Comparative Market Analysis





17/3576 MAIN BEACH PARADE MAIN BEACH QLD 4217

Prepared on 28th September 2022

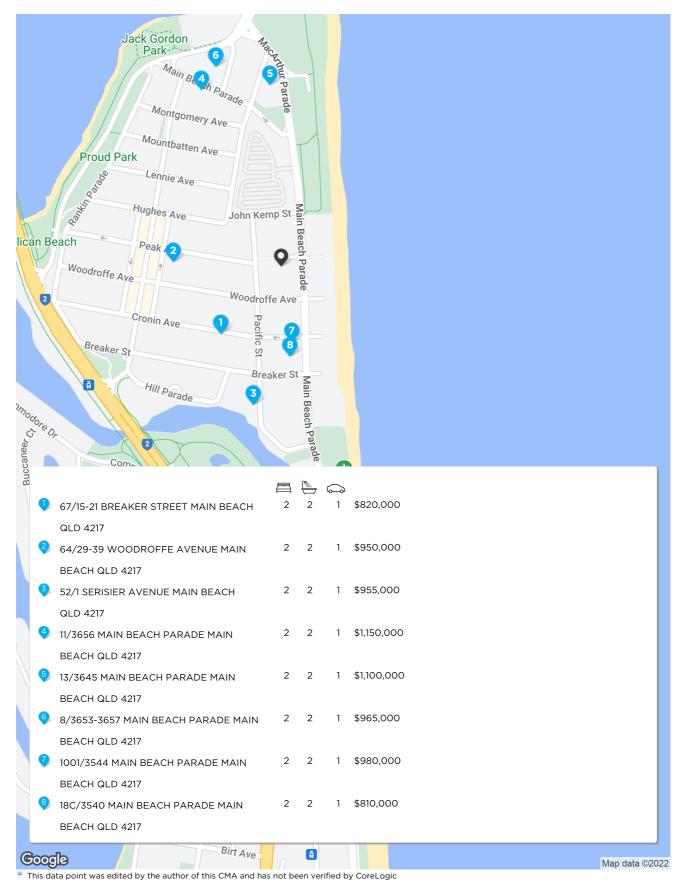
Claire Branson Main Beach Property Sales

Shop 4 25 Tedder MAIN BEACH QLD 4217

m: 0414 52 52 12 w: 07 5564 0712 claire@mbps.net.au



Comparables Map: Sales



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Comparable Sales

67/15-21 BREAKER STREET MAIN BEACH QLD 4217



🛱 2 😓 2 🞧 1 🗔 -Year Built 2000 Sold Date 30-Jun-22 First Listing Offers Over \$850,000

Last Listing \$850,000

Sold Price

85m² DOM 14 Distance 0.23km \$820,000

\$955,000

Notes from your agent The Crest 14th floor Original presentation

| 64/29-39 WOODROFFE | Sold Price | \$950,000 | | | |
|-----------------------|---------------|---------------|---------------------|--------|--|
| | 🛱 2 😓 : | 2 🞧 1 🗔 161m² | 🖓 114m ² | 2 | |
| | Year Built | 1994 | DOM | - | |
| | Sold Date | 06-Jul-22 | Distance | 0.27km | |
| And the Bellusian and | First Listing | - | | | |
| | Last Listing | - | | | |

Notes from your agent The Meriton on Main 11th floor Original presentation 144m2 - much larger apartment

52/1 SERISIER AVENUE MAIN BEACH QLD 4217



Notes from your agent Contessa Non renovated Level 14 Much larger apartment 🛱 2 😓 2 🞧 1 🗔 -Year Built 1989 Sold Date 28-Mar-22 First Listing Under Contract

Sold Price 130m² DOM 1 Distance 0.36km

Last Listing Under Contract

DOM = Days on market RS = Recent sale

UN = Undisclosed Sale

This data point was edited by the author of this CMA and has not been verified by CoreLogic



Comparable Sales

11/3656 MAIN BEACH PARADE MAIN BEACH QLD 4217 Sold Price \$1,150,000 🛱 2 🌦 2 🞧 1 🗋 -123m² Year Built 1988 DOM 23 Sold Date 03-May-22 Distance 0.48km First Listing Offers Over \$1,100,000 Last Listing Offers Over \$1,100,000

Notes from your agent Royal surfrider 5th Floor Renovated

13/3645 MAIN BEACH PARADE MAIN BEACH QLD 4217 RS Sold Price \$1,100,000 🛱 2 😓 2 🞧 1 🗔 4,877m² 133m² Year Built 1981 DOM 122 Sold Date 19-Sep-22 Distance 0.45km First Listing Offers Over \$1,100,000

Notes from your agent DeVille Level 3 Some renovation

8/3653-3657 MAIN BEACH PARADE MAIN BEACH QLD 4217 Sold Price \$965,000 🛱 2 😓 2 🞧 1 🗔 -

Last Listing Offers Over \$1,100,000



Notes from your agent Newport On Main Original 2004 presentation Level 5

Year Built 2004 Sold Date 11-Jun-22 First Listing \$535,000

Last Listing \$535,000

78m² 149 DOM 0.53km Distance

DOM = Days on market RS = Recent sale

UN = Undisclosed Sale

This data point was edited by the author of this CMA and has not been verified by CoreLogic



Comparable Sales

| 🤣 1001/3544 MAIN BEACH PARADE MAIN BEACH QLD 4217 | | | | | \$980,000 | |
|---|-----------------------------|------------------------------------|----------|-------|-----------|--|
| | 🛱 2 😓 2 🞧 1 🗋 124m² 🗍 133m² | | | m² | | |
| | Year Built | 1980 | DOM | 5 | | |
| | Sold Date | 07-Jun-22 | Distance | 0.2km | | |
| | First Listing | irst Listing Offers Over \$950,000 | | | | |
| | Last Listing | Offers Over \$950,000 | | | | |

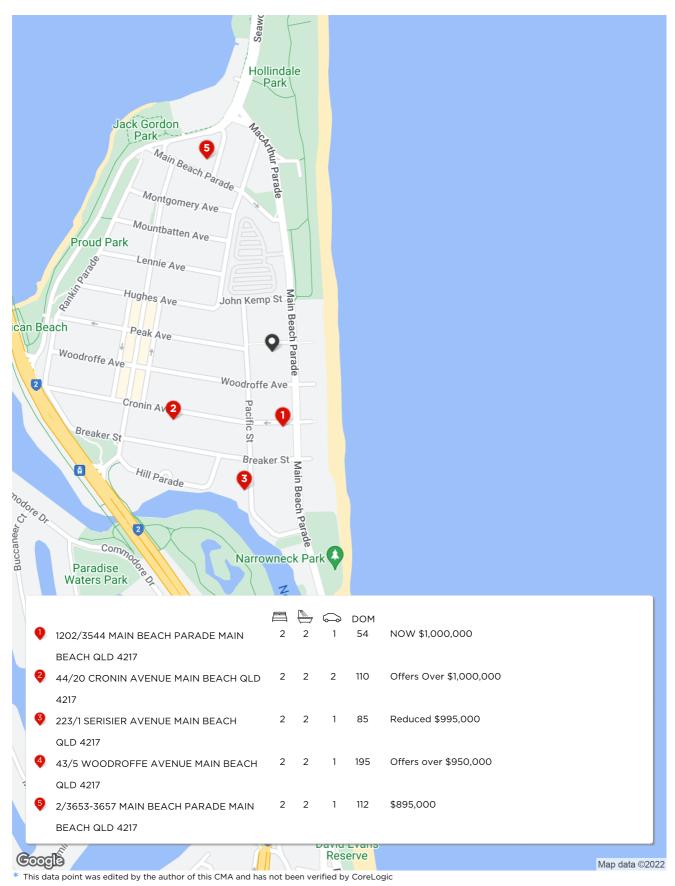
Notes from your agent Bougainvillea 10th floor Fully renovated

| 🌯 18C/3540 MAIN BEACH P | Sold Price | \$810,000 | | | |
|-------------------------|-----------------------|-----------------------------------|-----------------|-----------------|--|
| | 🛱 2 😓 : Year Built | 2 🖙 1 🗔 124m ² 1982 | []] 121m DOM | ² 41 | |
| | Sold Date | 12-Apr-22 \$800,000 Plus Buy | Distance | 0.23km | |
| | _ | Contact Agent | ers | | |
| | | | | | |

Notes from your agent Sunbird 18th floor Some internal upgrades



Comparables Map: Listings



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Comparable Listings

믿 1202/3544 MAIN BEACH PARADE MAIN BEACH QLD 4217



 □
 2
 □
 1
 □
 124m²

 Year Built
 1983

 Listing Date
 05-Aug-22

 Listing Price
 NOW \$1,000,000

∏ 125m² DOM 54 days Distance 0.2km

144m²

110 days

0.31km

DOM

Distance

Notes from your agent Bougainvillea 12th Floor Renovated Offers over \$1,000,000

44/20 CRONIN AVENUE MAIN BEACH QLD 4217

Year Built



Notes from your agent Main Beach Tower 23rd floor Original presentation

223/1 SERISIER AVENUE MAIN BEACH QLD 4217



Notes from your agent Contessa Apartments Original presentation 23rd Level P 2 ≥ 2 ⇔ 1 ↓ Year Built 1989
 Listing Date 05-Jul-22
 Listing Price Reduced \$995,000

🛱 2 😓 2 🥽 2 🗔 158m²

1990

Listing Price Offers Over \$1,000,000

Listing Date 10-Jun-22

DOM85 daysDistance0.36km

DOM = Days on market * This data point was edited by the author of this CMA and has not been verified by CoreLogic



Comparable Listings

43/5 WOODROFFE AVENUE MAIN BEACH QLD 4217



Image: Provide the second state2Image: Provide the second state1Year Built-DialListing Date17-Mar-22DialListing PriceOffers over \$950,000

円 -DOM Distance

195 days

Notes from your agent Pacific Views Level 16 Original presentation

2/3653-3657 MAIN BEACH PARADE MAIN BEACH QLD 4217



Notes from your agent Newport on Main 1st Floor Tidy original 2004 presentation

 □
 2
 □
 1
 □
 855m²

 Year Built
 2004
 □

 Listing Date
 08-Jun-22
 □

 Listing Price
 \$895,000

DOM 112 days Distance 0.51km

DOM = Days on market * This data point was edited by the author of this CMA and has not been verified by CoreLogic



Summary

17/3576 MAIN BEACH PARADE MAIN BEACH QLD 4217



Appraisal price range

Notes

Since buying #17, as you are aware the market went a little crazy with everything seller for more than the previous regardless of presentation, or elevation. The last 'B' style unit sold for \$800 in Nov 21, renovated on floor 11.

'B' Style apartments with Carrington Court are far more the sought after style due to size, configuration and outlook. Given the floor level and the well executed and maintained renovated status of apartment #17, the current competition, the market strength, buyers around v's the properties available, we would feel very comfortable seeing a list price between \$850,000 and \$900,000 with every intention of upholding and achieving the higher end price point. This also factors in the time since the last sale and the floor variance.

FYI. Not sales speak whatsoever,- we do have buyers at this price point for ocean facing properties.



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