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MR JOHN CRICHTON LYON & MR TIMOTHY DAVID LYON <LYON SUPER FUND A/C> 40 HARDINGE STREET BEAUMARIS VIC 3193

### **NEED ASSISTANCE?**



shareholder.anz.com anzshareregistry@computershare.com.au



Computershare Investor Services Pty Limited GPO Box 2975 Melbourne Victoria 3001 Australia



1800 113 399 (within Australia) 0800 174 007 (within New Zealand) +61 3 9415 4010 (outside Australia)

Securityholder Reference Number (SRN)

#### 10013121672

Share Class

Ordinary

Record Date
Payment Date

14 May 2019 1 July 2019

Payment in Australian dollars

### **DIVIDEND ADVICE**

The details of your Interim Dividend of A\$0.80 per share for the half year ended 31 March 2019 are set out below.

NUMBER OF<br/>SHARESFRANKED<br/>AMOUNTNET<br/>AMOUNTFRANKING<br/>CREDITNZ IMPUTATION<br/>CREDIT7,173A\$5,738.40A\$5,738.40A\$2,459.31NZ\$645.57

The dividend is 100% franked at the Australian company tax rate of 30%.

A NZ Imputation Credit has been attached to the above dividend. For NZ taxpayers, your NZ gross income will include the aggregate of the Net Amount and the NZ Imputation Credit which should be included in your income tax return.

Shareholders should obtain their own professional advice on the tax implications of the dividend and retain this document to assist in tax return preparation.

# This payment represents a residual balance held in your Dividend Reinvestment Plan account. This amount is the balance of a previous dividend which was not reinvested.

#### **PAYMENT INSTRUCTIONS**



### **COMMONWEALTH BANK OF AUSTRALIA**

BSB:

062-922

Account number:

10122230

Payment reference:

432675

**PAYMENT AMOUNT:** 

A\$5,738.40

RETURN OF DRP RESIDUAL#:

A\$20.31

If payment cannot be made to the above account, you will be notified and your entitlement will be held pending receipt of updated direct credit instructions.



31 October 2019

Full Year Results announced



## CHAIRMAN'S REPORT

### A message from David Gonski AC

I am pleased to enclose with this Shareholder Update the advice that your 2019 Interim Dividend payment is 80 cents per share fully franked.

This half we recorded a balanced result with a statutory profit for the six months ending 31 March 2019 of \$3.17 billion, down 5% on the prior comparable period. Cash Profit for our continuing operations over the same period was up 2% to \$3.56 billion, with the difference largely attributable to the impact of economic hedges and the results of our discontinued businesses.

Return on Equity increased slightly to 12.0% and Cash Earnings per share was up 5%. This was driven by our actions to reduce shares on issue through our \$3 billion buy-back that was completed in March 2019.

Our interim dividend this year will see \$2.27 billion paid to shareholders and we have maintained a tier-one capital ratio comfortably above the Australian Prudential Regulation Authority's 'unquestionably strong' benchmark.

While the banking sector in Australia is experiencing strong headwinds, the progress made to simplify our business and strengthen our balance sheet has helped deliver a solid outcome for customers and shareholders.

Costs have remained an intense focus with absolute expenses down for another half. In fact, since we started on our simplification journey three years ago, we have reduced costs by \$300 million per annum while also absorbing more than \$550 million in inflation.

We have taken a conservative approach to capital management and what we have not been able to use for business initiatives has been returned to shareholders.

Credit conditions for this half remained favourable with the total provision charge down 4% from the same period last year to \$393 million. This is due to both a benign economic environment and deliberate steps taken over recent years to improve the composition of our loan book, particularly in Institutional Banking.

Turning to the performance of our divisions, our business in Australia found the conditions tough with demand for home loans slowing further during the half.

This was compounded by our prudent decision to step back from certain parts of the market as well as temporary operational issues in implementing our new risk settings.

We have taken steps to improve momentum in Australia through initiatives such as the introduction of a single home loan origination system for all our channels and increasing the number of loan assessors.

Institutional had a good half and is providing consistent and diversified returns for the group, given our exposure to the faster growing markets of Asia. Pleasingly we retained our leading market position in Australia and New Zealand as well as our number one ranking for overall relationship quality in Asia.

New Zealand had a good result, however there will be challenges ahead with slowing housing demand, increased competition and the potential for increased capital requirements for all New Zealand banks.

While the impact of these proposed capital changes won't be known until later in the year, we are in a better position manage any change given the transformation of our business in recent years.

Of course this half also marked the conclusion of the Royal Commission into Misconduct in the Banking, Superannuation and Financial Services Industry.

The commission, including its final recommendations, caused everybody at the bank, including myself, to reflect on how we can ensure the failures that impacted our customers never occur again.

As you may be aware, we responded within weeks of the final report with the first phase of our response with a range of key initiatives that will improve the way we engage with our customers. We will continue to publicly report on our progress twice yearly.

I can assure all shareholders that we are not treating this as a compliance exercise and we are responding to both the recommendations and the spirit of the final report.

We are working hard to earn the trust of the community. This will take time and considerable resources. However, will be in the best interests of all our stakeholders and in particular our shareholders.

DAVID GONSKI AC CHAIRMAN

## 2019 HALF YEAR HIGHLIGHTS

**▲** 2.0%

\$3,564 million

(Continuing operations)

1H18

\$3,493 million

flat

80 cents DIVIDEND PER SHARE

1H18

80 cents

**▲** 5.0%

124.8 cents

CASH EARNINGS PER ORDINARY SHARE (Continuing operations)

1H18

119.4 cents

Note:

All financials are on a Cash Profit Continuing Operations basis with growth rates compared to First Half 2018 unless otherwise stated. Cash Profit Continuing Operations excludes non-core items from Statutory Profit and excludes the financial results of the Wealth Australia businesses being divested and associated Group reclassification and consolidation impacts.





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### Update your information:

Online:

www.computershare.com

By Mail:

Computershare Investor Services Pty Limited GPO Box 2975 Melbourne Victoria 3001 Australia

**Enquiries:** 

(within Australia) 1800 113 399 (international) 61 3 9415 4010 Facsimile 61 3 9473 2500

Securityholder Reference Number (SRN)

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For your security keep your SRN/HIN confidential

Confirming your plan registration details as at 30 April 2019

We recently received a request to change plan details on your holding. The purpose of this advice is to confirm these changes have been made.

Your new plan details

We have changed plan details on your holding for the following plan/s:

**Class of Security** 

DPN1

Plan Description

DRP - ORDINARY SHARES ONLY

**Participation** Withdrawn

Your banking details

We have the following information recorded:

**BSB Number:** 

062-922

Financial Institution:

COMMONWEALTH BANK OF AUSTRALIA

Account Number:

10122230

Is your information correct?

If the above information is incorrect, please advise us immediately. It is important to keep your banking details up to date, even if you are a DRP participant.

How to provide us with amended details

Generally, most changes can be made via our website at www.investorcentre.com. Where this is not possible, alternatives have been provided. If you don't have access to the internet, you can choose one of the contact options shown above.

Other important information about your holding

Tax File Number (TFN) / Australian Business Number (ABN) We have recorded your TFN and/or ABN.

### The new Investor Centre is here.

With a new look, more features and enhanced security, it's the latest in online investor management tools. Watch an overview video and learn more by visiting www.investorcentre.com/newic





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Securityholder Reference Number (SRN)

### 10013121672

Share Class Record Date **DRP Election Date Allocation Date** 

Ordinary 13 November 2018 14 November 2018 18 December 2018

### **DIVIDEND REINVESTMENT PLAN (DRP) ADVICE**

DRP transaction details relating to ANZ's Final Dividend of A\$0.80 per share for the year ended 30 September 2018 are set out below.

PARTICIPATING	FRANKED	FRANKING	NZ IMPUTATION	DIVIDEND
SHARES	AMOUNT	CREDIT	CREDIT	AMOUNT
6,959	A\$5,567.20	A\$2,385.94	NZ\$695.90	A\$5,567.20

Credit balance brought forward in your DRP account:

Total available for reinvestment:

Amount applied to the allocation of 214 shares at A\$26.03 each: A\$5,570.42

> Credit balance carried forward in your DRP account: A\$20.31

The dividend is 100% franked at the Australian company tax rate of 30%.

A NZ Imputation Credit has been attached to the above dividend. For NZ taxpayers, your NZ gross income will include the aggregate of the Dividend Amount and the NZ Imputation Credit which should be included in your income tax return.

Shareholders should obtain their own professional advice on the tax implications of the dividend and retain this document to assist in tax return preparation.

### SHAREHOLDING

A\$23.53

A\$5,590.73

Number of shares held: **New DRP shares:** 

6.959 214

**SHARES NOW HELD:** 

7,173

#### ISSUER SPONSORED HOLDING STATEMENT

DATE	TRANSACTION TYPE	TRANSACTION REFERENCE	QUANTITY ON	QUANTITY OFF	REGISTRY REFERENCE	HOLDING BALANCE
18 December 2018	DRP	Allogation	214		Opening Balance	6,959
18 December 2018	DRP	Allocation	214		Closing Balance	7,173

The above Holding Balances may not reflect shares purchased/sold between the Record Date and previous statement date. Neither ANZ nor Computershare will be liable for losses incurred by any person who relies on the Holding Balance without making their own adjustments for any recent transactions.



To update your shareholder information in a fast, secure and environmentally friendly way visit anz.com/easyupdate.







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Securityholder Reference Number (SRN)

#### 10013121672

Share Class Record Date **DRP Election Date** 

Ordinary 15 May 2018 16 May 2018

Allocation Date

2 July 2018

## **DIVIDEND REINVESTMENT PLAN (DRP) ADVICE**

DRP transaction details relating to ANZ's Interim Dividend of A\$0.80 per share for the half year ended 31 March 2018 are set out below.

**PARTICIPATING SHARES** 

6,764

**FRANKED AMOUNT** 

A\$5,411.20

FRANKING **CREDIT**  **NZ IMPUTATION** CREDIT

**DIVIDEND AMOUNT** 

A\$2,319.09

NZ\$608.76

A\$5,411.20

A\$25.53

A\$23.53

Credit balance brought forward in your DRP account:

Amount applied to the allocation of 195 shares at A\$27.76 each:

Credit balance carried forward in your DRP account:

Total available for reinvestment:

A\$5,436.73 A\$5,413.20

The dividend is 100% franked at the Australian company tax rate of 30%.

A NZ Imputation Credit has been attached to the above dividend. For NZ taxpayers, your NZ gross income will include the aggregate of the Dividend Amount and the NZ Imputation Credit which should be included in your income tax return.

Shareholders should obtain their own professional advice on the tax implications of the dividend and retain this document to assist in tax return preparation.

### SHAREHOLDING



Number of shares held: New DRP shares:

6,764 195

**SHARES NOW HELD:** 

6.959

### ISSUER SPONSORED HOLDING STATEMENT

**TRANSACTION** 

TRANSACTION REFERENCE QUANTITY ON QUANTITY OFF

REGISTRY REFERENCE HOLDING BALANCE

2 July 2018

DRP

Allocation

195

Closing Balance

**Opening Balance** 

6,764

The above Holding Balances may not reflect shares purchased/sold between the Record Date and previous statement date. Neither ANZ nor Computershare will be liable for losses incurred by any person who relies on the Holding Balance without making their own adjustments for any recent transactions.



31 October 2018

Full Year Results announced



# CHAIRMAN'S REPORT

### A message from David Gonski AC

I am pleased to enclose with this Shareholder Update the advice of your 2018 Interim Dividend payment of 80 cents per share fully franked.

We posted a solid result with statutory profit for the six months ending 31 March 2018 up 14% to \$3.32 billion, compared with the first half of 2017. Cash Profit on a continuing basis - providing a better comparison of our ongoing businesses - was up 4% to \$3.49 billion.

The payout ratio of our interim dividend is broadly in-line with our preferred payout range of 60-65% of cash profit, while also maintaining a tier-one capital position above the Australian Prudential Regulation Authority's 'unquestionably strong' benchmark well ahead of the 2020 implementation.

I'm pleased with the progress we have made in building a simpler, better capitalised, better balanced bank despite the continued headwinds impacting the sector.

As we promised, we have continued to simplify our business. During the half we announced the sale of both our Australian Pensions and Investments and Life Insurance businesses to IOOF and Zurich respectively. We also completed the sale of our minority stake in Shanghai Rural Commercial Bank and announced the sale of our share in the Philippines based Metrobank Card Corporation joint venture.

A particular highlight was completing the complex separation of six retail and wealth businesses in Asia on time and under budget. The successful transfer of these assets allows us to further increase our focus on our institutional business in Asia, where we remain a top-four corporate bank.

The progress of our transformation combined with our peer leading capital position meant we were also able to return surplus capital to shareholders with the purchase of more than 40 million shares on-market during the half.

We continued our disciplined approach in the way we manage costs and allocate shareholders' funds with expenses down for the fourth consecutive half. Return on Equity of our continuing business increased 32 basis points to 11.9%, while earnings-per-share grew 4% versus a year ago.

Our retail markets in Australia and New Zealand continued to perform well with both lending and deposits in our targeted segments growing strongly. In Australia we launched a new mobile banking app that is currently the top rated app in the Australian Apple store and attracting over 15,000 new users each day.

In New Zealand the introduction of home loan coaches helped grow our home lending by 5%, while we maintained market leadership across our key products.

The difficult trading conditions impacting institutional banking globally persisted during the half and we continuto rebalance our portfolio by focusing on customers that value our differentiated international network. This will see returns in institutional banking continue to improve.

The credit environment remains benign with our total provision charge of \$408 million, down from \$720 million the previous year. This has been driven by both positive macro-economic factors impacting the sector as well as the strategic changes made to improve the composition of our loan portfolio.

Looking ahead, we expect the difficult trading conditions to continue into the foreseeable future and this reinforces our strategy to simplify our business remains appropriate for the times. Moreover I'm confident we have an executive team in place, led by our Chief Executive Officer Shayne Elliott, with the necessary experience to manage our business into the future.

Finally, the Royal Commission into the Banking, Superannuation and Financial Services Industry is rightly having a significant impact on the sector. We have engaged with the Commission in an open and constructive manne and we will continue to support its work as well as making the meaningful changes the community, our customers and our shareholders expect. It is in all of our interests.

DAVID GONSKI AC CHAIRMAN

# 2018 HALF YEAR HIGHLIGHTS

**▲** 4.1%

\$3,493 million

(Continuing operations)

1H17

\$3,355 million

flat

80 cents

1H17

80 cents

**4.0%** 

119.4 cents

CASH EARNINGS PER ORDINARY SHARE (Continuing operations)

1H17

114.8 cents

Note:

All financials are on a Cash Profit Continuing Operations basis with growth rates compared to First Half 2017 unless otherwise stated. Cash Profit Continuing Operations excludes non-core items from Statutory Profit and excludes the financial results of the Wealth Australia businesses being divested and associated Group reclassification and consolidation impacts.