Investment strategy of The Saa Super Fund

This investment strategy has been formulated in accordance with the requirements of Subsection 52 (2)(f) of the SIS Act and SIS Reg 4.09, taking into consideration the whole of the circumstances of the fund, including but not limited to, the following:

- > The risk and return of the investments having regard to the objectives and cash flow requirements
- > Composition of the investments and the extent to which they are diverse and the risk from inadequate diversification
- > Liquidity of investments having regard to cash flow
- > The ability of the fund to discharge existing and prospective liabilities
- > Whether the fund should hold a contract of insurance that provides insurance cover for members of the fund

Fund circumstances

Members and their age: 40 (Zahid) and 40 (Yasmin)

Projected time horizon: 20 years +

Contributions inflow: \$8,075

Liquidity requirement (short term and long term): N/A

Outstanding liabilities: \$195k personal/business debts. No SMSF debts

Member specific circumstances

Examples of member specific circumstances

> The members are high income earners and will make the maximum concessional contributions to superannuation each year to maximise retirement savings in their long time-frame.

Investment objectives

It is the intention of the Trustees that the combined assets of the fund, other than the cash held for liquidity purposes, will produce a total return at least in line with the rate of inflation, as measured by the consumer price index, plus 5% per cent over the longer term. Long term is defined as a period greater than five years.

Trustee considerations

Risk and return

In the formulation of the investment strategy, the trustee has taken into consideration the specific risks including market risk, legislative risk, liquidity risk and inflation risk that may affect the fund.

Currently market risk is higher than inflation risk as many economies are experiencing little or no growth. However this may change overtime as the world economic downturn stabilises.

The Trustee understands that while fixed interest investments may achieve capital preservation, it may lead to capital erosion if the returns fall below inflation level. On the other hand, higher growth investments may be volatile to market movements and downturns as the economy goes through cycles.

In the measurement of risks, it is considered that the members' risk tolerance level is high/ low/ moderate. Accordingly, it is considered that the asset allocation should be weighted to higher levels of equities / fixed interests/ balanced investments.

Diversification

The Trustee recognises that diversification and identification of quality investments are the keys to mitigating the risk of volatilities in market conditions.

Consideration is given to investments of the portfolio being diversified between asset classes/ as well as international and Australian investments. The Trustee considers that a combination of fixed interest investments (for capital protection), equities (for long term growth) and managed investments (to diversify between fund managers) should be used.

The asset allocation used in this investment strategy has been devised taken into consideration the risk profile and needs of the members. It should be able to control downside risk in market conditions while going for returns above inflation as stated in the objectives.

Liquidity and cash flow requirements

The fund's short term and long term cash flow requirements are:

Long Term – pension payment requirements which will commence no earlier than 30years. This will be met by investing in income producing assets that pay income to the fund which can in turn be distributed to members as pension payments.

Short Term – no short term liquidity measures are required.

Ability of fund to discharge existing and prospective liabilities

The trustees will ensure that sufficient cash is maintained to enable the fund to meet its liabilities including income tax, expenses and other payments as they fall due.

The investment strategy

- 1. The fund may invest in cash, fixed interest investments, shares listed on the Australian stock exchange or an international exchange, managed investments and property including both direct property and listed property trusts.
- 2. The trustees have decided that the investment objectives of the fund will be satisfied by the following assets allocation:

Asset class	Asset allocation
Cash	0-100%
Fixed interest	0-100%
Australian shares	0-100%
International shares	0-100%
Listed trusts	0-100%
Property	0-100%
Other	0-100%

The Trustee recognises that market fluctuations may sometimes cause the asset allocation to go over or under the stated percentages temporarily.

- 3. The trustee also acknowledges that short term volatility may cause negative results in some periods and this has been taken into consideration in the formulation of the investment strategy.
- 4. The trustee may vary investment exposures where necessary depending on additional contributions, withdrawals, market fluctuations and any other relevant factors considered by the trustee.
- 5. The investment strategy will be revised and reviewed regularly or as necessitated by changes in market conditions or in the personal circumstances of the members.

Signed:

Date:

Signed:

Trustee name: Zahid Ali

Trustee name: Yasmin Ali

Date: