

## Sunidhi Chauhan

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**From:** Brett Roberts <Brett\_Roberts@arrivewealthmanagement.com.au>  
**Sent:** Friday, 5 March 2021 6:10 PM  
**To:** Brendan Green  
**Cc:** Harrison Hume  
**Subject:** RE: Valente Superannuation Funds - Enquiries About Investments  
**Attachments:** Panick Super Pty Ltd atf Panic Superannuation Fund.pdf

**Categories:** HandiSoft

Hi Brendan

My apologies for the late reply.

In relation to many of these investments, they are speculative and won't have much information. They certainly do not provide annual statements confirming shareholdings and values at year end which I know is frustrating for the Super Fund. It would be easiest if you emailed them directly I think so that if they respond, you can work out what evidence will suit best. I hope that makes sense!

To assist, I have provided the email address and contact for each company listed below:

- Ranger Resources Pty Ltd – Pat Williams - [patw@rangerresources.com.au](mailto:patw@rangerresources.com.au)
- Northstar Energy Ltd – Pat Williams - [patw@rangerresources.com.au](mailto:patw@rangerresources.com.au)
- BuckitDream Inc – see attachment
- **Voyajoy Inc – current share price at 30 June 2020 is USD\$1.72 – no change and no income paid**
- Cybr 5 Pty Ltd – Trent Telford - [ttelford@cocoondata.com](mailto:ttelford@cocoondata.com) – we used \$260 per share as confirmed by Trent
- Juggle Street Pty Ltd – David James - [david@jugglestreet.com](mailto:david@jugglestreet.com) – we used \$0.26 per share as confirmed by David
- Tanzoz Australia Pty Ltd – Seth Dickinson – [dickinson@lakevictoriagold.com](mailto:dickinson@lakevictoriagold.com)
- Travello Pty Ltd – Ryan Hanly - [ryan@travelloapp.com](mailto:ryan@travelloapp.com) – we used \$4.87 per share as confirmed by Travello
- Tritium Pty Ltd – Harrison Hume - [hhume@tritium.com.au](mailto:hhume@tritium.com.au) – we used \$4.4431 per Ordinary and C Class share – they have same rights now.
- Tritium Pty Ltd – C Class Shares – see above
- Amalfi Capital Investments Limited – I am not sure what investment you want from this line as Amalfi is just the syndicator?
- Morpheus Ventures Holdings GP, LLC – see email I have sent and cc you to obtain statement as at 30 June 2020

Obviously if you have any problems with any of these, please feel free to let me know if you want me to throw some weight behind the request.

Cheers  
Brett

**Brett Roberts**

Director | Arrive Wealth Management

## Sunidhi Chauhan

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**From:** panick <panick@bigpond.net.au>  
**Sent:** Thursday, 31 October 2019 11:37 AM  
**To:** Nicole Bryant  
**Subject:** RE: Thanks for today

I've got some in Panic Super and putting 50k in Dino and Mariva in Mid November

Sent from my Samsung Galaxy smartphone.

----- Original message -----

**From:** Nicole Bryant <Nicole.Bryant@macrogroup.com.au>  
**Date:** 31/10/19 10:30 am (GMT+10:00)  
**To:** Nick Valente <panick@bigpond.net.au>  
**Subject:** RE: Thanks for today

Ok thanks Nick, which entity and how much so we can track it....

## Nicole Bryant

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Managing Director | Chartered Accountant



Telephone: **07 3844 5555** | Mobile: **0400 621 832**

New Address: Level 1, Suite 4, 220 Melbourne Street, South Brisbane QLD 4101 | PO Box 3555, South Brisbane BC QLD 4101

Email: [nicole.bryant@macrogroup.com.au](mailto:nicole.bryant@macrogroup.com.au) | Web: [www.macrogroup.com.au](http://www.macrogroup.com.au)

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Any US Tax Advice provided is provided by Nicole Maree Bryant, CPA. Pursuant to Internal Revenue Services Circular 230

any tax advice I provide is not intended to be used and cannot be used for the purposes of avoiding U.S federal, state or local tax penalties

Responsible person: Nicole Bryant | Chartered Accountant

Limited AFSL: 485843 Nicole Bryant

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**From:** Nick Valente <panick@bigpond.net.au>  
**Sent:** Wednesday, 30 October 2019 7:43 PM  
**To:** Nicole Bryant <Nicole.Bryant@macrogroup.com.au>  
**Subject:** Thanks for today

Nicole an FYI into another little investment I'm into, Cyber5.

Gents

A thank you note from me for today.

It was great to meet Nick and what a character to boot!

So to confirm where we are we have based this interim round of \$1.25m at \$7.5m pre-money on a number of factors;

Like all early stage tech companies it is a judgement call of board, management and market feedback as to 'what its worth' - the last being the most prominent influencer normally...

A number of factors underpinned the uplift as outlined in the earlier email but to recap:

1. US - none of the 4 VC firms have pushed back hard - 1 of the 4 indicated circa \$13m and two further indicated the \$20m was not a factor - 1 said it was 'high value' meaning good value - not expensive. This is genuine external capital market validation. 10 times revenue is the accepted metric and thus the circa \$13m upwards.
2. A range of substantial strategic and operational milestones achieved since privatization to set it up very well for the year ahead.
3. A range of commercial milestones for new sales and strategic partnerships achieved or or in progress that give great scale and prestige to the software as well as validation of the quality and market demand for the technology.
4. \$26m spent on IP to date.

5. The previous valuation included transaction risk of divestment from the public company ( ie it could have fallen over like any incomplete transaction that is subject to raising capital and due dil). With the company now being private with a number of major reset activities underway it was determined that a modest uplift be applied (relative to US values) whilst still giving substantial head room for a US Venture round - at a big discount to that valuation metric of 10 times revenue.

To recap the major achievements discussed at lunch;

Deloitte compliance department approved our next steps in the formalization of our Alliance Agreement. We have already agreed pricing and revenue sharing and they have disclosed the first 5 target customers - so it's real and underway.

We are moving forward, as of yesterday in Canberra, with a highly prestigious trial in an agency I can't name due to secretive nature.

This will be a fast ( circa 2 months) trial then should lead to a full production license. We are including geo-location in there....

Also there is the active tender in play for all of Dept of a Justice Queensland with Accenture.

So these activities were just in the pipeline when I went to the US but are now real

.... major validation for all VC's standing by.

The goal is to bed down Deloitte and SAP, grow Canberra and release the new product with geo-locking of data. This is all planned in this interim round.

We can then be a price and term setter - not taker, and likely on better numbers early next year.

We have VC's moving but we don't want to push them - we'd rather double our valuation from this round on hitting these milestones.

Existing investors get a good uplift on this round as it it will be over \$200 per share in this placement from \$100 in the last.

I have firm \$500k already from 2 people including board member for \$250k.

Tomorrow afternoon I'm meeting with my equivalent of you guys at Wilsons Sydney who has a prestigious private client book ( ex Evans and Partners and JB Were). His clients did roughly what you guys did in the buyout.

So, like we discussed, strong demand is expected from existing and I'd be delighted for you guys to take as much as I can fit but let me know. I can always come back up early next week if necessary for any clients / including to the shed!

We will close it asap so I can get on with the business as I am short handed as it is.

Cheers and thanks for your support of this strategy to optimize our position for everyone and not over reach or rush.

**Trent Telford**

*Chairman and CEO*

M [+61 420 360 851](tel:+61420360851)

E [ttelford@cocoondata.com](mailto:ttelford@cocoondata.com)

Skype trent.telford

Twitter @trenttelford

[Cybr5.com](http://Cybr5.com)



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