

Investment Strategy

Lotus Superannuation Fund

Background:

The investment strategy outlined below represents an expansion and clarification of the Investment Strategy agreed at the formation of Lotus Superannuation Fund. This Investment Strategy replaces the Investment Strategy document dated 01 July 2014.

Objectives:

The objective of the fund is to:

- Provide superannuation benefits to members and their dependants to meet their retirement needs.
- Ensure that appropriate mixes of investments are held by the fund to support these needs
- Ensure the fund has sufficient liquidity at all times to meet all commitments
- Maximise the tax effectiveness of fund investments thereby delivering the best long term after tax return for members.

The Investment objective of the trustee is to aim to achieve real medium to longer-term growth. In recognition of the 2016 year investment time frame of members the fund will have a high proportion of growth assets in the portfolio.

Investment Choice:

The Trustees have determined the fund's investments may include but not be limited to all or one of the following:

- Direct equities, stocks and derivatives including participation in dividend reinvestment programs and right issues, including the use of geared instalment warrants:
- Property trusts and associated investments:
- Managed investments and associated products:
- Direct residential, industrial and commercial property investment [including geared property investments purchased using allowable limited recourse borrowing arrangements]:
- Deposits and investments with banks and other financial institution securities including Term Deposits, Debentures, Secured and Unsecured Notes and Bonds:
- Any other investment that the trustees may feel prudent to achieve the objective of the fund.

The Trustee may from time to time decide to seek professional advice from Accountants, Solicitors or Financial Planners in the formulation or implementation of this or any future investment strategy.

In formulating this strategy the trustee has taken into consideration relevant features of the various investments in accordance with both the fund's objectives and appropriate legislation.

In drafting this investment strategy, the trustee has taken into account all of the circumstances of the fund, including:

- the risks and likely return associated with each investment;
- the range and diversity of investments held by the fund;
- any risks coming from limited diversification;
- the liquidity of the fund's investments;
- the ages and preferences of its members;
- expected cash flow requirements; and
- the ability of the fund to meet its existing and prospective liabilities such as paying benefits to its members.

Policies:

The policies adopted by the Trustee in order to achieve these objectives are:

- Regular monitoring of the performance of the fund's investments, the overall investment mix and the expected cash flow requirements of the fund.
- Re-balancing the fund's investment portfolio due to changes in market conditions through asset sales and new investments as appropriate.

The Trustee will aim to follow the investment strategy, however, the trustee will at all times reserve the right to change the investment mix depending on the market situation and opportunities available to better meet the objectives of the fund.

A copy of the Investment Strategy of the fund will be available to members of the fund on request.

Risk profile and risk tolerance:

The Fund has a short/medium time horizon. The Member wishes to have a conservative asset allocation thereby limiting volatility of returns. The member has existing equity and property investments outside superannuation and is familiar with the variability of both returns and capital values which are associated with such investments.

Member understands

- the trade-off between investment risk and long term capital and income growth and have indicated capital preservation is a priority
- Investment risk is borne by the member, as fluctuations in investment returns will affect the level of benefits available to member.

Insurance:

The Trustee has considered whether the Fund should hold a contract of insurance for its member and concluded that:

- Additional insurance is not appropriate as the member is at an age such that insurance is not available on a cost effective basis

- Additional insurance is not deemed appropriate as the member has significant assets inside and outside superannuation with no significant outstanding liabilities

Liquidity:

The Member of the Lotus Superannuation Fund is aged 61 and has significant assets outside of superannuation. At the present time neither expects to access their superannuation prior to age [65]. Accordingly there is no anticipated benefit payment in the next 5 years. Cash in excess of anticipated liquidity requirement will be invested in accordance with the Fund's investment strategy.

Asset Allocation:

The targeted asset allocation will recognise the need to have a diversified asset mix, however, given the long term investment horizon of the member (of up to 15 years until life expectancy) and significant assets outside of superannuation, the allocation will have a capital preservation asset bias and be focused on preserving capital/ensuring capital stability.

The Trustee recognises the higher risk in investing predominantly in growth assets and the volatility associated with shares and property. The volatility will be compensated by the prospect of achieving higher returns and growth in the longer term. In order to minimise this risk Trustee will consider investing in different industries and sectors where possible.

The final targeted asset allocation will be in the following ranges:

Note : whilst a table with numeric asset allocation ranges or target is not a legislative requirements it is a simple and clear way for the Trustee to describe the fund's investment objectives. In the table below the "Long term range" allows for normal market fluctuations and periods when the fund may have limited exposure to a particular asset class. The "Current target" provides an indication of the fund's planned investment allocation over the next 6-12 month period. In the absence of some form of table with indicative asset allocation ranges we (as auditors) would look for a broad statement as to preferred asset classes and mix eg. *"The fund will have a strong bias towards a diversified mix of listed Australian shares paying fully franked dividends with \$xx cash held to meet liquidity requirements in both cash accounts and term deposits"*.

Growth Assets	Long term range	Current target
• Australian listed equities	0%-0% eg 40-60%	0%
• International listed equities	0%-0%	0%
• Australian listed property	0%-0%	0%
• [Direct Property]	0%-0%	0%
• [Collectables]	0%-0%	0%
Defensive assets		
• Cash and term deposits	0%-0% eg 40-60%	90%
• [Australian cash and bond funds]	0%-0%	10%
• [International cash and bond funds]	0%-0%	0%
• [Bullion]	0%-0%	0%
		100%

All Trustees/Directors of the Trustee Company to sign

Signed & dated



[Trustee/Director of Trustee Company]

[Trustee/Director of Trustee Company]