued in the Scheme during or since the end of the period as a result of the exercise of an option over unissued units in the Scheme.

Indemnification of officers

Indemnification

Under the Scheme constitution the Responsible Entity is required to indemnify all current and former officers of the Responsible Entity (but not including auditors) out of the property of the Responsible Entity against:

- (a) any liability for costs and expenses which may be incurred by that person in defending civil or criminal proceedings in which judgement is given in that person's favour, or in which the person is acquitted, or in the connection with an application in relation to any such proceedings in which the court grants relief to the person under the Corporations Act 2001; and
- (b) a liability incurred by the person, as an officer of the Responsible Entity or of a related body corporate, to another person (other than the Responsible Entity or a related body corporate) unless the liability arises out of conduct involving a lack of good faith.

Insurance premiums

During the period, the Responsible Entity paid an insurance premium in respect of a contract insuring each of the officers of the Responsible Entity. The amount of the premium is, under the terms of the insurance contract, confidential. The liabilities insured include costs and expenses that may be incurred in defending civil or criminal proceedings that may be brought against the officers in their capacity as officers of the Responsible Entity or related body corporates. This insurance premium does not cover auditors. The Scheme has not indemnified any auditor of the Scheme.

Proceedings on behalf of the Responsible Entity

No person has applied for leave of Court to bring proceedings on behalf of the Responsible Entity in relation to Scheme, or intervene in any proceedings to which the Responsible Entity in relation to the Scheme is a party, for the purpose of taking responsibility on behalf of the Responsible Entity for all or any part of those proceedings. The Responsible Entity was not a party to any such proceedings during the period.

Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 5.

This report is made in accordance with a resolution of the Directors of the Responsible Entity.



Philip A Ryan
Executive Director

28 October 2020
Brisbane



Rodger I Bacon
Executive Deputy Chairman

28 October 2020
Brisbane



Tel: +61 7 3237 5999
Fax: +61 7 3221 9227
www.bdo.com.au

Level 10, 12 Creek St
Brisbane QLD 4000
GPO Box 457 Brisbane QLD 4001
Australia

**DECLARATION OF INDEPENDENCE BY P A GALLAGHER TO THE DIRECTORS OF TRILOGY FUNDS
MANAGEMENT LIMITED FOR TRILOGY INDUSTRIAL PROPERTY TRUST**

As lead auditor for the audit of Trilogy Industrial Property Trust for the year ended 30 June 2020, I declare that, to the best of my knowledge and belief, there have been:

1. No contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
2. No contraventions of any applicable code of professional conduct in relation to the audit.

A handwritten signature in black ink, appearing to read 'P A Gallagher', with a long horizontal flourish extending to the right.

P A Gallagher
Director

BDO Audit Pty Ltd

Brisbane, 28 October 2020

Trilogy Industrial Property Trust
Statement of profit or loss and other comprehensive income
For the year ended 30 June 2020

	Note	2020 \$	2019 \$
Revenue and other income			
Rental income		3,873,028	1,762,776
Recoverable outgoings		680,813	277,376
Interest revenue from financial institutions		29,524	21,265
		4,583,365	2,061,417
Expenses			
Audit and compliance		(39,396)	(31,868)
Custodian fees		(16,921)	(16,301)
Direct property expenses and outgoings		(664,167)	(318,301)
Depreciation	8	(1,441,417)	(655,631)
Management and administration costs		(36,203)	(8,440)
Professional fees		(40,499)	(17,702)
Registry fees		(21,550)	(19,200)
Responsible Entity management fees		(25,322)	(14,161)
Taxation fees		(4,750)	(4,750)
Asset origination fees		(513,525)	(280,000)
Scheme establishment costs		(286,751)	(173,150)
Valuation fees		(19,200)	(23,000)
		(3,109,701)	(1,562,504)
Profit for the period before finance costs		1,473,664	498,913
<i>Finance costs:</i>			
• Interest expense		(595,485)	(318,919)
• Amortisation of loan transaction costs		(7,505)	(11,104)
		(602,990)	(330,023)
Profit for the period attributable to unitholders		870,674	168,890
Other comprehensive income			
Other comprehensive income		-	-
Total comprehensive income for the period attributable to unitholders		870,674	168,890

The statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes

Trilogy Industrial Property Trust
Statement of financial position
As at 30 June 2020

	Note	2020 \$	2019 \$
Assets			
Current assets			
Cash and cash equivalents	6	6,568,372	2,044,726
Trade and other receivables	7	268,614	238,445
Total current assets		6,836,986	2,283,171
Non-current assets			
Trade and other receivables	7	603,421	129,266
Investment property - at cost	8	53,595,399	28,080,378
Total non-current assets		54,198,820	28,209,644
Total assets		61,035,806	30,492,815
Liabilities			
Current liabilities			
Trade and other payables	9	363,021	1,345,800
Distributions payable	4	267,292	133,774
Total current liabilities		630,313	1,479,574
Non-current liabilities			
Trade and other payables	9	270,082	430,277
Borrowings	10	24,486,221	11,060,726
Total non-current liabilities		24,756,303	11,491,003
Total liabilities		25,386,616	12,970,577
Net assets		35,649,190	17,522,238
Equity			
Contributed equity	11	39,211,433	19,355,000
Accumulated losses		(3,562,243)	(1,832,762)
Total equity		35,649,190	17,522,238

The statement of financial position should be read in conjunction with the accompanying notes

Trilogy Industrial Property Trust
Statement of changes in equity
For the year ended 30 June 2020

	Note	Contributed equity \$	Accumulated losses \$	Total equity \$
Balance at 1 July 2018		11,555,000	(696,275)	10,858,725
<i>Comprehensive income:</i>				
Profit for the period		-	168,890	168,890
Other comprehensive income for the period		-	-	-
Total comprehensive income for the period		-	168,890	168,890
<i>Transactions with unitholders in their capacity as owners:</i>				
Units issued for cash	11	7,800,000		7,800,000
Distributions paid/payable		-	(1,305,377)	(1,305,377)
Balance at 30 June 2019		19,355,000	(1,832,762)	17,522,238
Balance at 1 July 2019		19,355,000	(1,832,762)	17,522,238
<i>Comprehensive income:</i>				
Profit for the year		-	870,674	870,674
Other comprehensive income for the year		-	-	-
Total comprehensive income for the year		-	870,674	870,674
<i>Transactions with unitholders in their capacity as owners:</i>				
Units issued for cash	11	19,856,433	-	19,856,433
Distributions paid/payable	4	-	(2,600,156)	(2,600,156)
Balance at 30 June 2020		39,211,433	(3,562,243)	35,649,190

The statement of changes in equity should be read in conjunction with the accompanying notes

Trilogy Industrial Property Trust
Statement of cash flows
For the year ended 30 June 2020

	Note	2020 \$	2019 \$
Cash flows from operating activities			
Receipts from customers		4,062,119	1,554,312
Payments to suppliers		(2,816,896)	(853,453)
Interest received		29,524	21,265
Interest paid		(602,447)	(319,356)
Net cash provided by operating activities	13	<u>672,300</u>	<u>402,768</u>
Cash flows from investing activities			
Acquisition of investment property		(26,956,439)	(15,078,835)
Net cash used in investing activities		<u>(26,956,439)</u>	<u>(15,078,835)</u>
Cash flows from financing activities			
Proceeds from issue of ordinary units		19,856,433	7,800,000
Proceeds from borrowings		13,417,990	9,952,908
Payment of borrowing costs		-	(43,647)
Distributions paid to unitholders		(2,466,638)	(1,253,451)
Net cash provided by financing activities		<u>30,807,785</u>	<u>16,455,810</u>
Net increase in cash and cash equivalents		4,523,646	1,779,743
Cash at beginning of the reporting period		2,044,726	264,983
Cash and cash equivalents at end of the financial period	6	<u>6,568,372</u>	<u>2,044,726</u>

The statement of cash flows should be read in conjunction with the accompanying notes

Trilogy Industrial Property Trust
Notes to the financial statements
30 June 2020

Note 1 Reporting entity

The Trilogy Industrial Property Trust (Scheme) is a registered managed investment scheme under the Corporations Act 2001 (Act). The financial statements of the Scheme are for the year 30 June 2020. The Scheme is a for-profit entity.

As stipulated under the Scheme's constitution, the Trust is an open-ended unlisted unit trust that invests directly in real property for the purpose of deriving rental income.

Note 2 Basis of preparation

(a) Statement of compliance

The financial statements are a general purpose financial report which has been prepared in accordance with Australian Accounting Standards including Australian Accounting Interpretations adopted by the Australian Accounting Standards Board and the Act. The financial statements of the Scheme comply with International Financial Reporting Standards and interpretations adopted by the International Accounting Standards Board.

The financial statements were approved by the Board of Directors of Trilogy Funds Management Limited (Responsible Entity) on 28 October 2020.

(b) Functional and presentation currency

These financial statements are presented in Australian dollars, which is the Scheme's functional currency.

(c) Key assumptions and sources of estimation

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future period affected.

In particular, information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amounts recognised are disclosed in:

- Note 15: Financial risk management

Note 3 Significant accounting policies

AASB 16 Leases is mandatory for financial years commencing on or after 1 July 2019. This Standard will replace the current accounting requirements applicable to leases in AASB 117 Leases and related Interpretations. AASB 16 introduces a single lease accounting model that eliminates the requirement for leases to be classified as operating or finance leases. As the scheme is the lessor, there is no impact on the financial statements.

There are no new relevant Accounting Standards mandatory for future reporting periods which need to be considered for early adoption.

The accounting policies adopted are consistent with those of the previous financial year.

(a) Rental revenue

Rental revenue from operating leases is recognised on a straight line basis over the lease term. When the Scheme provides lease incentives to tenants, the cost of the incentives are recognised over the lease term on a straight line basis, as a reduction of property rental revenue.

Trilogy Industrial Property Trust
Notes to the financial statements
30 June 2020

Note 3 Significant accounting policies (continued)

(b) Interest income

Interest income and expense is recognised in the statement of profit or loss and other comprehensive income as it accrues, using the effective interest method. Interest income includes the amortisation of any discount or premium, transaction costs or other differences between the initial carrying amount of an interest-bearing instrument and its amount at maturity calculated on an effective interest rate basis.

(c) Expenses

All expenses, including management fees, are recognised in the statement of profit or loss and other comprehensive income on an accruals basis.

(d) Taxation

Under current legislation the Scheme is not subject to income tax as its taxable income including assessable realised capital gains is distributed in full to the unitholders. The Scheme fully distributes its distributable income, calculated in accordance with the Scheme's constitution and applicable taxation legislation, to the unitholders who are presently entitled to the income under the constitution.

Financial instruments held at fair value may include unrealised capital gains. Should such a gain be realised that portion of the gain that is subject to capital gains tax will be distributed so that the Scheme is not subject to capital gains tax.

Realised capital losses are not distributed to unitholders but are retained in the Scheme to be offset against any future realised capital gains. If realised capital gains exceeds realised capital losses the excess is distributed to the unitholders.

(e) Unit prices

The unit price is based on unit price accounting outlined in the Scheme's constitution and Product Disclosure Statement (PDS).

(f) Distributions to unitholders

Distributions to unitholders on units issued are recognised in the statement of changes in equity as distributions paid/payable. Distributions unpaid at the end of the financial year are recognised in the statement of financial position as a financial liability. Distributions paid to unitholders are included in cash flows from financing activities in the statement of cash flows.

(g) Applications and redemptions

Applications received for units in the Scheme are recorded net of any entry fees payable prior to the issue of units in the Scheme. Redemptions from the Scheme are recorded gross of any exit fees payable after the cancellation of units redeemed.

The application and redemption prices are determined as the net asset value of the Scheme per the Constitution adjusted for the estimated transaction costs, divided by the number of units on issue on the date of the application or redemption.

Trilogy Industrial Property Trust
Notes to the financial statements
30 June 2020

Note 3 Significant accounting policies (continued)

(h) Terms and conditions of units on issue

Each unit confers upon the unitholder an equal interest in the Scheme and is of equal value. A unit does not confer an interest in any particular asset or investment of the Scheme. Unitholders have various rights under the Constitution and the Corporations Act 2001, including the right to:

- have their units redeemed;
- receive income and capital distributions;
- attend and vote at meetings of unitholders; and
- participate in the termination and winding up of the Scheme.

Unitholders' funds are classified as equity. The Responsible Entity has elected to adopt the Attribution Managed Investment Trust (AMIT) tax regime since inception.

(i) Increase/decrease in net assets attributable to unitholders

Non-distributable income is transferred directly to net assets attributable to unitholders. This balance represents unrealised gains and losses due to the change in the fair value of investments. These gains and losses have been recognised in the statement of profit or loss and other comprehensive income in either the current or a previous period, and have not been distributed to unitholders.

Once the gains and losses have been realised, these items are distributed to unitholders. Income recognition differences consist of accrued income not yet assessable, expenses provided or accrued which are not yet deductible, net capital losses and tax free or tax deferred income.

(j) Investment property

Investment property's are carried at historical cost and includes expenditure that is directly attributable to the acquisition of the property.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Scheme and the cost of the item can be measured reliably. The carrying amount of any component accounted for as a separate asset is derecognised when replaced. All other repairs and maintenance are charged to profit or loss during the reporting period in which they are incurred.

Increases in the carrying amounts arising on revaluation of land and buildings are recognised, net of tax, in other comprehensive income and accumulated in reserves in equity. To the extent that the increase reverses a decrease previously recognised in profit or loss, the increase is first recognised in profit or loss. Decreases that reverse previous increases of the same asset are first recognised in other comprehensive income to the extent of the remaining surplus attributable to the asset; all other decreases are charged to profit or loss. Each year, the difference between depreciation based on the revalued carrying amount of the asset charged to profit or loss and depreciation based on the asset's original cost, net of tax, is reclassified from the investment property revaluation surplus to retained earnings.

Land is not depreciated. Depreciation on the building component of investment property's are calculated using the straight-line method to allocate the cost or revalued amounts, net of the residual value, over an estimated useful life of 25 years.

The asset's residual value and useful life is reviewed, and adjusted if appropriate, at the end of each reporting period.

Trilogy Industrial Property Trust
Notes to the financial statements
30 June 2020

Note 3 Significant accounting policies (continued)

(k) Interest bearing loans and liabilities

All loans and borrowings are initially recognised at the fair value of the consideration received less directly attributable transaction costs.

After initial recognition, interest bearing loans and borrowings are subsequently measured at amortised cost using the effective interest method. Fees paid on the establishment of loan facilities that are yield related are included as part of the carrying amount of the loans and borrowings.

Borrowings are classified as current liabilities unless the Scheme has an unconditional right to defer settlement of the liability for at least 12 months after the reporting date.

(l) Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of assets that necessarily take a substantial period of time to prepare for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

All other borrowing costs are recognised in the profit or loss in the period in which they are incurred.

(m) Operating leases

The minimum rental revenue of operating leases with fixed rental increases, where the lessor effectively retains substantially all the risk and benefits of ownership of the leased item, are recognised on a straight line basis.

(n) Lease incentives

Incentives such as cash, rent free periods, lessor owned fit outs may be provided to lessees to enter into an operating lease. These incentives are capitalised and amortised on a straight line basis over the term of the lease as a reduction of rental revenue.

(o) Trade and other receivables

Receivables are recorded at amortised cost less impairment and may include amounts for distributions and interest. Distributions are accrued when the right to receive payment is established. Interest is accrued at the reporting date from the time of last payment. Amounts are generally received within 30 days of being recorded as receivables.

(p) Goods and services tax

Rental income, management fees, custody fees and other expenses are recognised net of the amount of goods and services tax (GST) recoverable from the Australian Taxation Office (ATO) as a reduced input tax credit (RITC).

Payables are stated with the amount of GST included.

Cash flows are included in the statement of cash flows on a gross basis.

(q) Trade and other payables

Trade and other payables represent the liability outstanding at the end of the reporting period for goods and services received by the Scheme during the reporting period, which remains unpaid. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

Trilogy Industrial Property Trust
Notes to the financial statements
30 June 2020

Note 3 Significant accounting policies (continued)

(r) Impairment of non-financial assets

At the end of each reporting period, the Responsible Entity assesses whether there is any indication that an asset may be impaired. The assessment will include considering external and internal sources of information. If such an indication exists, an impairment test is carried out on the asset by comparing the recoverable amount of the asset to its carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the statement of profit or loss and other comprehensive income.

Where it is not possible to estimate the recoverable amount of an individual asset, the Responsible Entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

(s) Comparative figures

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current year.

Note 4 Distributions to unitholders

Distributions paid and payable by the Scheme for the period are:

	2020		2019	
	\$	Cents/unit	\$	Cents/unit
Distributions paid during the period	2,332,864	6.01	1,171,603	6.05
Distributions payable at period end	267,292	0.69	133,774	0.69
	2,600,156	6.70	1,305,377	6.74

Note 5 Auditor's remuneration

During the period the following fees were paid or payable for services provided by the auditor of the Scheme, BDO Audit Pty Ltd:

	2020	2019
	\$	\$
<i>Audit and other assurance services</i>		
• Audit and review of the financial statements	32,400	28,159
• Audit of the compliance plan	4,600	3,000
Total remuneration for audit and other services	37,000	31,159

Note 6 Cash and cash equivalents

	2020	2019
	\$	\$
Cash at bank	6,568,372	2,044,726

Trilogy Industrial Property Trust
Notes to the financial statements
30 June 2020

Note 7 Trade and other receivables

	2020	2019
	\$	\$
<i>Current assets</i>		
Trade receivables	268,614	44,029
Other receivables	-	102,639
GST receivable	-	91,777
	<u>268,614</u>	<u>238,444</u>

	2020	2019
	\$	\$
<i>Non-current assets</i>		
Straight line rental asset	603,421	129,266
	<u>603,421</u>	<u>129,266</u>

(a) Impaired receivables

The Scheme assesses on a forward-looking basis the expected credit loss associated with its debt instruments carried at amortised cost and FVOCI. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

For trade receivables the Scheme applies the simplified approach permitted by AASB 9, which requires expected lifetime losses to be recognised from initial recognition to the receivables. Management has determined that the assessment of expected credit loss associated with trade receivables is immaterial.

(b) Past due but not impaired receivables

(i) Provision for impairment of receivables

The provision for impairment of receivables assessment requires a degree of estimation and judgement. The level of provision is assessed by taking into account the recent revenue billings, the ageing of receivables, historical collection rates and specific knowledge of the individual debtor financial position.

Note 8 Investment property - at cost

	2020	2019
	\$	\$
Investment property	55,794,345	28,837,906
Accumulated depreciation	(2,198,946)	(757,528)
	<u>53,595,399</u>	<u>28,080,378</u>

	2020	2019
	\$	\$
<i>At cost</i>		
Balance at beginning of period	27,929,474	11,837,890
Acquisition price	26,956,438	16,513,179
Additions	150,904	234,036
Depreciation expense	(1,441,417)	(655,631)
Balance at end of period	<u>53,595,399</u>	<u>27,929,474</u>

Trilogy Industrial Property Trust
Notes to the financial statements
30 June 2020

Note 8 Investment property - at cost (continued)

		2020	2019
		\$	\$
<i>By investment property</i>			
Property address	Acquisition Date		
33-41 Diesel Dr, Paget QLD	10/04/2018	9,867,374	9,872,149
11-21 Crichtons Rd, Paget QLD	10/04/2018	3,927,135	4,071,183
113-117 Bedford Street, Gillman SA	13/12/2018	13,676,698	13,986,142
11 Elysium Road, Carrara QLD	13/12/2019	12,563,015	-
9-17 Bosso Street, Paget QLD	20/12/2019	619,833	-
19-29 Bosso Street, Paget QLD	20/12/2019	12,941,344	-
		53,595,399	27,929,474

During the period the Scheme acquired a property located at 11 Elysium Road, Carrara for \$12,050,00 on 13 December 2019. Properties were also acquired at 9-17 and 19-29 Bosso St, Paget for \$600,000 and \$12,400,000 respectively, on 20 December 2019. The Scheme also began construction on the expansion of the property located at Diesel Drive, Mackay.

The Scheme's assets are pledged as security to the Westpac Banking Corporation (WBC) under a registered first mortgage. Included in the balance of investment property are assets over which a first mortgage has been granted as security over bank loans. The terms of the first mortgage preclude the asset being sold or being used as security for further mortgages without the permission of the first mortgage holder. The mortgage also requires that the building that forms part of the security is to be insured at all times.

The investment properties are leased to under long-term operating leases with rent payable monthly. Minimum lease payments receivable on lease of the investment property are as follows:

	2020	2019
	\$	\$
Not later than one year	4,382,403	2,145,756
Later than one year and not later than five years	12,896,046	7,121,692
Greater than five years	2,117,740	-
	19,396,189	9,267,448

Note 9 Trade and other payables

	2020	2019
	\$	\$
<i>Current</i>		
Trade payables	107,550	10,303
Other accruals	32,410	1,175,303
Lease incentives (i)	160,194	160,194
GST Payable	62,867	-
	363,021	1,345,800
<i>Non-Current</i>		
Lease incentives (i)	270,082	430,277
	270,082	430,277

(i) The vendor in relation to the Gillman settlement was required to bear the cost of the existing lease incentives. This amount has instead been deducted from funds required at settlement.

Trilogy Industrial Property Trust
Notes to the financial statements
30 June 2020

Note 10 Borrowings

	2020	2019
	\$	\$
<i>Secured loans</i>		
Commercial bill facility	24,486,221	11,060,726

The details of borrowings as at the reporting date are set out below:

Facility	Secured	Maturity date	2020		2019	
			Facility limit	Drawn balance	Facility limit	Drawn balance
			\$	\$	\$	\$
Loan facility (i)	Yes	10-Apr-22	24,526,899	24,526,899	11,109,000	11,109,000
Unamortised transaction costs (ii)				(40,678)		(48,274)
Total borrowings				24,486,221		11,060,726

(i) The Responsible Entity entered into a commercial bill facility with the WBC on 20 December 2019. The terms consist of: four-year maturity term and four interest components, being an initial interest rate of 0.89% p.a. (variable thereafter, based on the BBSY), a business loan margin rate of 1.63% p.a. (variable thereafter), and a fixed line fee of 0.80% p.a. (payable monthly).

As the finance facility has a variable interest rate its carrying value is a reasonable estimate of its fair value.

Refer Note 8 for details of security for this facility.

(ii) Deferred borrowing costs comprise all costs in relation to the establishment, arrangement and documentation of the debt facility. Such costs have been offset against the balance of the debt facility and are being amortised over the term of the facility.

Compliance with loan covenants

The Scheme has complied with the financial covenants of its borrowing facility during the period.

Note 11 Contributed equity

	2020		2019	
	Units	\$	Units	\$
Balance at beginning of period	19,355,000	19,355,000	11,555,000	11,555,000
Ordinary units issued	19,467,091	19,856,433	7,800,000	7,800,000
Ordinary units redeemed	-	-	-	-
Balance at end of period	38,822,091	39,211,433	19,355,000	19,355,000

Trilogy Industrial Property Trust
Notes to the financial statements
30 June 2020

Note 12 Net asset value per unit (non-IFRS disclosure)

	2020	2019
	\$	\$
Net assets	35,649,190	17,522,238
<i>Adjustments for:</i>		
Accumulated depreciation	2,198,946	757,529
Stamp duty, property title and legals	(2,388,822)	(844,870)
Unamortised equity raising, Scheme establishment and acquisition costs	3,802,207	1,855,592
Fair value increase (i)	922,626	-
Straight-line (asset)/liability adjustments	(603,421)	(129,266)
Adjusted net assets	<u>39,580,726</u>	<u>19,161,223</u>
Net asset value per unit (NAV) (ii)	\$ 1.02	\$ 0.99

(i) The fair value increase relates to the IMS expansion at Diesel Drive. The fair value increase is calculated as the value added to the Diesel Drive property less construction costs.

(ii) It is the policy of the Responsible Entity to exclude accumulated depreciation, derivative financial instruments, straight line rental asset/liability, stamp duty, property title fees, legal costs associated with the acquisition and unamortised equity raising and Scheme establishment and acquisition costs from the calculation of NAV.

When an external valuation is commissioned, the carrying value of the investment property (The scheme is required to obtain an external valuation within 3 years from the date of acquisition) will be deducted from the net asset value per unit calculation. The scheme will ascribe the value determined by the external valuer and will be included in the calculation. Should the Responsible Entity seek to sell the investment properties and wind-up the Scheme, the net assets of the Scheme will be adjusted to account for estimated selling and disposal costs, and performance fees (if applicable).

Note 13 Reconciliation of cash flows from operating activities

	2020	2019
	\$	\$
Profit/(loss) for the period attributable to unitholders	870,674	168,890
<i>Adjustments for:</i>		
Amortised borrowing costs	7,505	11,104
Depreciation	1,441,417	655,631
Settlement adjustments	-	(670,569)
<i>Change in operating assets and liabilities:</i>		
Increase in trade and other receivables	(504,322)	(328,425)
Increase in trade and other payables	(1,142,974)	1,714,852
Net cash provided by operating activities	<u>672,300</u>	<u>1,551,483</u>

Trilogy Industrial Property Trust
Notes to the financial statements
30 June 2020

Note 14 Related party transactions

(a) Responsible Entity

The Responsible Entity of Trilogy Industrial Property Trust is Trilogy Funds Management Limited ABN 59 080 383 679.

(b) Key management personnel

Responsible Entity

The Scheme does not employ personnel in its own right. However it is required to have an incorporated Responsible Entity to manage the activities of the Scheme. The Executive Directors of the Responsible Entity are key personnel of that entity and their names are Rodger I Bacon, John C Barry and Philip A Ryan. The Responsible Entity also has two Non-Executive Directors being Robert M Willcocks and Rohan C Butcher.

The Responsible Entity is entitled to a management fee which is calculated as a proportion of total gross assets of the Scheme.

No compensation is paid to the Directors of the Responsible Entity or to the key personnel of the Responsible Entity by the Scheme.

(c) Transactions with related parties

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

The following transactions occurred with related parties:

i. Transactions recorded in the statement of profit or loss and other comprehensive income

	2020	2019
<i>Expenses</i>	\$	\$
Management and administration fees (i)	607	5,313
Professional fees (i)	33,664	4,523
Compliance fees (ii)	2,396	709
Registry fees (ii)	21,550	19,200
Responsible Entity management fees (iii)	25,322	14,161
Asset origination fees (iv)	513,525	280,000
Scheme establishment fees (v)	286,751	196,150
	883,813	520,056

Trilogy Industrial Property Trust
Notes to the financial statements
30 June 2020

Note 14 Related party transactions (continued)

(c) Transactions with related parties

ii. Balances recorded in the statement of financial position

	2020	2019
	\$	\$
Trade and other payables (i)(ii)(iii)	32,822	1,760

(i) Reimbursement of costs incurred by the Responsible Entity and SPFM No. 2 Unit Trust (an entity associated with the Responsible Entity) on behalf of the Scheme.

(ii) A company associated with the Responsible Entity provides registry services to the Responsible Entity, who in turn provides these services to the Scheme for which it levies a fee.

(iii) The Responsible Entity is entitled to a management fee of 0.50% p.a. (plus GST) of the gross asset value of the Scheme.

(iv) The Responsible Entity is entitled to an Asset Origination Fee of 2.00% (plus GST) of the investment property purchase price, pursuant to the PDS.

(v) Costs incurred in carrying out the capital raising process and subsequent acquisition of the investment property were initially borne by SPFM No. 2 Unit Trust and subsequently repaid by the Scheme in accordance with the PDS.

(d) Related party investments held by the Scheme

The Scheme has no investment in the Responsible Entity or its associates (2019: nil).

(e) Units in the Scheme held by other related parties

Units held by the Responsible Entity

The Responsible Entity does not hold any interest in the Scheme as at 30 June 2020 (2019: nil).

Units held by Director related entities

The following entities associated with Directors of the Responsible Entity hold units in the Scheme:

Entity	Unitholding \$	Interest held %	Units issued No.	Units redeemed No.	Distribution paid and/or payable \$
2020					
Aimwin Pty Ltd SF*	10,000	0.0003	10,000	-	816
Bacon Executive SF*	16,851	0.0004	16,851	-	1,375
	26,851	0.0007	26,851	-	2,191
2019					
Aimwin Pty Ltd SF*	10,000	0.0005	10,000	-	836
Bacon Executive SF*	16,851	0.0009	16,851	-	1,409
	26,851	0.0014	26,851	-	2,245

* Superannuation fund

Trilogy Industrial Property Trust
Notes to the financial statements
30 June 2020

Note 14 Related party transactions (continued)

(f) Key management personnel loan disclosures

The Scheme has not made, guaranteed or secured, directly or indirectly, any loans to the key management personnel or their personally related entities at any time during the reporting period.

(g) Other transactions within the Scheme

Apart from those details disclosed in this note, no Director has entered into a material contract with the Scheme from inception to the end of the period and there were no material contracts involving Directors' interests subsisting at period end.

Note 15 Financial risk management

Overview

The Scheme's assets principally consist of investment property. It holds these investment assets at the discretion of the Responsible Entity in accordance with the Scheme's constitution and PDS.

Specific financial risk exposures and management

The main risks the Scheme is exposed to through its financial instruments are credit risk, liquidity risk, and market risk relating to interest rate risk.

The nature and extent of the financial instruments employed by the Scheme are discussed below. This note presents information about the Scheme's exposure to each of the above risks, the Scheme's objectives, policies and processes for measuring and managing risk.

The Board of Directors of the Responsible Entity has overall responsibility for the establishment and oversight of the Scheme's risk management framework. With the onset of the COVID-19 pandemic, additional resources and time has been dedicated to monitoring any adverse potential impacts. Regular discussion with property managers, tenants and loan providers are undertaken accordingly.

The Board is responsible for developing and monitoring the Scheme's risk management policies. The Responsible Entity's risk management policies are established to identify and analyse the risks faced by the Scheme, including those risks managed by the Responsible Entity, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Scheme's activities.

The Responsible Entity's Compliance Committee and its Audit Committee oversees how management monitors compliance with the Scheme's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Scheme.

Trilogy Industrial Property Trust
Notes to the financial statements
30 June 2020

Note 15 Financial risk management (continued)

(a) Credit risk

Credit risk is the risk that a counterparty to a financial instrument will fail to discharge an obligation or commitment that it has entered into with the Scheme and cause a loss. The Responsible Entity manages the exposure to credit risk on an ongoing basis.

The carrying amount of the Scheme's financial assets represents the maximum credit exposure. The Scheme's maximum exposure to credit risk at the reporting date is as follows:

	Note	2020	2019
		\$	\$
Financial assets			
Cash and cash equivalents	6	6,568,372	2,044,726
Trade and other receivables	7	268,614	238,444
Total financial assets		6,836,986	2,283,171

This risk is minimised by regularly reviewing the Scheme's trade and other receivables. The ageing of trade receivables at the reporting date are all current with no amounts past due or impaired.

(b) Liquidity risk

Liquidity risk arises from the possibility that the Scheme might encounter difficulty in settling its debts or otherwise meeting its obligations related to financial liabilities. The Responsible Entity manages this risk through the following mechanisms:

- preparing forward-looking cash flow analysis in relation to its operational, investing and financing
- monitoring undrawn credit facilities;
- maintaining a reputable credit profile;
- managing credit risk related to financial assets;
- only investing surplus cash with major financial institutions; and
- comparing the maturity profile of financial liabilities with the realisation profile of financial assets.

The timing of cash flows presented in the table below to settle financial liabilities reflect the earliest contractual settlement dates and do not reflect management's expectations that banking facilities will be rolled forward.

The tables below reflect an undiscounted contractual maturity analysis for financial liabilities.

	Carrying amount	Contract cash flows	< 1 month	1-3 months	3-12 months	> 12 months
	\$	\$	\$	\$	\$	\$
2020						
Financial liabilities						
Distributions payable	267,292	267,292	267,292	-	-	-
Trade and other payables	633,103	633,103	216,176	26,699	120,146	270,082
Commercial bill facility*	24,486,221	25,444,069	45,752	90,029	402,916	24,905,372
	25,386,616	26,344,463	529,220	116,728	523,062	25,175,454

Trilogy Industrial Property Trust
Notes to the financial statements
30 June 2020

Note 15 Financial risk management (continued)

(b) Liquidity risk (continued)

	Carrying amount	Contract cash flows	< 1 month	1-3 months	3-12 months	> 12 months
	\$	\$	\$	\$	\$	\$
2019						
Financial liabilities						
Distributions payable	133,774	133,774	133,774	-	-	-
Trade and other payables	1,345,800	1,345,800	1,345,800	-	-	-
Commercial bill facility*	11,109,000	12,458,987	41,231	81,132	364,430	11,972,194
	12,588,574	13,938,561	1,520,805	81,132	364,430	11,972,194

*Variable rates apply to this facility, therefore forecast contractual cash flows are an estimate only.

(c) Capital management

The Scheme's capital management strategy seeks to maximise unitholder value through optimising the level and use of capital resources and the mix of debt funding.

The Scheme's capital management objectives aim to:

- ensure that the Scheme complies with capital and distribution requirements of its constitution and PDS;
- ensure sufficient capital resources to support the Scheme's operational requirements;
- continue to support the Scheme's credit worthiness; and
- safeguard the Scheme's ability to continue as a going concern.

In a stable economic environment the Scheme is generally able to alter its capital mix by:

- adjusting the amount of distributions paid to members; and
- selling assets to reduce borrowings.

The Scheme protects its equity in property assets by taking out insurance cover with credit worthy insurers.

The Scheme monitors capital on the basis of the gearing ratio. The ratio is calculated as net debt divided by adjusted assets. Net debt is calculated as total borrowings less cash and cash equivalents. Adjusted assets are calculated as total assets less cash and cash equivalents. The gearing ratio as at 30 June 2020 and 30 June 2019 were as follows:

	Note	2020 \$	2019 \$
Total borrowings	10	24,486,221	11,060,726
Less: cash and cash equivalents	6	(6,568,372)	(2,044,726)
Net debt		17,917,849	9,016,000
Total assets		61,035,806	30,492,815
Less: cash and cash equivalents	6	(6,568,372)	(2,044,726)
Adjusted assets		54,467,434	28,448,089
Gearing ratio		33%	32%

The Scheme's gearing ratio is considered medium.

Trilogy Industrial Property Trust
Notes to the financial statements
30 June 2020

Note 15 Financial risk management (continued)

(d) Market risk

Market risk is the risk that changes in market prices, such as interest rates, will affect the Scheme's income or the value of its holdings of financial instruments. Market risk embodies the potential for both loss and gains. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk.

i. Interest rate risk

The Scheme's commercial bill facility is subject to a variable interest rates (refer to note 10 for details). The following table indicates the impact on how profit and equity values reported at the end of the financial year would have been affected by a 1.00% increase/decrease in interest rates during the year on the facility.

	Profit / (loss) \$	Unitholder funds \$
2020		
Commercial bill facility		
+1.00% in interest rates	(195,200)	(195,200)
-1.00% in interest rates	195,200	195,200
2019		
Commercial bill facility		
+1.00% in interest rates	(72,642)	(72,642)
-1.00% in interest rates	72,642	72,642

Exposure to interest rate risk on the Scheme's commercial bill facility is limited as the variable interest rate of the facility is fixed for five years and the line fee is fixed for three years. Any fair value movements in the Scheme's interest rate swap derivative as a result of underlying interest rate changes and other market factors are non-cash movements that do not impact the operations of the Scheme.

ii. Other market risk

The Scheme is not exposed to other material market risk on its financial assets and liabilities.

(e) Fair value estimation

The carrying values approximate the fair value of the Scheme's financial assets and liabilities.

Note 16 Custodian of the Scheme

The Scheme's custodian is The Trust Company Limited. The custodian holds title to the assets of the Scheme in its name on behalf of the Scheme. The total value of assets held by the custodian at cost as at 30 June 2020 totals \$61,035,806 (2019: \$30,492,815).

The custodian is entitled to an annual administration fee of \$15,000 (plus GST) (2019: \$15,000).

The relationship between the custodian and Responsible Entity is set out in the Custodial Agreement.

Note 17 Litigation and contingent liabilities

There are no contingent liabilities or contingent assets at 30 June 2020 (2019: nil).

Trilogy Industrial Property Trust
Notes to the financial statements
30 June 2020

Note 18 Events subsequent to reporting date

In September 2020 a PDS was issued for the acquisition of a new property located at 37 Gravel Pit Road, Darra QLD. Due diligence and settlement of the property is anticipated to occur in October 2020. The purchase price is \$11,880,000, with the PDS stating the intention to raise \$18,155,000 from investors based on a \$1.02 unit price, with no additional bank debt being raised.

The \$18,155,000 has since been successfully raised in full. Including existing cash held by the Scheme, the Responsible Entity may consider investing up to a maximum of 15% of any excess funds above those required for the settlement of the new property into other registered managed investment schemes operated by the Responsible Entity, being Trilogy Monthly Income Trust (TMIT) and Trilogy Enhanced Income Fund (TEIF). These investments would not be a long term strategy, with the capital being available to deploy for potential new property acquisitions.

Other than the items noted above, there has not arisen in the interval between the end of the financial period and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the Responsible Entity, to affect significantly the operations of the Scheme, the results of those operations, or the state of affairs of the Scheme, in future financial years.

Trilogy Industrial Property Trust
Directors' declaration

In the opinion of the Directors of Trilogy Funds Management Limited (Responsible Entity), the Responsible Entity of Trilogy Industrial Property Trust (Scheme):

- (a) The financial statements and notes, as set out on pages 6 to 25 are in accordance with the Corporations Act 2001, including:
 - (i) giving a true and fair view of the Scheme's financial position as at 30 June 2020 and of its performance, for the financial year ended on that date; and
 - (ii) complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Regulations 2001;
- (b) the financial report also complies with International Financial Reporting Standards as disclosed in Note 2; and
- (b) There are reasonable grounds to believe that the Scheme will be able to pay its debts as and when they

Signed in accordance with a resolution of the Board of Directors of the Responsible Entity.



Philip A Ryan
Executive Director

28 October 2020
Brisbane



Rodger I Bacon
Executive Deputy Chairman

28 October 2020
Brisbane

INDEPENDENT AUDITOR'S REPORT

To the unitholders of Trilogy Industrial Property Trust

Report on the Audit of the Financial Report

Opinion

We have audited the financial report of Trilogy Industrial Property Trust (the Registered Scheme), which comprises the statement of financial position as at 30 June 2020, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows for the year then ended, and notes to the financial report, including a summary of significant accounting policies, and the directors' declaration.

In our opinion the accompanying financial report of Trilogy Industrial Property Trust, is in accordance with the *Corporations Act 2001*, including:

- (i) Giving a true and fair view of the Company's financial position as at 30 June 2020 and of its financial performance for the year ended on that date; and
- (ii) Complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the Financial Report* section of our report. We are independent of the Company in accordance with the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other information

The directors of Trilogy Funds Management Limited, as Responsible Entity of Trilogy Industrial Property Trust, are responsible for the other information. The other information obtained at the date of this auditor's report is information included in the Directors report, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the directors for the Financial Report

The directors of Trilogy Funds Management Limited, as responsible entity of Trilogy Industrial Property Trust, are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the Financial Report

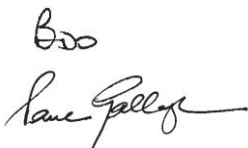
Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website (<http://www.auasb.gov.au/Home.aspx>) at:

http://www.auasb.gov.au/auditors_responsibilities/ar4.pdf

This description forms part of our auditor's report.

BDO Audit Pty Ltd



P A Gallagher
Director

Brisbane, 28 October 2020

Find out more

Start a conversation with us today.

Call 1800 230 099 or email investorrelations@trilogyfunds.com.au

TRILOGYFUNDS.COM.AU

BRISBANE

(Registered Office)

Level 23
10 Eagle Street
Brisbane Qld 4000

GPO Box 1648
Brisbane Qld 4001

SYDNEY

Level 13
56 Pitt Street
Sydney NSW 2000

MELBOURNE

Level 2, Riverside Quay
Southbank Blvd
Melbourne VIC 3006

P 1800 230 099
(within Australia)

or +61 7 3039 2828

F +61 7 3039 2829

E investorrelations@trilogyfunds.com.au

TRILOGY FUNDS MANAGEMENT LIMITED

ACN 080 383 679

ABN 59 080 383 679

AFSL 261425